UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

**PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934**

Date of Report (Date of earliest event reported): January 26, 2012

AVNET, INC.
(Exact name of registrant as specified in its charter)

New York	**1-4224**	**11-1890605**
(State or other jurisdiction of incorporation)	**(Commission File Number)**	**(IRS Employer Identification No.)**

2211 South 47th Street, Phoenix, Arizona 85034
(Address of principal executive offices, including zip code)

Registrant's telephone number, including area code: (480) 643-2000

N/A
(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

☐ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

☐ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

☐ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Item 2.02. Results of Operations and Financial Condition.

On January 26, 2012, Avnet, Inc. issued a press release announcing its second quarter results of operations for fiscal 2012. A copy of the press release is attached hereto as Exhibit 99.1 and is incorporated by reference herein.

Also attached is the CFO Review of Second Quarter Fiscal Year 2012 Results as Exhibit 99.2 and incorporated by reference herein.

The information in this Current Report on Form 8-K and the exhibits attached hereto are being furnished and shall not be deemed “filed” for purposes of Section 18 of the Securities Exchange Act of 1934 or otherwise subject to the liabilities of that section, nor shall they be deemed incorporated by reference in any filing under the Securities Act of 1933 except as shall be expressly set forth in such filing.

Item 9.01 Financial Statements and Exhibits.

(d) Exhibits.

The following materials are attached as exhibits to this Current Report on Form 8-K:

Exhibit Number	Description
99.1	Press Release, dated January 26, 2012.
99.2	CFO Review of Second Quarter Fiscal Year 2012 Results, dated January 26, 2012.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: January 26, 2012

AVNET, INC.
Registrant

By: /s/ Raymond Sadowski
Name: Raymond Sadowski
Title: Senior Vice President and
Chief Financial Officer

EXHIBIT INDEX

Exhibit Number	Description
99.1	Press Release, dated January 26, 2012.
99.2	CFO Review of Second Quarter Fiscal Year 2012 Results, dated January 26, 2012.

Exhibit 99.1

Avnet, Inc.
2211 South 47th Street
Phoenix, AZ 85034

PRESS RELEASE

Avnet, Inc. Reports Second Quarter Fiscal Year 2012 Results
Record Q2 EPS and Strong Cash Flow

Phoenix, January 26, 2012—Avnet, Inc. (NYSE:AVT) today announced results for the second quarter fiscal year 2012 ended December 31, 2011.

Q2 Fiscal 2012 Results

	Second Quarter Ended		
	December 31, 2011	January 1, 2011	Change
	$ in millions, except per share data		
Sales	$ 6,693.6	$ 6,767.5	-1.1%
GAAP Operating Income	$ 230.9	$ 227.6	1.4%
Adjusted Operating Income (1)	$ 265.4	$ 256.7	3.4%
GAAP Net Income	$ 147.0	$ 141.0	4.2%
Adjusted Net Income (1)	$ 172.0	$ 164.8	4.4%
GAAP Diluted EPS	$ 0.98	$ 0.91	7.7%
Adjusted Diluted EPS (1)	$ 1.15	$ 1.07	7.5%

(1) A reconciliation of non-GAAP financial measures to GAAP financial measures is presented in the Non-GAAP Financial Information section in this press release.

- Sales for the quarter ended December 31, 2011 declined slightly year over year, both on a reported and pro forma basis, to $6.69 billion
- Adjusted operating income of $265.4 million increased 3.4% from the year ago quarter and adjusted operating income margin increased 17 basis points to 3.96%
- Adjusted diluted earnings per share was $1.15, up 7.5% year over year

Rick Hamada, Chief Executive Officer, commented, "While the macro environment presented some top line challenges, our team did a good job adjusting to market conditions and delivered another strong quarter with improvements across many parts of our business. Improved profitability at TS, higher prices for hard disk drives and a lower share count helped propel adjusted earnings per share up 28% sequentially and 7% year over year. The improvement at TS and another solid performance at EM drove our return on capital employed back within our target range of 14% to 16% while cash flow from operations for the quarter was strong at $450 million. With EM expected to return to more normalized seasonal growth in the March quarter and an outlook for continued investments in IT data centers, we remain confident we can continue to grow earnings organically and supplement that growth with investments in value-creating M&A and our share repurchase program."

Avnet Electronics Marketing Results

	Q2 FY 12 Revenue (in millions)	Year-over-Year Growth Rates Reported Revenue	Pro forma Revenue
Total	$ 3,595.6	1.0%	-3.5%
Excluding FX (1)		*1.0%*	*-3.5%*
Americas	$ 1,401.8	14.9%	5.3%
EMEA	$ 943.3	-12.6%	-12.8%
Excluding FX (1)		*-12.1%*	*-12.3%*
Asia	$ 1,250.5	-0.7%	-4.7%

	Q2 FY 12	Q2 FY 11	Change
Operating Income	$ 174.9	$ 183.4	$ (8.5)
Operating Income Margin	*4.86%*	*5.16%*	*-30 bps*

(1) Year-over-year revenue growth rate excluding the impact of changes in foreign currency exchange rates.

