Welcome to Avnet's Second Quarter Fiscal Year 2008 Teleconference and Webcast

January 24, 2008 2:00 p.m. Eastern Time

Please Stand By…

The Presentation Will Begin Momentarily

Welcome

- Send questions via e-mail to **investorrelations@avnet.com**
- GAAP vs. non-GAAP Results
- Safe Harbor Statement
- Management Introduction

Vince Keenan
Vice President, Avnet, Inc.
Director, Investor Relations

Non-GAAP Results and Regulation G

- In addition to disclosing financial results that are determined in accordance with generally accepted accounting principles ("GAAP"), the Company also discloses in this presentation certain non-GAAP financial information including adjusted operating income, adjusted net income and adjusted diluted earnings per share. The non-GAAP financial information is used to reflect the Company's results of operations excluding certain items that have arisen from restructuring, integration, and other items and gain on the sale of assets in the periods presented. The Company also discloses sales adjusted for the impact of certain acquisitions, and the change to net revenue treatment of sales of supplier services contracts (pro forma sales or organic revenue). Management believes pro forma sales is another useful measure for evaluating current period performance as compared with prior periods and understanding underlying trends.
- Management believes that operating income adjusted for restructuring, integration and other charges is useful to investors to assess and understand operating performance, especially when comparing results with previous periods or forecasting performance for future periods, primarily because management views the excluded items to be outside of Avnet's normal operating results. Management analyzes operating income without the impact of restructuring, integration and other costs as an indicator of ongoing margin performance and underlying trends in the business. Management also uses these non-GAAP measures to establish operational goals and, in some cases, for measuring performance for compensation purposes.
- Management similarly believes net income and diluted earnings per share adjusted for the impact of the items discussed above is useful to investors because it provides a measure of the Company's net profitability on a more comparable basis to historical periods and provides a more meaningful basis for forecasting future performance. Additionally, because of management's focus on generating shareholder value, of which net profitability is a primary driver, management believes net income and diluted EPS excluding the impact of these items provides an important measure of the Company's net results of operations for the investing public.
- However, analysis of results and outlook on a non-GAAP basis should be used as a complement to, and in conjunction with, data presented in accordance with GAAP.

Safe Harbor Statement

- This presentation contains certain "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. These statements are based on management's current expectations and are subject to uncertainty and changes in factual circumstances. The forward-looking statements herein include statements addressing future financial and operating results of Avnet and may include words such as "will," "anticipate," "expect," "believe," and "should" and other words and terms of similar meaning in connection with any discussions of future operating or financial performance or business prospects. Actual results may vary materially from the expectations contained in the forward-looking statements.

- The following factors, among others, could cause actual results to differ materially from those described in the forward-looking statements: the Company's ability to retain and grow market share, the Company's ability to generate additional cash flow, any significant and unanticipated sales decline, changes in business conditions and the economy in general, changes in market demand and pricing pressures, risks associated with acquisition activities and the successful integration of acquired companies, allocations of products by suppliers, and other competitive and/or regulatory factors affecting the businesses of Avnet generally.

- More detailed information about these and other factors is set forth in Avnet's filings with the Securities and Exchange Commission, including the Company's reports on Form 10-K, Form 10-Q and Form 8-K. Avnet is under no obligation to update any forward-looking statements, whether as a result of new information, future events or otherwise.

