# **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

## FORM 8-K

CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE **SECURITIES EXCHANGE ACT OF 1934** 

Date of Report (Date of earliest event reported) November 1, 2023

# **AVNET, INC.** (Exact name of registrant as specified in its charter)

	New York	1-4224	11-1890605
	(State or other jurisdiction	(Commission	(IRS Employer
	of incorporation)	File Number)	Identification No.)
	2211 South 47th Street, Ph	oenix. Arizona	85034
	(Address of principal exec		(Zip Code)
	(Regist	(480) 643-2000 trant's telephone number, including are	a code.)
	-	N/A	
	(Former na	me or former address, if changed since	last report.)
	e appropriate box below if the Fo t under any of the following provi	orm 8-K filing is intended to simultaned isions:	ously satisfy the filing obligation of the
	Soliciting material pursuant to Ru Pre-commencement communicati		
	Securities registere	ed or to be registered pursuant to Section	on 12(b) of the Act:
	Title of each class	Trading Symbol	Name of each exchange on which registered:
Commo	on stock, par value \$1.00 per share	AVT	NASDAQ Global Select Market
		rant is an emerging growth company as to of the Securities Exchange Act of 193	s defined in Rule 405 of the Securities Act 4 (17 CFR §240.12b-2).
Emerging	g growth company 🗆		
period fo		by check mark if the registrant has electised financial accounting standards pro	

#### Item 2.02 Results of Operations and Financial Condition.

On November 1, 2023, Avnet, Inc. issued a press release announcing its first quarter results of operations for fiscal 2024. A copy of the press release is attached hereto as Exhibit 99.1.

The information in this Current Report on Form 8-K and the exhibit attached hereto are being furnished and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934 or otherwise subject to the liabilities of that section, nor shall they be deemed incorporated by reference in any filing under the Securities Act of 1933 except as shall be expressly set forth in such filing.

#### Item 9.01 Financial Statements and Exhibits.

### (d) Exhibits.

The following materials are attached as exhibits to this Current Report on Form 8-K:

Exhibit Number	Description
99.1	Press Release, dated November 1, 2023.
104	Cover Page Interactive Data File (formatted in Inline XBRL and contained in Exhibit 101).

### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: November 1, 2023 **AVNET, INC.** 

By: /s/ Kenneth A. Jacobson

Name: Kenneth A. Jacobson Title: Chief Financial Officer



## **Avnet Reports First Quarter 2024 Financial Results**

First quarter sales of \$6.3 billion and diluted EPS of \$2.25

Adjusted diluted EPS of \$1.61 exceeded guidance

Electronic Components operating margin of 4.6% increased 38 basis points year over year

**PHOENIX – November 1, 2023 –** Avnet, Inc. (Nasdaq: AVT) today announced results for its first quarter ended September 30, 2023.

Commenting on the Company's financial results, Avnet Chief Executive Officer Phil Gallagher stated, "We delivered better-than-expected results in the first quarter thanks to the strong performance of our Electronic Components business. Our team's continued execution and flexibility are resonating with both our customer and supplier partners, especially in today's market conditions. We remain focused on the things we can control, and are confident that our resiliency and adaptability will keep us on our path to driving profitable growth and value for all of our stakeholders in the long term."

#### **Fiscal First Quarter Key Financial Highlights:**

- Sales of \$6.3 billion decreased 6.1% year over year from \$6.8 billion.
  - On a constant currency basis, sales decreased 7.8% year over year and decreased 2.9% sequentially.
- Diluted earnings per share of \$2.25, compared with \$1.93 in the prior year quarter.
  - O Adjusted diluted earnings per share of \$1.61, compared with \$2.00 in the prior year quarter.
  - O A gain on legal settlement benefitted GAAP diluted earnings per share by \$0.71 for the quarter.
- Operating income margin of 4.0%, decreased 29 basis points year over year.
  - o Adjusted operating income margin of 4.1%, decreased 22 basis points year over year.
  - Electronic Components operating income margin of 4.6%, increased 38 basis points year over year.
  - o Farnell operating income margin of 4.2% decreased 389 basis points sequentially.
- Returned \$28.3 million to shareholders in dividends during the quarter.
- Returned \$27.0 million to shareholders in the quarter from share repurchases.

