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# Avnet

## BAML 2019 Global Technology Conference

June 5, 2019

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## Safe harbor statement

This document contains certain “forward-looking statements” within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. These statements are based on management’s current expectations and are subject to uncertainty and changes in facts and circumstances. The forward-looking statements herein include statements addressing future financial and operating results of Avnet and may include words such as “will,” “anticipate,” “intend,” “estimate,” “forecast,” “expect,” “feel,” “believe,” “should,” and other words and terms of similar meaning in connection with any discussions of future operating or financial performance, business prospects or market conditions. Actual results may differ materially from the expectations contained in the forward-looking statements.

The following factors, among others, could cause actual results to differ materially from those described in the forward-looking statements: Avnet’s ability to retain and grow market share and to generate additional cash flow, risks associated with any acquisition activities and the successful integration of acquired companies, implementing and maintaining ERP systems, supplier losses and changes to supplier programs, an industry down-cycle in semiconductors, declines in sales, changes in business conditions and the economy in general, changes in market demand and pricing pressures, any material changes in the allocation of product or product rebates by suppliers, and other competitive and/or regulatory factors affecting the businesses of Avnet generally.

More detailed information about these and other factors is set forth in Avnet’s filings with the Securities and Exchange Commission, including the Company’s reports on Form 10-K, Form 10-Q and Form 8-K. Except as required by law, Avnet is under no obligation to update any forward looking statements, whether as a result of new information, future events or otherwise.

This document contains certain Non-GAAP measures which are provided to assist in an understanding of the Company’s business and performance. These measures should always be considered in conjunction with the appropriate GAAP measure. Non-GAAP definitions and references are included in the Appendix of this presentation.

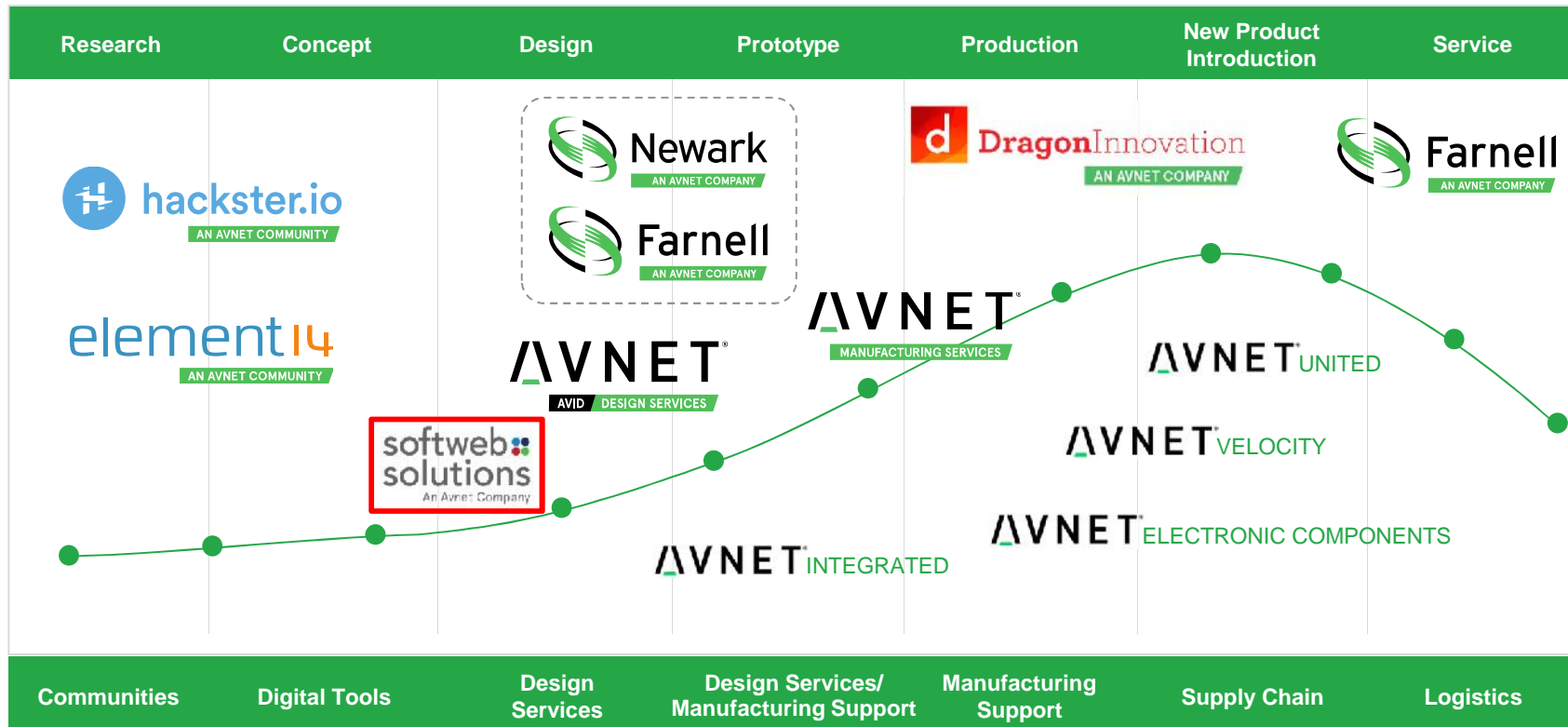


# Strategic priorities - Transforming Avnet's business

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- 1 Accelerate the core Electronic Components business
  - 2 Scale higher-profit business segments in Premier Farnell, Avnet Integrated and IoT
  - 3 Extend and deploy digital capabilities to drive growth, customer satisfaction & efficiency
  - 4 Leverage ecosystem to expand customer opportunities
  - 5 Drive performance and operational excellence through continuous improvement
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# Avnet's ecosystem – from idea to implementation



### The Solution: A smart ostomy bag

- Sensors monitor diagnostics & temperature
- Includes camera, microphone & connectivity
- Notifies patients & doctors of issues

### Avnet's Role

- Electronics design & component selection
- Exploring predictive analytics

### Impact to Avnet

- Non-traditional customer base
- Recurring revenue





AI that prevents crimes before they happen

### The Solution: Machine learning security system

- Detects dangerous activity
- Initiates emergency response to prevent crime
  - Notifies authority, locks doors, etc...

### Avnet's Role

- Custom hardware platform
- Hardware-as-a-service recurring revenue
- Software service revenue in the future

### Impact to Avnet

- Nontraditional customer base
- Recurring revenue
- Beginning trials now







## Ultrasound device that travels to the patient

### The Solution: Small portable device

- Ideal for medical professionals:
  - In remote areas
  - In emerging markets (large cart systems unaffordable)
  - Who are emergency responders
- Real time collaboration with doctors

### Avnet's Role

- Design & prototyping

### Impact to Avnet

- Multiple sources of revenue
- Higher margins
- Available now