- Reported revenue increased 1.0% year over year to $3.6 billion while pro forma revenue was down 3.5% in constant dollars
- Operating income margin decreased 30 basis points year over year to 4.9% due primarily to lower revenue most notably in the higher margin EMEA region
- Working capital (defined as receivables plus inventory less accounts payables) decreased 9% sequentially, with inventory declining by 5%

Mr. Hamada added, “EM revenue came in as expected while the supply chain correction resulted in the second consecutive quarter of below seasonal revenue growth. Despite these challenges, operating income margin came in better than expected due to higher pricing for hard disk drives as a result of supply constraints coupled with expense reductions implemented in light of business conditions. Working capital declined over 9% sequentially with inventory down 5% in reported dollars and 4% after adjusting for acquisitions and currency. With the book to bill ratio approaching parity for the quarter and all three regions showing sequential improvement, we expect revenue growth to return to more seasonal trends in the March quarter, excluding the impact of foreign currency exchange rates. Although the cyclical inventory correction has negatively impacted our results for the past two quarters, on a trailing twelve month basis, EM operating income margin is at the high end of our target range and its ROCE is exceeding our long-range target.”

Avnet Technology Solutions Results

	Q2 FY 12 Revenue (in millions)	Year-over-Year Growth Rates: Reported Revenue	Year-over-Year Growth Rates: Pro forma Revenue
Total	$ 3,098.0	-3.5%	2.5%
Excluding FX (1)		*-3.0%*	*3.0%*
Americas	$ 1,648.3	-9.6%	5.5%
EMEA	$ 1,006.2	-3.8%	-6.1%
Excluding FX (1)		*-2.6%*	*-4.9%*
Asia	$ 443.5	30.6%	14.4%

	Q2 FY 12	Q2 FY 11	Change
Operating Income	$ 118.9	$ 105.2	$ 13.7
Operating Income Margin	*3.84%*	*3.28%*	*56 bps*

(1) Year-over-year revenue growth rate excluding the impact of changes in foreign currency exchange rates.

- Reported revenue declined 3.5% year over year to $3.1 billion and pro forma revenue increased 2.5% in reported dollars and 3.0% in constant dollars
- Industry standard servers and software revenue grew more than 35% year over year while storage revenue grew more than 20%
- Operating income margin increased 56 basis points year over year to 3.8%, representing the third consecutive quarter of improvement
- Return on working capital (ROWC) increased both sequentially and year over year

Mr. Hamada further added, "TS leveraged the typical year-end seasonality into improved profitability, both sequentially and year over year, with all three regions contributing meaningfully. In EMEA, our continuing focus on profitable growth and restructuring initiatives combined to drive operating income up 30% and operating income margin up 92 basis points year over year, even as pro forma revenue declined 5% in constant currency. In Asia, where we have increased our emphasis on returns, pro forma revenue increased 14% over the year ago quarter, while operating income was up over 100% and operating income margin grew more than 60 basis points both sequentially and year over year. In the Americas, operating income margin and return on capital employed remained above our targets as we continued with solid execution in North America and benefitted from our recent investments in Latin America. With a strong position in developed markets and an expanded footprint in higher growth markets, TS remains well positioned to translate continued demand for datacenter solutions into higher earnings and returns across the portfolio."

Cash Flow/Buyback

- Cash from operations was $450 million for the quarter and $715 million for the last four quarters
- Cash and cash equivalents at the end of the quarter was $969 million; net debt (total debt less cash and cash equivalents) was $1.02 billion
- During the quarter, 4.61 million of shares were repurchased under the recently authorized $500 million share repurchase program for an aggregate cost of $135.1 million. Since the program started in mid-August 2011 through the end of the second quarter, 8.06 million shares have been repurchased for an aggregate cost of $225.9 million

Ray Sadowski, Chief Financial Officer, stated, “A strong operating income performance and solid working capital management contributed to $450 million of cash being generated from operations during the quarter. We also continued investing in value-creating acquisitions and took advantage of an attractive stock valuation to repurchase 4.6 million shares of our stock in the second quarter.”

Outlook For 3rd Quarter of Fiscal 2012 Ending on March 31, 2012

- EM sales are expected to be in the range of $3.55 billion to $3.85 billion and TS sales are expected to be between $2.40 billion and $2.70 billion
- Consolidated sales are forecasted to be between $5.95 billion and $6.55 billion
- Adjusted diluted earnings per share is expected to be in the range of $0.94 to $1.02 per share
- The adjusted diluted EPS guidance above assumes 148.1 million average diluted shares outstanding used to determine earnings per share and a tax rate of 29% to 31%

The above adjusted diluted EPS guidance does not include any potential restructuring charges or any charges related to acquisitions and post-closing integration activities. In addition, the above guidance assumes that the average Euro to U.S. Dollar currency exchange rate for the third quarter of fiscal 2012 is $1.30 to €1.00. This compares with an average exchange rate of $1.37 to €1.00 in the third quarter of fiscal 2011 and $1.35 to €1.00 in the second quarter of fiscal 2012.