#### **Key Financial Metrics**

(\$ in millions, except per share data)

(+ III Tillinorio, oxtoopt por critaro data)								
First Quarter Results (GAAP)								
		Sep – 23	;	Sep – 22	Change Y/Y		Jun – 23	Change Q/Q
Sales	\$	6,335.6	\$	6,750.1	(6.1)%	\$	6,554.6	(3.3)%
Operating Income	\$	253.8	\$	290.5	(12.7)%	\$	283.7	(10.5)%
Operating Income Margin		4.0 %		4.3 %	(29)bps		4.3 %	(32)bps
Diluted Earnings Per Share (EPS)	\$	2.25	\$	1.93	16.6 %	\$	1.68	33.9 %
First Quarter Results (Non-GAAP) <sup>(1)</sup>								
		Sep – 23	;	Sep – 22	Change Y/Y		Jun – 23	Change Q/Q
Adjusted Operating Income	\$	261.7	\$	293.3	(10.8)%	\$	312.6	(16.3)%
Adjusted Operating Income Margin		4.1 %		4.4 %	(22)bps		4.8 %	(64)bps
Adjusted Diluted Earnings Per Share	_	4.04	_	0.00	(4.0. 5).0.(	_	0.00	(04.0)0/
(EPS)	\$	1.61	\$	2.00	(19.5)%	\$	2.06	(21.8)%
Segment and Geographical Mix								
		Sep – 23		Sep – 22	Change Y/Y		Jun – 23	Change Q/Q
Electronic Components (EC) Sales	\$	5,914.4	\$	6,324.2	(6.5)%	\$	6,109.2	(3.2)%
EC Operating Income Margin		4.6 %		4.2 %	38 bps		5.1 %	(47)bps
Farnell Sales	\$	421.2	\$	425.9	(1.1)%	\$	445.4	(5.4)%
Farnell Operating Income Margin		4.2 %		12.1 %	(792)bps		8.1 %	(389)bps
A	\$	1,573.5	\$	1,678.9	(6.3)%	\$	1,732.7	(9.2)%
Americas Sales	Ψ	_,0.0.0						
Americas Sales EMEA Sales		2,308.0		2,129.5	8.4 %	\$	2,450.6	(5.8)%
	\$		\$	2,129.5 2,941.7	8.4 % (16.6)%		2,450.6 2,371.3	(5.8)% 3.5 %

<sup>(1)</sup> A reconciliation of non-GAAP financial measures to GAAP financial measures is presented in the "Non-GAAP Financial Information" section of this press release.

### Outlook for the Second Quarter of Fiscal 2024 Ending on December 30, 2023

	Guidance Range	Midpoint
Sales	\$6.00B - \$6.30B	\$6.15B
Adjusted Diluted EPS	\$1.35 – \$1.45	\$1.40

The above guidance is based upon current market conditions and implies a sequential sales decline of 1% to 5% and assumes a seasonal decline in sales from the Western regions primarily due to holidays.

The above guidance also excludes restructuring, integration and other expenses, amortization of intangibles, and certain income tax adjustments. The above guidance assumes similar interest expense to the fourth quarter and an effective tax rate of between 22% and 26%. The above guidance assumes 92 million average diluted shares outstanding and average currency exchange rates as shown in the table below:

	Q2 Fiscal		
	2024	Q1 Fiscal	Q2 Fiscal
	Guidance	2024	2023
Euro to U.S. Dollar	\$1.06	\$1.09	\$1.02
GBP to U.S. Dollar	\$1.22	\$1.27	\$1.17

#### **Today's Conference Call and Webcast Details**

Avnet will host a conference call and webcast today at 1:30 p.m. PT / 4:30 p.m. ET to discuss its financial results, provide a business update and answer questions.

- Live conference call: 877-407-8112 (domestic) or 201-689-8840 (international)
- Conference call replay available through November 8, 2023: 877-660-6853 or 201-612-7415 and using Conference ID: 13741421
- Live and archived webcast can be accessed via Avnet's Investor Relations web page at: https://ir.avnet.com