Management Introductions

Roy Vallee
Chairman and
Chief Executive
Officer

Harley Feldberg
President, Electronics Marketing

Rick Hamada
Chief Operating Officer

John Paget
President, Technology Solutions

Ray Sadowski
Chief Financial Officer

Business Highlights

Roy Vallee
Chairman & Chief Executive Officer

Q2 Fiscal 2008 – Avnet, Inc. Highlights

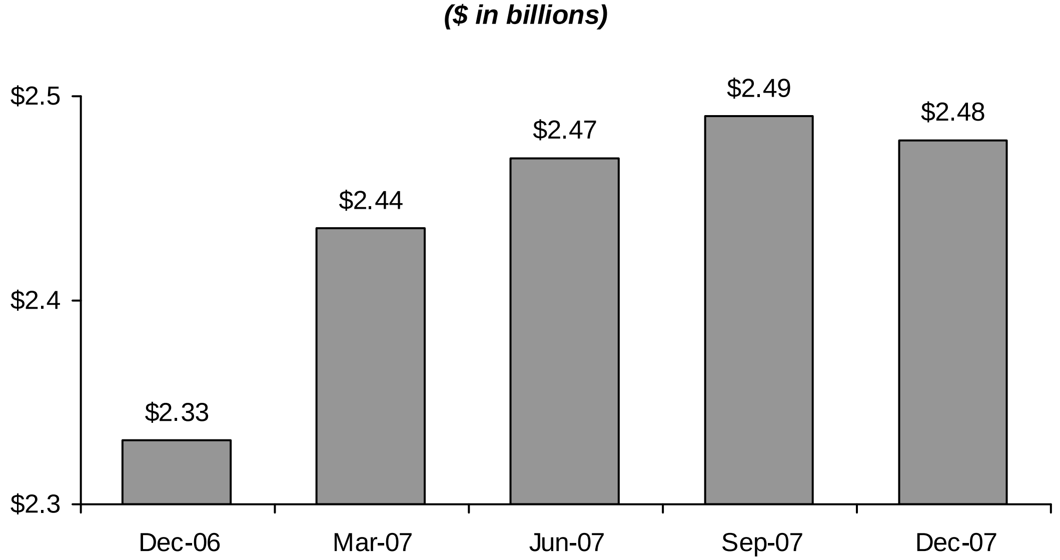
- Record results for the quarter:
  - Revenue up 22% year over year, bolstered by acquisitions
    - Organic revenue growth of 6.3% year over year
  - Operating Income of $208 million for the quarter
  - EPS grew 33%[(1)] year over year to $0.89 per share
  - Return on Capital Employed (ROCE) at 12.8%, up 152 basis points year over year

(1) GAAP EPS grew 39% including one-time gains in the current quarter.

Financial Highlights – EM & TS

- Electronics Marketing year over year highlights
  - Americas returned to growth, up 3.7%
  - 209 basis point improvement in ROWC
  - Double digit growth in the IP&E business
- Technology Solutions
  - Revenue grew 46% year over year (6.3% on a pro forma basis)
  - Record operating income of $99.4 million
  - Operating Income Margin of 4.4% reached high end of long-term target range (3.9% to 4.4%)

Electronics Marketing (EM) Revenue



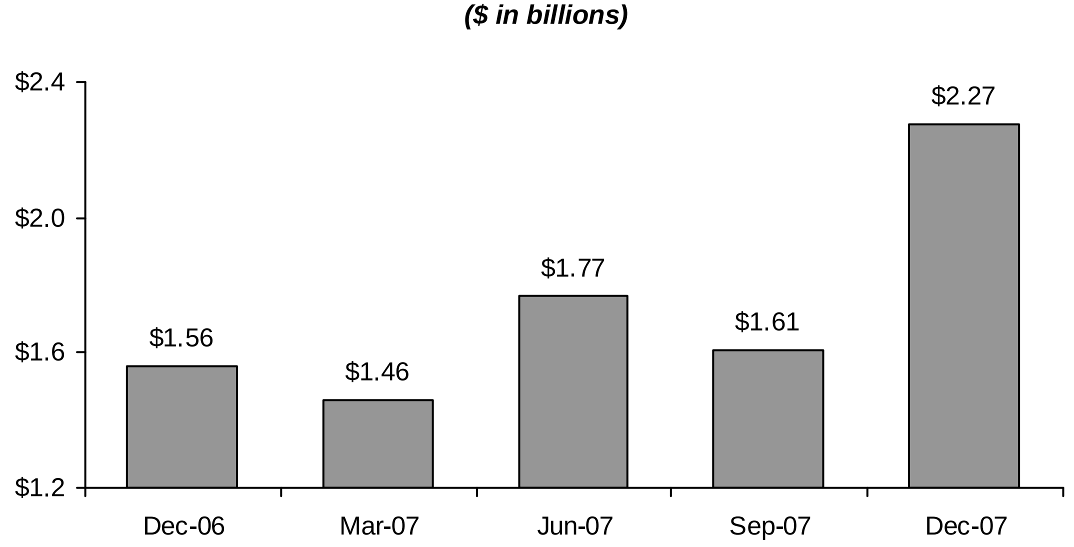
	Dec-06	Mar-07	Jun-07	Sep-07	Dec-07
Americas	$ 0.89	$ 0.92	$ 0.95	$ 0.91	$ 0.93
EMEA	0.77	0.91	0.83	0.83	0.83
Asia	0.67	0.61	0.69	0.75	0.72
Total	$ 2.33	$ 2.44	$ 2.47	$ 2.49	$ 2.48