Forward-Looking Statements

This press release contains certain “forward-looking statements” within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. These statements are based on management’s current expectations and are subject to uncertainty and changes in facts and circumstances. The forward-looking statements herein include statements addressing future financial and operating results of Avnet and may include words such as “will,” “anticipate,” “expect,” believe,” and “should,” and other words and terms of similar meaning in connection with any discussions of future operating or financial performance, business prospects or market conditions. Actual results may vary materially from the expectations contained in the forward-looking statements.

The following factors, among others, could cause actual results to differ materially from those described in the forward-looking statements: the Company’s ability to retain and grow market share and to generate additional cash flow, risks associated with any acquisition activities and the successful integration of acquired companies, declines in sales, changes in business conditions and the economy in general, changes in market demand and pricing pressures, any material changes in the allocation of product or product rebates by suppliers, allocations of products by suppliers, other competitive and/or regulatory factors affecting the businesses of Avnet generally.

More detailed information about these and other factors is set forth in Avnet’s filings with the Securities and Exchange Commission, including the Company’s reports on Form 10-K, Form 10-Q and Form 8-K. Except as required by law, Avnet is under no obligation to update any forward-looking statements, whether as a result of new information, future events or otherwise.

Non-GAAP Financial Information

In addition to disclosing financial results that are determined in accordance with generally accepted accounting principles in the United States (“GAAP”), the Company also discloses in this press release certain non-GAAP financial information including adjusted operating income, adjusted net income and adjusted diluted earnings per share, as well as revenue adjusted for the impact of acquisitions and other items (as defined in the Pro forma (Organic) Revenue section of this release). Management believes pro forma revenue is a useful measure for evaluating current period performance as compared with prior periods and for understanding underlying trends.

Management believes that operating income adjusted for restructuring, integration and other items is a useful measure to help investors better assess and understand the Company’s operating performance, especially when comparing results with previous periods or forecasting performance for future periods, primarily because management views the excluded items to be outside of Avnet’s normal operating results. Management analyzes operating income without the impact of these items as an indicator of ongoing margin performance and underlying trends in the business. Management also uses these non-GAAP measures to establish operational goals and, in some cases, for measuring performance for compensation purposes.

Management believes net income and EPS adjusted for the impact of the items described above is useful to investors because it provides a measure of the Company’s net profitability on a more comparable basis to historical periods and provides a more meaningful basis for forecasting future performance. Additionally, because of management’s focus on generating shareholder value, of which net profitability is a primary driver, management believes net income and EPS excluding the impact of these items provides an important measure of the Company’s net results of operations for the investing public.

Other metrics management monitors in its assessment of business performance include return on working capital (ROWC), return on capital employed (ROCE) and working capital velocity (WC velocity).

- ROWC is defined as annualized operating income, excluding restructuring, integration and other items, divided by the sum of the monthly average balances of receivables and inventory less accounts payable.
- ROCE is defined as annualized, tax effected operating income, excluding restructuring, integration and other items, divided by the monthly average balances of interest-bearing debt and equity (including the impact of restructuring, integration, impairment charges and other items) less cash and cash equivalents.
- WC velocity is defined as annualized sales divided by the sum of the monthly average balances of receivable and inventory less accounts payable.

However, analysis of results and outlook on a non-GAAP basis should be used as a complement to, and in conjunction with, data presented in accordance with GAAP.

Second Quarter Fiscal 2012

	Second Quarter Ended Fiscal 2012			
	Op Income	Pre-tax	Net Income	Diluted EPS
	$ in thousands, except per share data			
GAAP results	**$ 230,889**	**$ 208,038**	**$ 147,023**	**$ 0.98**
Restructuring, integration and other charges	34,505	34,505	23,563	0.16
Other	—	1,399	854	0.01
Income tax adjustments	—	—	539	—
Total adjustments	34,505	35,904	24,956	0.17
Adjusted results	**$265,394**	**$ 243,942**	**$ 171,979**	**$ 1.15**

Items impacting the second quarter of fiscal 2012 consisted of the following:

- restructuring, integration and other charges of $34.5 million pre-tax related to cost reduction actions initiated during the second quarter and acquisition and integration charges associated with acquired businesses. The charges consisted of $19.8 million for severance, $7.4 million for facility exit costs, $3.4 million for integration costs, $3.1 million for transaction costs, $1.7 million for other restructuring charges, and a reversal of $0.9 million to adjust prior year restructuring reserves;
- $1.4 million pre-tax related to the write-down of a small investment and the write-off of deferred financing costs associated with the early retirement of a credit facility; and
- an income tax adjustment of $0.5 million primarily related to the combination of a favorable audit settlement and release of a valuation allowance on certain deferred tax assets which were determined to be realizable, mostly offset by changes to existing tax positions primarily for transfer pricing.