#### **Forward-Looking Statements**

This document contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, with respect to the financial condition, results of operations, and business of the Company. You can find many of these statements by looking for words like "believes," "projected", "plans," "expects," "anticipates." "should," "will," "may," "estimates," or similar expressions. These forward-looking statements are subject to numerous assumptions, risks, and uncertainties. The following important factors, in addition to those discussed elsewhere in the Company's Annual Report on Form 10-K for the fiscal year ended July 1, 2023 and subsequent Quarterly Reports on Form 10-Q and Current Reports on Form 8-K, could affect the Company's future results of operations, and could cause those results or other outcomes to differ materially from those expressed or implied in the forward-looking statements: geopolitical events and military conflicts; pandemics and other health-related crises; competitive pressures among distributors of electronic components; an industry down-cycle in semiconductors, including supply shortages; relationships with key suppliers and allocations of products by suppliers, including increased noncancellable/non-returnable orders; accounts receivable defaults; risks relating to the Company's international sales and operations, including risks relating to repatriating cash, foreign currency fluctuations, inflation, duties and taxes, sanctions and trade restrictions, and compliance with international and U.S. laws; risks relating to acquisitions, divestitures, and investments; adverse effects on the Company's supply chain, operations of its distribution centers, shipping costs, third-party service providers, customers, and suppliers, including as a result of issues caused by military conflicts, terrorist attacks, natural and weather-related disasters, pandemics and health related crises, warehouse modernization, and relocation efforts; risks related to cyber security attacks, other privacy and security incidents, and information systems failures, including related to current or future implementations, integrations, and upgrades; general economic and business conditions (domestic, foreign, and global) affecting the Company's operations and financial performance and, indirectly, the Company's credit ratings, debt covenant compliance, liquidity, and access to financing; constraints on employee retention and hiring; and legislative or regulatory changes.

Any forward-looking statement speaks only as of the date on which that statement is made. Except as required by law, the Company assumes no obligation to update any forward-looking statement to reflect events or circumstances that occur after the date on which the statement is made.

#### **About Avnet**

As a leading global technology distributor and solutions provider, Avnet has served customers' evolving needs for more than a century. Decade after decade, Avnet helps its customers and suppliers around the world realize the transformative possibilities of technology. Learn more about Avnet at www.avnet.com. (AVT\_IR)

#### **Investor Relations Contact**

InvestorRelations@Avnet.com

#### **Media Relations Contact**

Jeanne Forbis, 480-643-7499 Jeanne.Forbis@Avnet.com

# AVNET, INC. CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)

		First Quarters Ended				
	Se	ptember 30, 2023		October 1, 2022		
	(Tł	nousands, exce	pt per	share data)		
Sales	\$	6,335,648	\$	6,750,133		
Cost of sales		5,587,542		5,981,960		
Gross profit		748,106		768,173		
Selling, general and administrative expenses		487,286		477,636		
Restructuring, integration and other expenses		7,051		_		
Operating income		253,769		290,537		
Other income, net		5,960		323		
Interest and other financing expenses, net		(70,796)		(45,098)		
Gain on legal settlements and other		86,499		_		
Income before taxes		275,432		245,762		
Income tax expense		66,164		61,501		
Net income	\$	209,268	\$	184,261		
Earnings per share:						
Basic	\$	2.29	\$	1.96		
Diluted	\$	2.25	\$	1.93		
Charge used to compute carnings per charge						
Shares used to compute earnings per share:		01 405		04.051		
Basic	<del></del>	91,495	_	94,051		
Diluted		93,178		95,636		
Cash dividends paid per common share	<u>\$</u>	0.31	\$	0.29		

# AVNET, INC. CONDENSED CONSOLIDATED BALANCE SHEETS (UNAUDITED)

	September 30, 2023			July 1, 2023	
	(Thousands)				
ASSETS					
Current assets:					
Cash and cash equivalents	\$	278,679	\$	288,230	
Receivables		4,679,691		4,763,788	
Inventories		5,755,051		5,465,031	
Prepaid and other current assets		197,720		233,804	
Total current assets		10,911,141		10,750,853	
Property, plant and equipment, net		470,971		441,557	
Goodwill		759,848		780,629	
Operating lease assets		220,657		221,698	
Other assets		283,845		282,422	
Total assets	\$	12,646,462	\$	12,477,159	
LIABILITIES AND SHAREHOLDERS' EQUITY					
Current liabilities:					
Short-term debt	\$	68,601	\$	70,636	
Accounts payable		3,445,711		3,373,820	
Accrued expenses and other		722,409		753,130	
Short-term operating lease liabilities		53,657		51,792	
Total current liabilities		4,290,378		4,249,378	
Long-term debt		3,101,903		2,988,029	
Long-term operating lease liabilities		186,745		190,621	
Other liabilities		244,853		297,462	
Total liabilities		7,823,879		7,725,490	
Shareholders' equity		4,822,583		4,751,669	
Total liabilities and shareholders' equity	\$	12,646,462	\$	12,477,159	