- Y-O-Y growth rates
  - Up 6.2% as reported
  - Up 5.8% pro forma(1)
  - Americas up 3.7%
  - EMEA(2) up 7.2%, down 4.2% in constant dollars
  - Asia up 8.5%

(1) Pro forma is adjusted to include acquisitions in prior periods

(2) EMEA year over year pro forma up 5.8%, down 5.4% pro forma in constant dollars

Technology Solutions (TS) Revenue



	Dec-06	*Mar-07*	*Jun-07*	*Sep-07*	*Dec-07*
Americas	$ 1.01	$ 1.04	$ 1.23	$ 1.07	$ 1.43
EMEA	0.49	0.36	0.41	0.43	0.70
Asia	0.06	0.06	0.13	0.11	0.14
Total	$ 1.56	$ 1.46	$ 1.77	$ 1.61	$ 2.27

- Y-O-Y growth rates
  - Up 46.0% as reported
  - Up 6.9% pro forma(1)
  - Americas up 6.6%(1)
  - EMEA up 1.9%(1), (9.1)% in constant dollars(1)
  - Asia up 45.6%(1)

(1) Pro forma adjusted for the addition of Access, Azure, Magirus, ChannelWorx and the change to net revenue treatment.

Financial Overview

Ray Sadowski
Chief Financial Officer

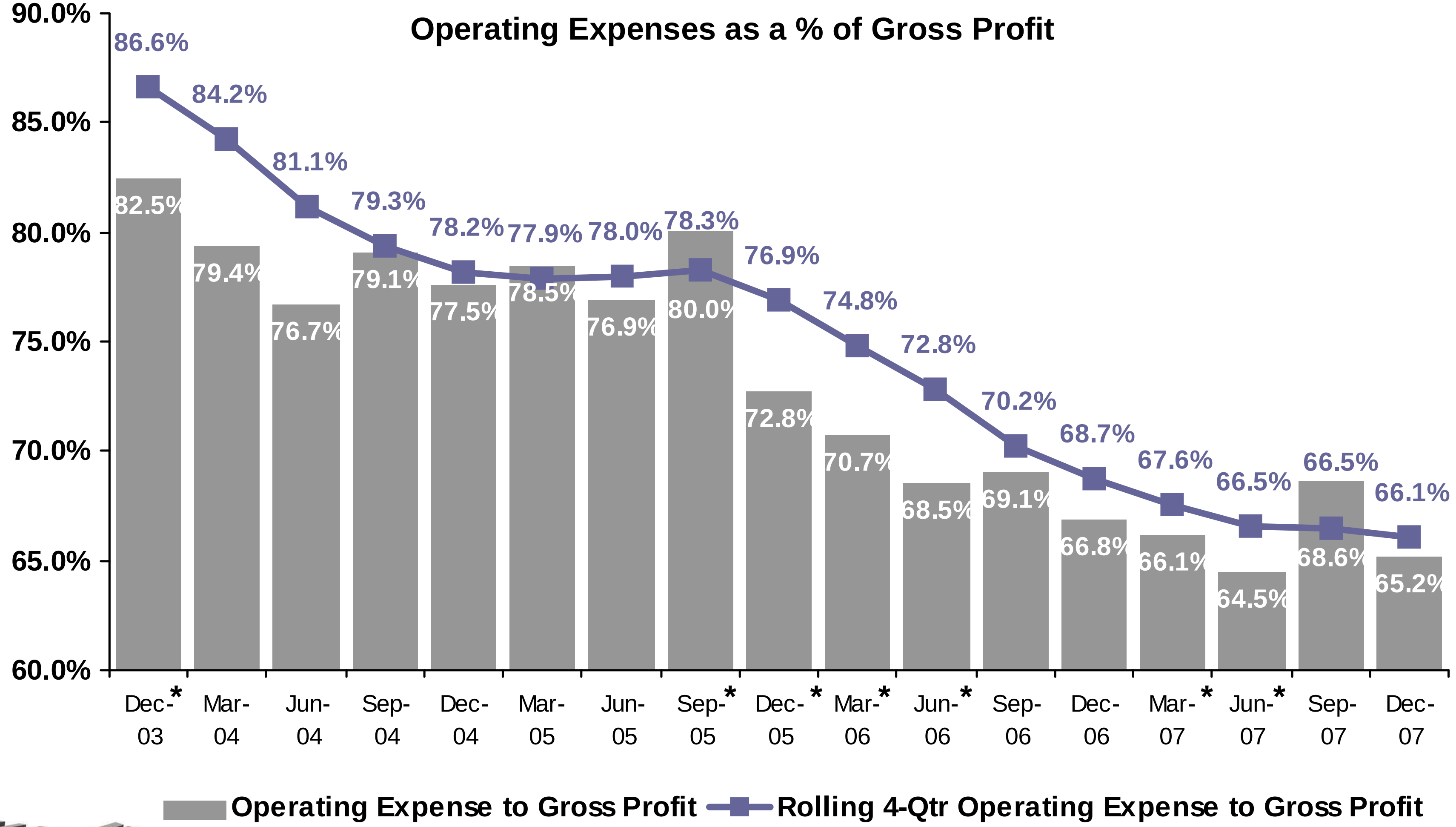
P&L Summary: Q2 Year-over-Year

($ In Millions, Except Per Share Information)