Second Quarter Fiscal 2011

	Second Quarter Ended Fiscal 2012			
	OpIncome	Pre-tax	Net Income	Diluted EPS
	$ in thousands, except per share data			
GAAP results	**$ 227,602**	**$ 202,994**	**$ 141,034**	**$ 0.91**
Restructuring, integration and other charges	29,112	29,112	20,827	0.14
Income tax adjustments	—	—	2,935	0.02
Total adjustments	29,112	29,112	23,762	0.16
Adjusted results	**$ 256,714**	**$ 232,106**	**$ 164,796**	**$ 1.07**

Items impacting the second quarter of fiscal 2011 consisted of the following:

- restructuring, integration and other charges of $29.1 million pre-tax which were incurred primarily in connection with the acquisition and integration of acquired businesses and consisted of $10.6 million for severance, $11.5 million for facility exit related costs, fixed asset write downs and other related charges, $8.8 million for integration-related costs, $1.3 million for transaction costs associated with acquisitions, $0.4 million for other charges, and a reversal of $3.5 million to adjust prior year restructuring reserves; and
- income tax adjustments of $2.9 million primarily related to uncertainty surrounding deferred tax assets and additional transfer pricing exposure.

Pro Forma (Organic) Revenue

Pro forma or Organic revenue is defined as reported revenue adjusted for (i) the impact of acquisitions by adjusting Avnet's prior periods to include the sales of businesses acquired as if the acquisitions had occurred at the beginning of fiscal 2011; (ii) the impact of a fiscal 2011 divestiture by adjusting Avnet's prior periods to exclude the sales of the business divested as if the divestiture had occurred at the beginning of fiscal 2011; and (iii) the impact of a transfer of the Latin America computing components business from TS Americas to EM Americas that occurred in the first quarter of fiscal 2012, which did not have an impact to Avnet on a consolidated basis but did impact the pro forma sales for the groups by $111 million in the second quarter of fiscal 2011. Sales taking into account the combination of these adjustments is referred to as "pro forma sales" or "organic sales".

	Revenue as Reported	Acquisition / Divested Revenue	Pro forma Revenue
		(in thousands)	
Q12012 Fiscal	$ 6,426,006	$ 21,224	$ 6,447,230
Q2 Fiscal 2012	6,693,573	620	6,694,193
Fiscal year 2012	$13,119,579	$ 21,844	$13,141,423
Q1 Fiscal 2011	$ 6,182,388	$ 39,832	$ 6,222,220
Q2 Fiscal 2011	6,767,495	(20,513)	6,746,982
Q3 Fiscal 2011	6,672,404	86,802	6,759,206
Q4 Fiscal 2011	6,912,126	91,296	7,003,422
Fiscal year 2011	$26,534,413	$ 197,417	$26,731,830

"Acquisition Revenue" as presented in the preceding table includes the acquisitions listed below. The preceding table also reflects the divestiture of New ProSys Corp. which occurred in January 2011.

Acquired Business	Operating Group	Acquisition Date
Unidux	EM	July 2010
Broadband	EM	October 2010
Eurotone	EM	October 2010
Center Cell	EM	November 2010
itX Group Ltd	TS	January 2011
Amosdec	TS	July 2011
Prospect Technology	EM	August 2011
JC Tally Trading & subsidiary	EM	August 2011
DE2	EM	November 2011

ROWC, ROCE and WC Velocity

The following table presents the calculation for ROWC, ROCE and WC velocity.

		Q2 FY 12	Q2 FY 11
Sales		6,693,573	6,767,495
Sales, annualized	(a)	26,774,293	27,069,978
Adjusted operating income (1)		265,394	256,714
Adjusted operating income, annualized	(b)	1,061,576	1,026,857
Adjusted effective tax rate (2)		29.28%	27.97%
Adjusted operating income, net after tax	(c)	750,747	739,645
Average monthly working capital (3)			
Accounts receivable		4,565,435	4,485,056
Inventory		2,622,126	2,567,959
Accounts payable		(3,109,372)	(3,351,858)
Average working capital	(d)	4,078,189	3,701,157
Average monthly total capital (3)	(e)	5,246,036	4,650,768
ROWC = (b) / (d)		26.03%	27.74%
WC Velocity = (a) / (d)		6.57	7.31
ROCE = (c) / (e)		14.31%	15.90%

(1) See reconciliation to GAAP amounts in the preceding tables in this Non-GAAP Financial Information Section.