# AVNET, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

	First Quarters Ended			
	Septem	ber 30, 2023	Octo	ber 1, 2022
		(Thousa	nds)	
Cash flows from operating activities:		Ò		
Net income	\$	209,268	\$	184,261
Non-cash and other reconciling items:				
Depreciation		20,639		19,640
Amortization		878		2,755
Amortization of operating lease assets		13,271		13,141
Deferred income taxes		5,575		(7,296)
Stock-based compensation		9,355		8,924
Other, net		(20,171)		8,224
Changes in (net of effects from businesses acquired and divested):				
Receivables		30,190		(419,852)
Inventories		(371,604)		(559,044)
Accounts payable		111,489		120,938
Accrued expenses and other, net		(50,184)		(16,840)
Net cash flows used for operating activities		(41,294)		(645,149)
Cash flows from financing activities:				
Borrowings (repayments) under accounts receivable securitization,				
net		(92,100)		152,200
Borrowings under senior unsecured credit facility, net		243,613		701,987
Repayments under bank credit facilities and other debt, net		(133)		(85,432)
Repurchases of common stock		(24,324)		(152,408)
Dividends paid on common stock		(28,320)		(26,998)
Other, net		1,414		(964)
Net cash flows provided by financing activities		100,150		588,385
· · · · · · · · · · · · · · · · · · ·				
Cash flows from investing activities:				
Purchases of property, plant and equipment		(76,089)		(28,208)
Other, net		300		7,303
Net cash flows used for investing activities		(75,789)		(20,905)
Effect of currency exchange rate changes on cash and cash				
equivalents		7,382		4,857
Cash and cash equivalents:				
— decrease		(9,551)		(72,812)
— at beginning of period		288,230		153,693
— at end of period	\$	278,679	\$	80,881
at one of ponde		210,010	<u>*</u>	00,001

#### **Non-GAAP Financial Information**

In addition to disclosing financial results that are determined in accordance with generally accepted accounting principles in the United States ("GAAP"), the Company also discloses certain non-GAAP financial information including (i) adjusted operating income, (ii) adjusted operating expenses, (iii) adjusted other income (expense), (iv) adjusted income before income taxes, (v) adjusted income tax expense (benefit), and (vi) adjusted diluted earnings per share.

There are also references to the impact of foreign currency in the discussion of the Company's results of operations. When the U.S. Dollar strengthens and the stronger exchange rates of the current year are used to translate the results of operations of Avnet's subsidiaries denominated in foreign currencies, the resulting impact is a decrease in U.S. Dollars of reported results. Conversely, when the U.S. Dollar weakens and the weaker exchange rates of the current year are used to translate the results of operations of Avnet's subsidiaries denominated in foreign currencies, the resulting impact is an increase in U.S. Dollars of reported results. In the discussion of the Company's results of operations, results excluding this impact are referred to as "constant currency." Management believes sales in constant currency is a useful measure for evaluating current period performance as compared with prior periods and for understanding underlying trends. In order to determine the translation impact of changes in foreign currency exchange rates on sales, income or expense items for subsidiaries reporting in currencies other than the U.S. Dollar, the Company adjusts the average exchange rates used in current periods to be consistent with the average exchange rates in effect during the comparative period.

Management believes that operating income and operating expenses adjusted for restructuring, integration and other expenses, and amortization of acquired intangible assets and other, are useful measures to help investors better assess and understand the Company's operating performance. This is especially the case when comparing results with previous periods or forecasting performance for future periods, primarily because management views the excluded items to be outside of Avnet's normal operating results or non-cash in nature. Management analyzes operating income and operating expenses without the impact of these items as an indicator of ongoing margin performance and underlying trends in the business. Management also uses these non-GAAP measures to establish operational goals and, in most cases, for measuring performance for compensation purposes. Management measures operating income for its reportable segments excluding restructuring, integration and other expenses, and amortization of acquired intangible assets and other.

Additional non-GAAP metrics management uses is adjusted operating income margin, which is defined as adjusted operating income (as defined above) divided by sales.

