#### SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported) July 30, 1998

AVNET, INC.

(Exact name of Registrant as Specified in its Charter)

New York 1-4224 11-1890605 (State or other jurisdiction (Commission IRS Employer of Incorporation) File Number) Identification No.)

2211 South 47 Street, Phoenix, Arizona 85034 (Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code602-643-2000

80 Cutter Mill Road, Great Neck, New York 11021 (Former name or former address if changed since last report)

#### Item 5. Other Events

The following Press Release of Avnet, Inc. was issued July 30, 1998. Such Press Release is filed as Exhibit 99 attached hereto.

- Item 7. Financial Statements and Exhibits
  - (a) See Exhibit 99.
  - (b) Inapplicable.
  - (c) Exhibits:
    - 27 Financial Data Schedule (electronic filing only)
    - 99 Press Release of Avnet, Inc.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Avnet, Inc. (Registrant)

Date: August 5, 1998 By: s/Raymond Sadowski Raymond Sadowski Senior Vice President and Chief Financial Officer

#### EXHIBIT INDEX

| Exhibit | Number | Description of Exhibit |        |           |       |         |       |       |      |
|---------|--------|------------------------|--------|-----------|-------|---------|-------|-------|------|
| 27      |        | Financial              | Data   | Schedule  | (elec | ctronic | filin | ng or | nly) |
| 99      |        | Press Rel              | ease ( | of Avnet, | Inc.  | issued  | Julv  | 30,   | 1998 |

#### AVNET REPORTS RESULTS FOR FISCAL 1998

Phoenix, AZ - Avnet, Inc. (NYSE:AVT) reported results today for its fourth quarter and fiscal year ended June 26, 1998. For the fourth quarter, diluted earnings per share, excluding special charges referred to below, were \$1.01 as compared with \$1.13 in last year's fourth quarter. Consolidated net income, excluding special charges, was \$37.7 million as compared with last year's fourth quarter net income of \$47.4 million. The comparative net income, excluding special charges, was negatively impacted by the interest expense associated with the Company's stock repurchase program. Sales increased to a record \$1.54 billion, up 10% as compared with sales of \$1.40 billion in the prior year's fourth quarter. Including the special charges discussed below, the current year's fourth quarter net income and diluted earnings per share were \$16.6 million and \$0.44, respectively.

Included in the Company's current year fourth quarter results are \$35.4 million pre-tax and \$21.2 million after-tax (\$0.57 per share on a diluted basis) of incremental special charges associated principally with the reorganization of its Electronic Marketing Group. Approximately \$25.7 million of the pre-tax charge is included in operating expenses and \$9.7 million is included in cost of sales. These charges include severance; real property lease termination costs; inventory reserves required related to supplier terminations; the writedown of goodwill and other items.

For the 1998 fiscal year, net income, excluding special charges and a one-time gain, was \$163.9 million, or \$4.12 per share on a diluted basis. This compares with last year's net income of \$182.8 million, or \$4.25 per share. Sales were a record \$5.92 billion, up 10% from last year's sales of \$5.39 billion. Net income and diluted earnings per share, including special items, were \$151.4 million and \$3.80 per share, respectively. Diluted earnings per share for fiscal 1998 in total exceeds by \$0.04 the sum of the applicable amounts for each of the quarters of 1998 due to the effect of the stock repurchase program and the special charges.

In addition to the fourth quarter special charges referred to above, the fiscal 1998 results include the second quarter \$33.8 million pre-tax gain on the sale of the Company's former Channel Master business and \$13.3 million of costs relating to the divestiture of Avnet Industrial, the closure of the Company's Corporate Headquarters in Great Neck, NY, and the loss on the sale of Company owned real estate. The net effect of these items was to increase the second quarter's pre-tax income, net income, and earnings per share on a diluted basis by \$20.5 million, \$8.7 million, and \$0.21 per share, respectively.