	Q2 FY08	Q2 FY07	Increase / (Decrease) $ Change	Increase / (Decrease) % Change[1]
Sales	$4,753.1	$3,891.2	$861.9	22.2%
Gross profit	596.7	493.9	102.8	20.8%
Gross profit margin	*12.6%*	*12.7%*	*-0.1%*	
Operating expenses	388.8	330.1	58.7	17.8%
Operating income	207.9	163.8	44.1	26.9%
Operating income margin	*4.4%*	*4.2%*	*0.2%*	
Interest expense	(17.6)	(17.7)	(0.1)	-0.7%
Other income	8.1	2.6	5.5	208.6%
Income before tax	198.4	148.7	49.7	33.4%
Taxes	62.5	49.6	12.9	25.9%
Effective tax rate	*31.5%*	*33.4%*	*-1.9%*	
Net income excluding gains	$135.9	$99.1	$36.8	37.1%
Diluted earnings per share excluding gains	$0.89	$0.67	$0.22	32.8%
After tax reconciliation to GAAP				
Gain on sale of building	$4.5	-	-	-
Gain from prior sale of business	$1.8	-	-	-
GAAP net income	$142.2	$99.1	$43.1	43.5%
GAAP diluted earnings per share	$0.93	$0.67	$0.26	38.8%

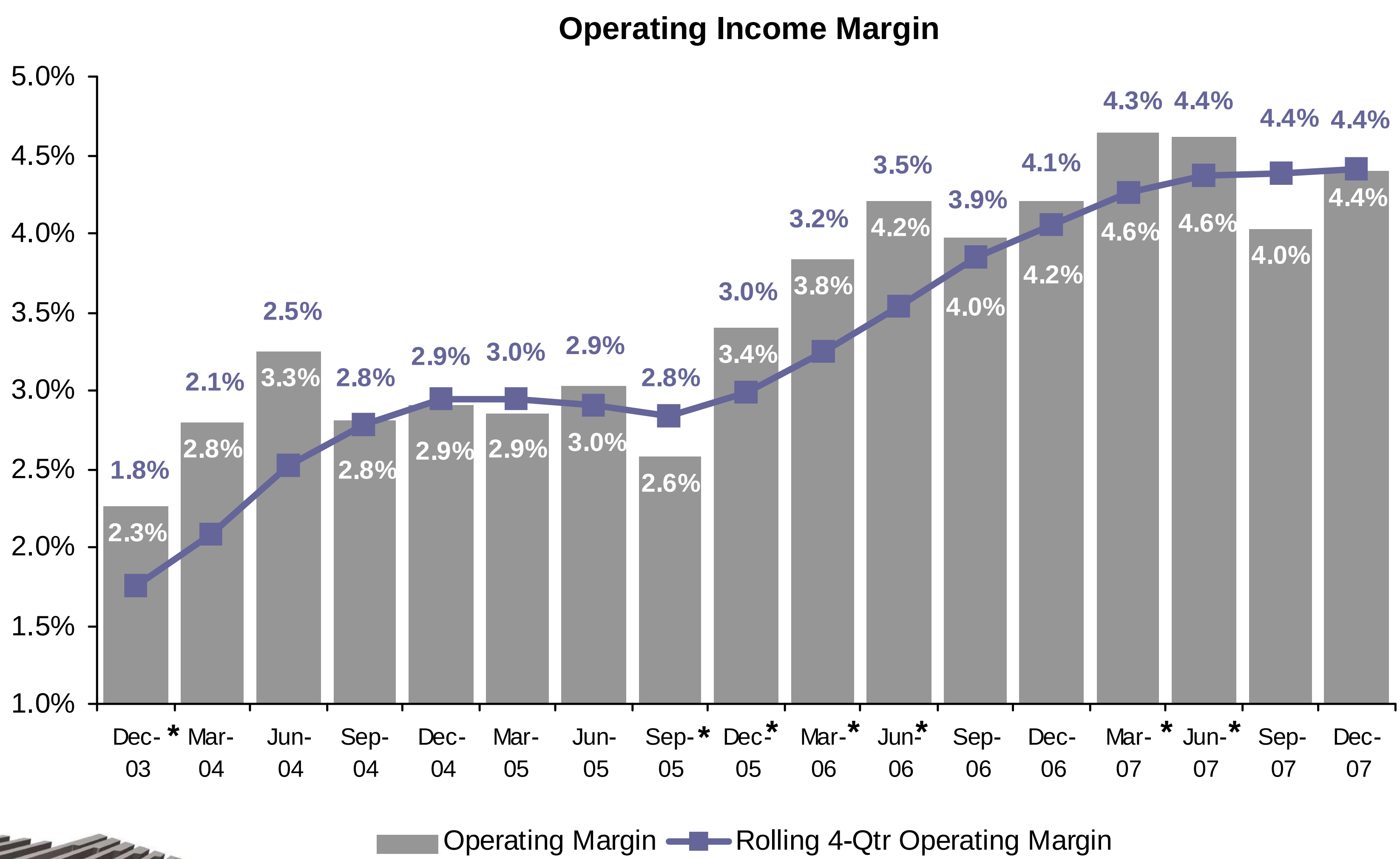
(1) Percentage change calculated based upon results rounded to thousands.