Management also believes income tax expense (benefit), net income and diluted earnings per share adjusted for the impact of the items described above, gain on legal settlements and other, and certain items impacting other income (expense) and income tax expense (benefit) are useful to investors because they provide a measure of the Company's net profitability on a more comparable basis to historical periods and provide a more meaningful basis for forecasting future performance. Adjustments to income tax expense (benefit) and the effective income tax rate include the effect of changes in tax laws, certain changes in valuation allowances and unrecognized tax benefits, income tax audit settlements and adjustments to effective tax rate based upon the expected long-term adjusted effective tax rate. Additionally, because of management's focus on generating shareholder value, of which net profitability is a primary driver, management believes net income and diluted earnings per share

excluding the impact of these items provides an important measure of the Company's net profitability for the investing public.

Any analysis of results and outlook on a non-GAAP basis should be used as a complement to, and in conjunction with, results presented in accordance with GAAP.

Fiscal 2024

	st Quarter mber 30, 2023
	usands, except are amounts)
GAAP selling, general and administrative expenses	\$ 487,286
Amortization of intangible assets and other	(878)
Adjusted operating expenses	486,408
GAAP operating income	\$ 253,769
Restructuring, integration and other expenses	7,051
Amortization of intangible assets and other	878
Adjusted operating income	261,698
GAAP income before income taxes	\$ 275,432
Restructuring, integration and other expenses	7,051
Amortization of intangible assets and other	878
Gain on legal settlements and other	(86,499)
Adjusted income before income taxes	196,862
GAAP income tax expense	\$ 66,164
Restructuring, integration and other expenses	1,703
Amortization of intangible assets and other	203
Gain on legal settlements and other	(20,434)
Income tax expense items, net	 (390)
Adjusted income tax expense	47,246
GAAP net income	\$ 209,268
Restructuring, integration and other expenses (net of tax)	5,348
Amortization of intangible assets and other (net of tax)	675
Gain on legal settlements and other (net of tax)	(66,065)
Income tax expense items, net	390
Adjusted net income	149,616
GAAP diluted earnings per share	\$ 2.25
Restructuring, integration and other expenses (net of tax)	0.06
Amortization of intangible assets and other (net of tax)	0.01
Gain on legal settlements and other (net of tax)	(0.71)
Income tax expense items, net	 0.00
Adjusted diluted EPS	1.61

			Quarters Ended							
	F	iscal Year		July 1,	-	April 1,	D	ecember 31,	0	ctober 1,
	_	2023*		2023*		2023		2022		2022
		(\$	in	thousand	ls, e	except pe	r s	hare amounts	;)	
GAAP selling, general and administrative expenses	\$	1,967,305	\$	506,322	\$	498,219	\$	485,127	\$	477,636
Amortization of intangible assets and other		(6,053)		(878)		(876)		(1,541)		(2,759)
Adjusted operating expenses		1,961,252		505,444		497,343		483,586		474,877
GAAP operating income	\$	1,186,800	\$	283,662	\$	313,629	\$	298,973	\$	290,537
Restructuring, integration and other expenses		28,038		28,038				_		
Amortization of intangible assets and other		6,053		878		876		1,541		2,759
Adjusted operating income		1,220,891		312,578		314,505		300,514		293,296
GAAP income before income taxes	\$	982,876	\$	190,393	\$	243,587	\$	303,134	\$	245,762
Restructuring, integration and other expenses		28,038		28,038		_		_		_
Amortization of intangible assets and other		6,053		878		876		1,541		2,759
Gain on legal settlements and other		(37,037)		24,669				(61,705)		_
Adjusted income before income taxes		979,931		243,978		244,463		242,970		248,521
GAAP income tax expense	\$	212,048	\$	35,138	\$	56,161	\$	59,248	\$	61,501
Restructuring, integration and other expenses		6,007		6,007		_		_		_
Amortization of intangible assets and other		1,360		207		203		345		605
Gain on legal settlements and other		(8,711)		5,828		_		(14,539)		_
Income tax expense items, net	_	16,453	_	5,583	_	3,529	_	12,287	_	(4,946)
Adjusted income tax expense		227,157		52,763		59,893		57,341		57,160
GAAP net income	\$	770,828	\$	155,255	\$	187,426	\$	243,886	\$	184,261
Restructuring, integration and other expenses (net of tax)		22,031		22,031						
Amortization of intangible assets and other (net of tax)		4,693		671		673		1,196		2,154
Gain on legal settlements and other (net of tax)		(28,326)		18,841				(47,166)		
Income tax expense items, net	_	(16,453)	_	(5,583)		(3,529)		(12,287)	_	4,946
Adjusted net income		752,774		191,215		184,570		185,629		191,361
GAAP diluted earnings per share	\$	8.26	\$	1.68	\$	2.03	\$	2.63	\$	1.93
Restructuring, integration and other expenses (net of tax)		0.24		0.24		_		_		_
Amortization of intangible assets and other (net of tax)		0.05		0.01		0.01		0.01		0.02
Gain on legal settlements and other (net of tax)		(0.31)		0.20		_		(0.51)		_
Income tax expense items, net		(0.18)		(0.06)		(0.04)		(0.13)		0.05
Adjusted diluted EPS		8.06		2.06		2.00		2.00		2.00