(2) Adjusted effective tax rate is based upon a year-to-date (full fiscal year rate for FY11) calculation excluding restructuring, integration and other charges and tax adjustments as described in the reconcilation to GAAP amounts in this Non-GAAP Financial Information Section.

(3) For averaging purposes, the working capital and total capital for Bell Micro was included as of the beginning of fiscal 2011.

Teleconference Webcast and Upcoming Events

Avnet will host a Webcast of its quarterly teleconference today at 2:00 p.m. Eastern Time. The live Webcast event, as well as other financial information including financial statement reconciliations of GAAP and non-GAAP financial measures, will be available through www.ir.avnet.com. Please log onto the site 15 minutes prior to the start of the event to register or download any necessary software. An archive copy of the presentation will also be available after the Webcast.

For a listing of Avnet's upcoming events and other information, please visit Avnet's investor relations website at www.ir.avnet.com.

About Avnet

Avnet, Inc. (NYSE:AVT), a *Fortune 500* Company, is one of the largest distributors of electronic components, computer products and embedded technology serving customers in more than 70 countries worldwide. Avnet accelerates its partners' success by connecting the world's leading technology suppliers with a broad base of more than 100,000 customers by providing cost-effective, value-added services and solutions. For the fiscal year ended July 2, 2011, Avnet generated revenue of $26.5 billion. For more information, visit www.avnet.com. (AVT_IR)

Investor Relations Contact:

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AVNET, INC.
FINANCIAL HIGHLIGHTS
(MILLIONS EXCEPT PER SHARE DATA)

	SECOND QUARTERS ENDED	
	December 31, 2011 *	JANUARY 1, 2011 *
Sales	$ 6,693.6	$ 6,767.5
Income before income taxes	208.0	203.0
Net income	147.0	141.0
Net income per share:		
Basic	$ 1.00	$ 0.93
Diluted	$ 0.98	$ 0.91

	FIRST HALVES ENDED	
	December 31, 2011 *	JANUARY 1, 2011 *
Sales	$ 13,119.6	$ 12,949.9
Income before income taxes	403.9	407.8
Net income	286.1	279.2
Net income per share:		
Basic	$ 1.91	$ 1.84
Diluted	$ 1.88	$ 1.81

* See Notes to Consolidated Statements of Operations on Page 15.

AVNET, INC.
CONSOLIDATED STATEMENTS OF OPERATIONS
(THOUSANDS EXCEPT PER SHARE DATA)

	SECOND QUARTERS ENDED		FIRST HALVES ENDED	
	DECEMBER 31, 2011 *	JANUARY 1, 2011 *	DECEMBER 31, 2011 *	JANUARY 1, 2011 *
Sales	$ 6,693,573	$ 6,767,495	$ 13,119,579	$ 12,949,883
Cost of sales	5,909,439	5,994,301	11,581,848	11,453,544
Gross profit	784,134	773,194	1,537,731	1,496,339
Selling, general and administrative expenses	518,740	516,480	1,049,273	1,017,096
Restructuring, integration and other charges (Note 1 *)	34,505	29,112	34,505	57,179
Operating income	230,889	227,602	453,953	422,064
Other income (expense), net	742	(360)	(4,634)	2,979
Interest expense	(22,194)	(24,248)	(44,065)	(46,273)
Gain on bargain purchase and other (Note 2 *)	(1,399)	—	(1,399)	29,023
Income before income taxes	208,038	202,994	403,855	407,793
Income tax provision	61,015	61,960	117,802	128,585
Net income	$ 147,023	$ 141,034	$ 286,053	$ 279,208
Net earnings per share:				
Basic	$ 1.00	$ 0.93	$ 1.91	$ 1.84
Diluted	$ 0.98	$ 0.91	$ 1.88	$ 1.81
Shares used to compute earnings per share:				
Basic	147,188	152,137	149,729	152,071
Diluted	149,666	154,259	152,086	153,952

* See Notes to Consolidated Statements of Operations on Page 15.

AVNET, INC.
CONSOLIDATED BALANCE SHEETS
(THOUSANDS)

	DECEMBER 31, 2011	JULY 2, 2011
Assets:		
Current assets:		
Cash and cash equivalents	$ 968,520	$ 675,334
Receivables, net	4,755,630	4,764,293
Inventories	2,513,922	2,596,470
Prepaid and other current assets	217,099	191,110
Total current assets	8,455,171	8,227,207
Property, plant and equipment, net	440,445	419,173
Goodwill	945,220	885,072
Other assets	331,966	374,117
Total assets	10,172,802	9,905,569
Less liabilities:		
Current liabilities:		
Borrowings due within one year	800,563	243,079
Accounts payable	3,567,762	3,561,633
Accrued expenses and other	654,593	673,016
Total current liabilities	5,022,918	4,477,728
Long-term debt	1,184,688	1,273,509
Other long-term liabilities	110,114	98,262
Total liabilities	6,317,720	5,849,499
Shareholders’ equity	$ 3,855,082	$ 4,056,070