Roy Vallee, Avnet's Chairman and CEO, said that the special charges in the fourth quarter arose out of the Company's decision to change its organizational structure to better focus on its core businesses in order to better meet the needs of both its customers and suppliers. As a result, the Company now consists of two major strategic business units —the Electronics Marketing Group (EMG) and the Computer Marketing Group (CMG). EMG, which consists of three regional operations — the Americas, EMEA (Europe, Middle East, and Africa) and Asia/Pacific regions — focuses on the global distribution and value—added services associated with

electronic components. CMG focuses on middle to high end, value-added computer products distribution in North America, Europe, and Australia. The principal amount of the special charges reflect the impact of the Company's decision described above on its EMG Americas operation. Although it is expected that EMG EMEA will be reorganized along lines similar to that of the Americas during the first quarter of fiscal 1999, a final detailed plan has not been firmly established by management nor are the plans at a stage where the aggregate costs associated therewith can be accurately quantified.

Mr. Vallee reported that sales for CMG grew 21% and 29% for the fourth quarter and fiscal year, respectively, as compared with last year. He indicated that the market which CMG serves remains strong. He further reported that although average selling prices and margins continue to be depressed due to the global inventory correction cycle, sales for EMG for the fourth quarter and fiscal year were up 11% and 8%, respectively, as compared with the prior year period.

During the fourth quarter, the Company completed its current stock repurchase program. Since the program was announced in August 1996, the Company has used \$450 million, including approximately \$132 million in this year's fourth quarter, to repurchase almost 7.5 million shares.

### AVNET, INC. FINANCIAL HIGHLIGHTS AND STATEMENTS FISCAL YEAR ENDED JUNE 26, 1998

#### PAGES

- 7 Fiscal Year and Fourth Quarter Highlights
- 8 Consolidated Statements of Income Fiscal Year
- 9 Consolidated Statements of Income Fourth Quarter
- 10 Consolidated Balance Sheets

The complete financial statements, including notes thereto and the management discussion and analysis, will appear in the Company's annual report to shareholders. The information contained herein is derived from such statements.

### AVNET, INC. (millions except per share data)

#### Fiscal Years Ended

|                                   | June 26,<br>1998 * | June 27,<br>1997 | %      | Change     |
|-----------------------------------|--------------------|------------------|--------|------------|
| Sales                             | 5,916.3            | 5,390.6          | +      | 10%        |
| Income before income taxes        | 267.3              | 313.4            | -      | 15%        |
| Net income                        | 151.4              | 182.8            | -      | 17%        |
| Earnings per share: Basic Diluted | \$3.85<br>\$3.80   | \$4.29<br>\$4.25 | -<br>- | 10%<br>11% |

#### Fourth Quarters Ended

|                                   | June 26,<br>1998 ** | June 27,<br>1997 | 양      | Change     |
|-----------------------------------|---------------------|------------------|--------|------------|
| Sales                             | \$1,544.6           | \$1,398.6        | +      | 10%        |
| Income before income taxe         | es 29.8             | 80.4             | -      | 63%        |
| Net income                        | 16.6                | 47.4             | -      | 65%        |
| Earnings per share: Basic Diluted | \$0.45<br>\$0.44    | \$1.15<br>\$1.13 | -<br>- | 61%<br>61% |

<sup>\*</sup> Fiscal year 1998 results include the net positive impact of special items amounting to \$20.5 million pre-tax, \$8.7 million after-tax and \$0.21 per share on a diluted basis recorded in the second quarter, and the negative impact of special charges amounting to \$35.4 million pre-tax, \$21.2 million after-tax and \$0.57 per share on a diluted basis recorded in the fourth quarter and as described below.

<sup>\*\*</sup>Fiscal year 1998 fourth quarter results include the impact of incremental special charges associated with the reorganization of the Company's Electronic Marketing Group amounting to \$35.4 million pre-tax, \$21.2 million after-tax and \$0.57 per share on a diluted basis.