 $<sup>^{\</sup>star}$  May not foot/cross foot due to rounding.

## **Sales in Constant Currency**

The following table presents reported sales growth rates and sales growth rates in constant currency for the first quarter of fiscal 2024 compared to the first quarter of fiscal 2023.

Quarter Ended	
September 30, 2023	

	September 30, 2023						
		Sales		Sales			
	Sales Year-Year % Change	Year-Year % Change in Constant Currency	Sales Sequential % Change	Sequential % Change in Constant Currency			
Avnet	(6.1)%	(7.8)%	(3.3)%	(2.9)%			
Avnet by region							
Americas	(6.3)%	(6.3)%	(9.2)%	(9.2)%			
EMEA	8.4	1.9	(5.8)	(5.5)			
Asia	(16.6)	(15.8)	3.5	4.4			
Avnet by segment							
EC	(6.5)%	(8.1)%	(3.2)%	(2.7)%			
Farnell	(1.1)	(3.8)	(5.4)	(5.4)			

## **Historical Segment Financial Information**

Fiscal 2024 First Quarter

	September 30, 2023*		
	(in millions)		
Sales:			
Electronic Components	\$	5,914.4	
Farnell		421.2	
Avnet sales	\$	6,335.6	
Operating income:			
Electronic Components	\$	272.8	
Farnell	<u></u>	17.7	
		290.5	
Corporate expenses		(28.7)	
Restructuring, integration and other expenses		(7.1)	
Amortization of acquired intangible assets and other		(0.9)	
Avnet operating income	\$	253.8	
Sales by geographic area:			
Americas	\$	1,573.5	
EMEA		2,308.0	
Asia		2,454.1	
Avnet sales	\$	6,335.6	

<sup>\*</sup> May not foot due to rounding.

		Quarters Ended				
	Fiscal Fourth Quarter Third Quarter Second Quarter First Quar					
	Year	July 1,	April 1,	December 31,	October 1,	
	2023*	2023*	2023	2022	2022	
		(in millions)				
Sales:						
Electronic Components	\$ 24,802.6	6,109.2	\$ 6,059.6	\$ 6,309.5	\$ 6,324.2	
Farnell	1,734.3	3 445.4	455.0	408.0	425.9	
Avnet sales	\$ 26,536.9	9 \$ 6,554.6	\$ 6,514.6	\$ 6,717.5	\$ 6,750.1	
Operating income:						
Electronic Components	\$ 1,179.6	\$ \$ 310.4	\$ 305.2	\$ 296.7	\$ 267.3	
Farnell	165.5	36.1	40.9	36.9	51.6	
	1,345.1	346.5	346.1	333.6	318.9	
Corporate expenses	(124.2	2) (33.9)	(31.6)	(33.1)	(25.6)	
Restructuring, integration and other expenses	(28.0	)) (28.0)	_	_	_	
Amortization of acquired intangible assets and other	(6.1	(0.9)	(0.9)	(1.5)	(2.8)	
Avnet operating income	\$ 1,186.8	3 \$ 283.7	\$ 313.6	\$ 299.0	\$ 290.5	
		-				
Sales by geographic area:						
Americas	\$ 6,807.7	\$ 1,732.7	\$ 1,714.9	\$ 1,681.2	\$ 1,678.9	
EMEA	9,229.4	2,450.6	2,393.4	2,255.9	2,129.5	
Asia	10,499.8	3 2,371.3	2,406.3	2,780.4	2,941.7	
Avnet sales	\$ 26,536.9	\$ 6,554.6	\$ 6,514.6	\$ 6,717.5	\$ 6,750.1	

<sup>\*</sup> May not foot/cross foot due to rounding.