AVNET, INC.
CONSOLIDATED STATEMENTS OF CASH FLOWS
(THOUSANDS)

	FIRST HALVES ENDED	
	DECEMBER 31, 2011	JANUARY 1, 2011
Cash flows from operating activities:		
Net income	$ 286,053	$ 279,208
Non-cash and other reconciling items:		
Depreciation and amortization	44,653	39,490
Deferred income taxes	9,156	(21,696)
Stock-based compensation	22,395	20,769
Gain on bargain purchase and other	1,399	(29,023)
Other, net	34,081	31,017
Changes in (net of effects from businesses acquired):		
Receivables	(99,251)	(545,192)
Inventories	2,681	(341,101)
Accounts payable	46,590	295,374
Accrued expenses and other, net	(101,942)	79,682
Net cash flow provided by (used for) operating activities	245,815	(191,472)
Cash flows from financing activities:		
Borrowings under accounts receivable securitization program, net	450,000	450,000
Repayment of notes	—	(5,205)
Proceeds from bank debt, net	18,034	62,520
(Repayment of) proceeds from other debt, net	(509)	13,570
Repurchases of common stock	(220,951)	—
Other, net	776	1,219
Net cash flows provided by financing activities	247,350	522,104
Cash flows from investing activities:		
Purchases of property, plant, and equipment	(70,850)	(70,205)
Cash proceeds from sales of property, plant and equipment	114	1,727
Acquisitions of operations, net of cash acquired	(107,573)	(626,871)
Net cash flows used for investing activities	(178,309)	(695,349)
Effect of exchange rates on cash and cash equivalents	(21,670)	29,546
Cash and cash equivalents:		
- increase (decrease)	293,186	(335,171)
- at beginning of period	675,334	1,092,102
- at end of period	$ 968,520	$ 756,931

AVNET, INC.
SEGMENT INFORMATION
(MILLIONS)

	SECOND QUARTERS ENDED		FIRST HALVES ENDED	
	DECEMBER 31, 2011	JANUARY 1, 2011	DECEMBER 31, 2011	JANUARY 1, 2011
SALES:				
Electronics Marketing	$ 3,595.6	$ 3,558.6	$ 7,411.9	$ 7,179.2
Technology Solutions	3,098.0	3,208.9	5,707.7	5,770.7
Consolidated	$ 6,693.6	$ 6,767.5	$ 13,119.6	$ 12,949.9
OPERATING INCOME (LOSS):				
Electronics Marketing	$ 174.9	$ 183.4	$ 366.1	$ 375.5
Technology Solutions	118.9	105.2	183.9	161.9
Corporate	(28.4)	(31.9)	(61.5)	(58.1)
	$ 265.4	$ 256.7	$ 488.5	$ 479.3
Restructuring, integration and other charges	(34.5)	(29.1)	(34.5)	(57.2)
Consolidated	$ 230.9	$ 227.6	$ 454.0	$ 422.1

(1) The results for the second quarter and first half of fiscal 2012 included restructuring, integration and other charges which totaled $34,505,000 pre-tax, $23,563,000 after tax and $0.16 per share on a diluted basis. Restructuring charges included therein were $28,938,000 pre-tax consisting of $19,792,000 for severance, $7,406,000 for facility exit costs and $1,740,000 for other restructuring charges, primarily other onerous lease liabilities. Integration costs and acquisition transaction costs were $3,449,000 pre-tax and $3,066,000 pre-tax, respectively. In addition, the Company recorded the reversal of $948,000 pre-tax to adjust reserves related to prior year restructuring activity which were no longer required.

Severance charges recorded in the second quarter of fiscal 2012 related to over 350 employees in sales, administrative and finance functions in connection with the cost reduction actions taken in all three regions in both operating groups with employee reductions of approximately 250 in EM and 100 in TS. Facility exit costs for vacated facilities related to nine facilities in the Americas, three in EMEA and two in Asia and consisted of reserves for remaining lease liabilities and the write-down of leasehold improvements and other fixed assets.

The results for the second quarter of fiscal 2011 included restructuring, integration and other charges which totaled $29,112,000 pre-tax, $20,827,000 after tax and $0.14 per share on a diluted basis and were incurred primarily in connection with the acquisitions and integrations of acquired businesses. The charges included restructuring charges consisting of severance of $10,655,000 pre-tax and facility exit related costs, fixed asset write downs and related costs of $11,488,000 pre-tax which were incurred primarily as a result of the integration activities associated with the acquisitions. The Company also recognized integration costs of $8,774,000 pre-tax, acquisition transaction costs of $1,307,000 pre-tax, other charges of $373,000 pre-tax and a reversal of $3,485,000 pre-tax, primarily related to the reversal of restructuring reserves established in prior years which were no longer needed.