Operational Excellence



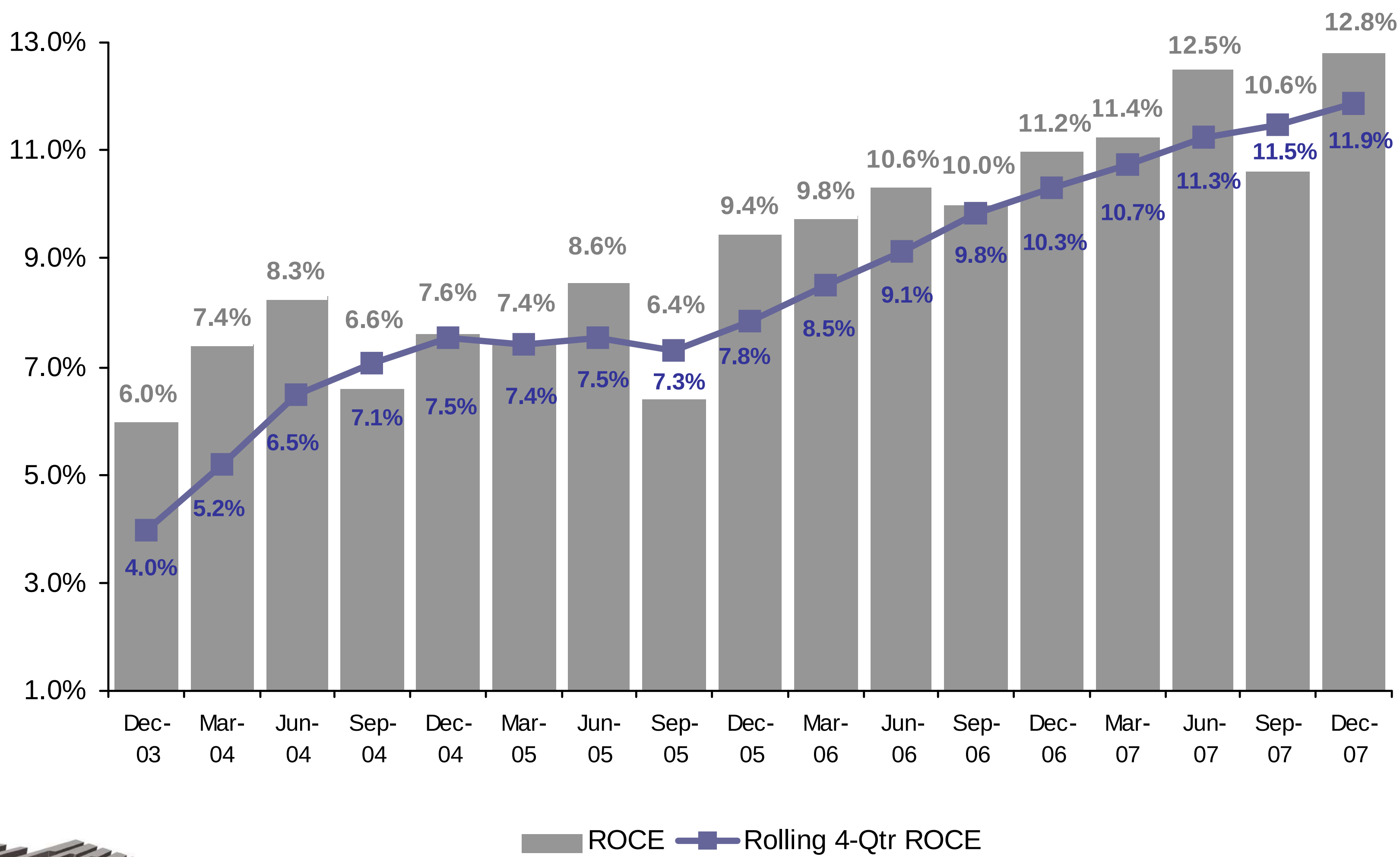
* Including restructuring and other charges operating expenses as a percentage of gross profit dollars were 89.6%, 83.3%, 79.3%, 74.2%, 69.9%, 67.7% and 64.3% in the December 2003, September 2005, December 2005, March 2006, June 2006, March 2007 and June 2007 quarters, respectively.