# AVNET, INC. CONSOLIDATED STATEMENTS OF INCOME (thousands, except per share data)

### Fiscal Years Ended

|  |       | June 26,<br>1998                       | June 27,<br>1997              |
|--|-------|--|-------------------------------|
| Sales<br>Cost of sales   |       | ,916,267<br>,935,848                   | ,390,626<br>,428,779          |
| Gross profit   |       | 980,419                                | 961,847                       |
| Operating expenses   |       | 709,243                                | 634,101                       |
| Operating income Other income, net Interest expense Gain on sale of Channel Master |       | 271,176<br>2,363<br>(39,988)<br>33,795 | 327,746<br>11,749<br>(26,076) |
| Income before income taxes   |       | 267,346                                | 313,419                       |
| Income taxes   |       | 115,922                                | 130,656                       |
| Net income   | \$    | 151,424                                | \$<br>182,763                 |
| Earnings per share:  |       |  |                               |
| Basic  |       | \$3.85                                 | \$4.29                        |
| Diluted  |       | \$3.80                                 | \$4.25                        |
| Shares used to compute earnings per  | share | :                                      |                               |
| Basic  |       | 39 <b>,</b> 375                        | 42 <b>,</b> 598               |
| Diluted  |       | 39,823                                 | 43,049                        |

## AVNET, INC. CONSOLIDATED STATEMENTS OF INCOME (thousands, except per share data)

### Fourth Quarters Ended

|   | ,     | June 26,<br>1998          | ·  | June 27,<br>1997           |
|---|-------|---------------------------|----|----------------------------|
| Sales<br>Cost of sales                                    |       | ,544,576<br>,304,270      |    |                            |
| Gross profit  |       | 240,306                   |    | 245,691                    |
| Operating expenses  |       | 198,612                   |    | 159,942                    |
| Operating income<br>Other income, net<br>Interest expense |       | 41,694<br>924<br>(12,806) |    | 85,749<br>1,818<br>(7,173) |
| Income before income taxes                                |       | 29,812                    |    | 80,394                     |
| Income taxes  |       | 13,248                    |    | 33,021                     |
| Net income  | \$    | 16,564                    | \$ | 47,373                     |
| Earnings per share:                                       |       |                           |    |                            |
| Basic   |       | \$0.45                    |    | \$1.15                     |
| Diluted   |       | \$0.44                    |    | \$1.13                     |
| Shares used to compute earnings per                       | share | :                         |    |                            |
| Basic   |       | 37,142                    |    | 41,344                     |
| Diluted   |       | 37,434                    |    | 41,879                     |

# AVNET, INC. CONSOLIDATED BALANCE SHEETS (dollars in thousands)

|   | June 26,<br>1998                            | June 27,<br>1997  |
|---|---|-------------------|
| Assets:   |   |                   |
| Current assets:  Cash and cash equivalents Receivables Inventories Other          | \$ 82,607<br>894,289<br>1,061,739<br>29,722 | •                 |
| Total current assets  | 2,068,357                                   | 1,896,436         |
| Property, plant & equipment<br>Goodwill<br>Other assets                           | 155,491<br>460,882<br>48,967                | 476,935           |
| Total assets  | \$2,733,697                                 | \$2,594,071       |
| Liabilities: Current liabilities: Borrowings due within one year Accounts payable | \$ 243<br>451,441                           | \$ 178<br>433,762 |
| Accrued expenses and other  | 155,423                                     |                   |
| Total current liabilities   | 607,107                                     | 577,453           |
| Long-term debt, less due within one   | year 810,6                                  | 95 514,426        |
| Total liabilities   | 1,417,802                                   | 1,091,879         |
| Shareholders' equity  | \$1,315,895                                 | \$1,502,192       |

THIS SCHEDULE CONTAINS SUMMARY FINACIAL INFORMATION EXTRACTED FROM THE CONSOLIDATED BALANCE SHEET AND INCOME STATEMENT AND IS QUALIFIED IN ITS ENTIRETY BY REFERENCE TO SUCH FINANCIAL STATEMENTS.

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YEAR
       JUN-26-1998
           JUN-26-1998
             82,607
0
              926,096
               31,807
              1,061,739
          2,068,357
                    336,183
             180,692
            2,733,697
       607,107
                   810,695
            0
                    0
                   44,335
               1,271,560
2,733,697
          5,918,630 4,935,848
             5,645,091
              0
                0
           39,988
             267,346
             115,922
         151,424
                  0
                0
               151,424
                3.85
                 3.80
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