Results for the first half of fiscal 2011 included restructuring, integration and other charges which totaled $57,179,000 pre-tax, $40,989,000 after tax and $0.27 per share on a diluted basis and consisted of $18,934,000 pre-tax for severance, $13,913,000 pre-tax for facilities related costs, fixed asset write downs and related costs, $16,096,000 pre-tax for integration costs, $12,068,000 pre-tax for transactions costs associated with acquisitions and $373,000 pre-tax for other charges. The Company also recorded a reversal of $4,205,000 pre-tax to adjust reserves related to prior year restructuring activity that were no longer needed.

(2) During the second quarter and first half of fiscal 2012, the Company recognized other charges of $1,399,000 pre-tax, $854,000 after tax and $0.01 per share on a diluted basis, which related to a write-down of an investment in a small technology company and the write-off of certain deferred financing costs associated with the early termination of a credit facility.

During the first half of fiscal 2011, the Company acquired Unidux, Inc., a Japanese publicly traded electronics component distributor, through a tender offer. After evaluating all assets acquired and liabilities assumed, the consideration paid was below the fair value of the acquired net assets and, as a result, the Company recognized a gain on bargain purchase of $30,990,000 pre- and after tax, and $0.20 per share on a diluted basis. In addition, the Company recognized other charges of $1,967,000 pre-tax, $1,413,000 after tax and $0.01 per share on a diluted basis primarily related to the write-down of two buildings in EMEA.

Exhibit 99.2

CFO Review of Second Quarter Fiscal Year 2012 Results

Avnet, Inc. Q2 Fiscal Year 2012 Summary

Revenue

	Q2 FY 12 Revenue	Year-over-Year Growth Rates: Reported Revenue	Year-over-Year Growth Rates: Pro forma Revenue(2)
	($ in millions)		
Avnet, Inc	$ 6,693.6	-1.1%	-0.8%
Excluding FX (1)		*-0.9%*	*-0.6%*
Electronics Marketing Total	$ 3,595.6	1.0%	-3.5%
Excluding FX (1)		*1.0%*	*-3.5%*
Americas	$ 1,401.8	14.9%	5.3%
EMEA	$ 943.3	-12.6%	-12.8%
Excluding FX (1)		*-12.1%*	*-12.3%*
Asia	$ 1,250.5	-0.7%	-4.7%
Technology Solutions Total	$ 3,098.0	-3.5%	2.5%
Excluding FX (1)		*-3.0%*	*3.0%*
Americas	$ 1,648.3	-9.6%	5.5%
EMEA	$ 1,006.2	-3.8%	-6.1%
Excluding FX (1)		*-2.6%*	*-4.9%*
Asia	$ 443.5	30.6%	14.4%

(1) Year-over-year revenue growth rate excluding the impact of changes in foreign currency exchange rates.
(2) Pro forma revenue as defined in this document.

- Avnet, Inc. quarterly revenue of $6.7 billion declined slightly year over year.
    - On a sequential basis, sales increased 4.2% (up 5.9% excluding the impact of changes in foreign currency exchange rates – “constant dollars”). This was below normal seasonality of up 8% to 12%. Although EM experienced lower than normal seasonal revenue growth and TS revenue growth was towards the low end of normal seasonality, this was expected considering the current market and economic environment.
    - Year-over-year pro forma sales were relatively flat in both reported and constant dollars.
- Electronics Marketing (EM) quarterly revenue was $3.6 billion, a year-over-year increase of 1.0%, and a sequential decline of 5.8% (down 4.6% in constant dollars).
    - Pro forma revenue was down 6.3% sequentially (down 5.1% in constant dollars), declining more than normal seasonality of flat to down 3%, primarily due to the impact of the supply chain’s inventory correction, most notably in the EMEA region where sales have declined sequentially by double digits for the second quarter in a row.
    - Pro forma year-over-year revenue growth was down 3.5% in both reported and constant dollars. Year-over-year declines in both EMEA and Asia were somewhat offset by the increase in the Americas, which was primarily attributable to increased demand for hard disk drives (“HDDs”) that are temporarily in short supply in the marketplace and the associated higher prices.
- Technology Solutions (TS) revenue declined 3.5% year over year (down 3.0% in constant dollars) to $3.1 billion primarily due to a decline in the Americas and, to a lesser extent, EMEA, partially offset by an increase in Asia.
    - Industry standard servers and software revenue grew more than 35% year over year, while storage revenue grew more than 20%.
    - Pro forma revenue grew 2.5% year over year (up 3.0% in constant dollars) driven by strong growth in the Americas and double-digit growth in Asia somewhat offset by a decline in EMEA.

- Pro forma revenue increased 18.7% sequentially (up 21.3% in constant dollars), which is within the range of typical seasonality of up 20% to 26%. The December quarter is typically the strongest for TS driven primarily by the calendar-year-based budgeting cycles of many of its customers.