Improved Operating Income



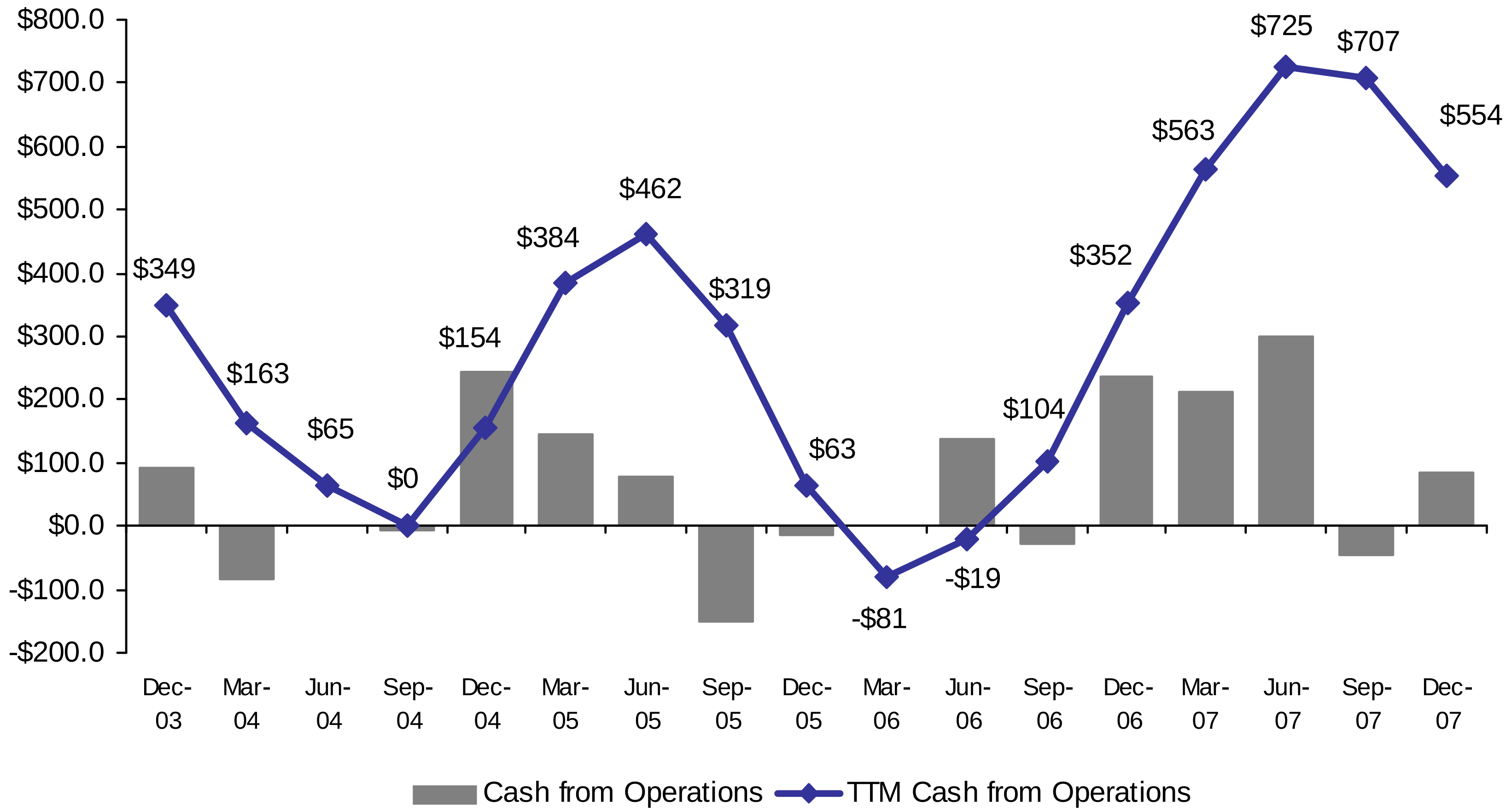
*** Including restructuring and other charges operating income margin was 1.3%, 2.2%, 2.5%, 3.4%, 4.0%, 4.4% and 4.7% in the December 2003, September 2005, December 2005, March 2006, June 2006, March 2007 and June 2007 quarters, respectively.**

Creating Shareholder Value - ROCE



Note: ROCE does not include restructuring and other charges.

Generating Solid Cash Flow



March 2008 Quarter (Q3 FY08)

- Enterprise Revenue: $4.37 to $4.57 billion
- Group Revenues
  - EM: $2.64 to $2.74 billion
  - TS: $1.73 to $1.83 billion
- Non-GAAP EPS(1): $0.85 to $0.89; up 16% - 22% over prior year third quarter

(1) Excludes amortization of intangibles or integration charges related to the acquisitions that have closed or will close in the March quarter.

Question and Answer Session

Please feel free to contact
Avnet's Investor Relations Personnel at:

480-643-7394
investorrelations@avnet.com
www.ir.avnet.com

Non-GAAP Results and Regulation G

- Reconciliation of the Company's reported second quarter of fiscal 2008 results adjusted for gain on sales of assets are included in the following table:

Quarter ended December 29, 2007	**Net Income**	**Diluted EPS**
GAAP results………………………………………….	$ 142,206	$ 0.93
Gain on sale of assets………………………………	(6,320)	(0.04)
Adjusted results………………………………………	$ 135,886	$ 0.89

Non-GAAP Results and Regulation G

- Pro forma sales is defined as sales adjusted for (i) the impact of the classification of sales of supplier service contracts on an agency (net) basis, which was effective beginning in the third quarter of fiscal 2007, as if the net revenue accounting was applied to periods prior to the change and (ii) the impact of certain acquisitions, including Access Distribution acquired on December 31, 2006, Azure Technologies acquired on April 16, 2007, Flint Distribution acquired on July 5, 2007, Magirus acquired on October 6, 2007, Betronik acquired on October 31, 2007 and ChannelWorx acquired on October 31, 2007, to include the sales recorded by these businesses as if the acquisitions had occurred at the beginning of fiscal 2007. Prior period sales adjusted for these impacts are presented below:

	Sales as Reported	Acquisition Sales	Gross to Net Impact	Pro forma Sales
		(in thousands)		
Q1 Fiscal 2008	4,098,718	125,645	-	4,224,363
Q2 Fiscal 2008	4,753,145	7,442	-	4,760,587
First half of 2008	$ 8,851,863	$ 133,087	$ -	$ 8,984,950
Q1 Fiscal 2007	$ 3,648,400	$ 583,467	$ (95,810)	$ 4,136,057
Q2 Fiscal 2007	3,891,180	706,116	(118,607)	4,478,689
Q3 Fiscal 2007	3,904,262	135,782	-	4,040,044
Q4 Fiscal 2007	4,237,245	143,201	-	4,380,446
Fiscal year 2007	$ 15,681,087	$ 1,568,566	$ (214,417)	$ 17,035,236

Non-GAAP Results and Regulation G

References to restructuring and other charges, debt extinguishment costs and other items and/or the exclusion thereof refer to the following charges taken in the quarters indicated (with reference to the appropriate SEC filing in which further disclosure of these charges first appeared). All other quarters had no such charges recorded:

- Q2 FY08 – (1) Gain on a sale of a building in the EMEA region amounted to $4.5 million pre- and after tax and $0.03 per share on a diluted basis and (2) a gain of $3.0 million pre-tax, $1.8 million after-tax and $0.01 per share on a diluted basis for the receipt of contingent purchase price proceeds related to a prior sale of a business.
- Q4 FY07 – Restructuring, integration and other items amounted to a pre-tax benefit in the fourth quarter of $1.2 million, which consisted of (i) a prior year acquisition-related benefit of $12.5 million, net of (ii) restructuring, integration and other charges of $11.3 million related to further cost-reduction initiatives across the Company as well as Access integration-related costs. (Form 8-K filed August 8, 2007 and Form 10-K filed August 29, 2007)
- Q3 FY07 – (1) Restructuring and other charges, including integration cost relating to the acquisition of Access as well as other cost reduction initiatives amounting to $8.5 million pre-tax, $6.0 million after tax and $0.04 per share on a diluted basis, and (2) an additional gain on sales of business in the amount of $3.0 million pre-tax, $1.8 million after tax and $0.01 per share on a diluted basis due the receipt of contingent purchase price proceeds related to the sale of TS' single tier businesses in the Americas. (Form 8-K filed April 26, 2007 and Form 10-Q filed May 9, 2007)
- Q1FY07 – Debt extinguishment costs of $27.4 million pre-tax, $16.5 million after tax and $0.11 per share on a diluted basis associated with the redemption of its outstanding 9¾% Notes due February 15, 2008. (Form 8-K filed October 26, 2006 and Form 10-Q filed November 8, 2006)
- Q4 FY06 - (1) Restructuring and other charges, including integration costs, relating to the Memec acquisition, divestitures, and other actions amounting to $6.8 million pre-tax, $7.3 million after tax and $0.05 per share on a diluted basis; (2) a one-time loss of $13.6 million pre-tax, $14.3 million after tax and $0.10 per share on a diluted basis associated with the sale of two small, non-core businesses; and (3) debt extinguishment costs of $10.9 million pre-tax, $6.6 million after tax and $0.04 per share on a diluted basis associated with the early repayment of $113.6 million of the 9 ¾% Notes due February 15, 2008. (Form 8-K filed August 9, 2006 and Form 10-K filed August 30, 2006)

Non-GAAP Results and Regulation G

References to restructuring and other charges and debt extinguishment costs and/or the exclusion thereof refer to the following charges taken in the quarters indicated (with reference to the appropriate SEC filing in which further disclosure of these charges first appeared). All other quarters had no such charges recorded:

- Q3 FY06 – (1) Restructuring and other charges, including integration costs, relating to the Memec acquisition and other actions amounting to $17.0 million pre-tax ($1.4 million of which is included in cost of sales), $11.2 million after tax and $0.08 per share on a diluted basis; and (2) a one-time gain of $10.9 million pre-tax, $7.3 million after tax and $0.05 per share on a diluted basis associated with the divestiture of two TS businesses (Form 8-K filed April 27, 2006 and Form 10-Q filed May 8, 2006)
- Q2 FY06 – (1) Restructuring and other charges and integration costs, substantially all related to the Memec acquisition, totaling $32.4 million pre-tax ($7.5 million of which is included in cost of sales), $21.4 million after tax, and $0.14 per share on a diluted basis. (Form 8-K filed January 25, 2006 and Form 10-Q filed February 3, 2006)
- Q1 FY06 – (1) Restructuring and integration costs substantially all related to the acquisition of Memec, totaling $13.8 million pre-tax, $10.0 million after tax and $0.07 per diluted share; (2) Debt extinguishment costs associated with the repurchase of $254.1 million of the 8.00% Notes due November 15, 2006 totaling $11.7 million pre-tax, $7.1 million after tax and $0.05 per diluted share. (Form 8-K filed October 27, 2005 and Form 10-Q filed November 9, 2005)
- Q3 FY04 – Debt extinguishment costs associated with the cash tender offer completed during the quarter for $273.4 million of the 7 7/8% notes due February 15, 2005 totaling $16.4 million pre-tax, $14.2 million after-tax and $0.12 per diluted share (Form 8-K filed April 29, 2004 and Form 10-Q filed May 18, 2004)
- Q2 FY04 – Charges related to cost cutting initiatives and the previously announced combination of the Computer Marketing and Applied Computing operating groups into one operating group now called Technology Solutions. These charges include severance costs, charges for consolidation of certain owned and leased facilities, write-offs of certain capitalized IT-related initiatives and the impairment of certain owned assets in the Company's European operations totaling $23.5 million pre-tax, $16.4 million after-tax and $0.14 per diluted share (Form 8-K filed January 29, 2004 and Form 10-Q filed February 13, 2004)
- The Company occasionally refers to comparative results in both delivered dollars and constant dollars. Delivered dollars reflect the reported results while constant dollars reflect the adjustment for fluctuations in foreign currency exchange rates between the two comparative periods.

Closing Remarks

Thank you for attending.

We look forward to hosting you next quarter!