Gross Profit

	Three Months Ended		
	December 31, 2011	January 1, 2011	Change
	($ in millions)		
Gross Profit	$ 784.1	$ 773.2	$ 10.9
Gross Profit Margin	11.7%	11.4%	28 bps

- Gross profit dollars were $784 million, up 1% year over year and up 4% sequentially.
  - Gross profit margin was flat sequentially at 11.7% as improvements at both operating groups offset the typical seasonal decline driven by business mix as TS, which has a lower gross profit margin than EM, represented a larger percentage of our total sales in the December quarter.
  - TS gross profit margin increased 60 basis points year over year with all three regions contributing to the improvement, most notably in EMEA, which increased more than 100 basis points.
    - TS gross profit margin increased 13 basis points sequentially primarily due to improvements in the EMEA and Asia regions.
  - EM gross profit margin increased 30 basis points sequentially, primarily due to the temporary benefits associated with shortages in the marketplace for HDDs.

Operating Expenses

	Three Months Ended		
	December 31, 2011	January 1, 2011	Change
	($ in millions)		
Selling, General and Administrative Expenses	$ 518.7	$ 516.5	$ 2.3
Selling, General and Administrative Expenses as % of Gross Profit	66.2%	66.8%	-65 bps
Selling, General and Administrative Expenses as % of Sales	7.8%	7.6%	12 bps

- Selling, general and administrative expenses ("SG&A expenses") were $519 million, essentially flat year over year on a reported basis.
  - On a pro forma basis, excluding currency, SG&A expenses declined 0.9%, or $4.6 million benefitting somewhat from the restructuring actions that have been taken.
- SG&A expenses as a percentage of gross profit decreased 65 basis points year over year and 425 basis points sequentially driven by the improvement at TS, where this metric was at its lowest level in eight quarters.

Operating Income

	Three Months Ended		
	December 31, 2011	January 1, 2011	Change
	($ in millions)		
GAAP Operating Income	$ 230.9	$ 227.6	$ 3.3
Adjusted Operating Income (1)	$ 265.4	$ 256.7	$ 8.7
Adjusted Operating Income Margin (1)	4.0%	3.8%	17 bps
Electronics Marketing (EM)			
Operating income	$ 174.9	$ 183.4	$ (8.5)
Operating income margin	4.9%	5.2%	-30 bps
Technology Solutions (TS)			
Operating income	$ 118.9	$ 105.2	$ 13.7
Operating income margin	3.8%	3.3%	56 bps

(1) A reconciliation of non-GAAP financial measures to GAAP financial measures is presented in the Non-GAAP Financial Information section at the end of this document.

- Adjusted operating income margin at the enterprise level of 3.96% increased 17 basis points and 49 basis points year over year and sequentially, respectively.
    - EM operating income margin decreased 30 basis points year over year and 15 basis points sequentially to 4.86%, dropping just below management's target range (5.0%—5.5%) for the first time in eight quarters due to the impact of two consecutive quarters of lower than normal seasonal revenue growth as a result of the supply chain's inventory correction.
        - The sequential decline is primarily due to lower sales in the higher operating income margin EMEA region partially offset by the benefit from a temporary lift in margins in HDDs in the Americas.
    - TS operating income margin increased 56 basis points year over year and 135 basis points sequentially to 3.84% and is within management's target range (3.4% to 3.9%) for the first time in eight quarters.
        - The most significant improvement was in the EMEA region where there has been a continuing heavy focus on performance and restructuring initiatives to accelerate progress towards our long term goals.

Avnet, Inc. Interest Expense, Other Income and Income Taxes

	Three Months Ended		
	December 31, 2011	January 1, 2011	Change
	($ in millions)		
Interest Expense	$ (22.2)	$ (24.2)	$ 2.1
Other Income (expense)	$ 0.7	$ (0.4)	$ 1.1
GAAP Income Taxes	$ 61.0	$ 62.0	$ (0.9)
Adjusted Income Taxes (1)	$ 72.0	$ 67.3	$ 4.7
GAAP Effective Tax Rate	29.3%	30.5%	-119 bps
Adjusted Effective Tax Rate (1)	29.5%	29.0%	50 bps

(1) A reconciliation of non-GAAP financial measures to GAAP financial measures is presented in the Non-GAAP Financial Information section at the end of this document.

- Interest expense for the December 2011 quarter was $22 million, down $2 million over the prior year due primarily to lower interest expense incurred under foreign bank credit facilities as compared with the prior year and the repayment in March 2011 of $104 million of the 3.75% convertible debt that was assumed in the acquisition of Bell Microproducts, Inc.
- The adjusted effective tax rate was 29.5% in the second quarter as compared with 29.0% last year.

Avnet, Inc. Net Income

	Three Months Ended		
	December 31, 2011	January 1, 2011	Change
	($ in millions, except per share data)		
GAAP Net Income	$ 147.0	$ 141.0	$ 6.0
Adjusted Net Income (1)	$ 172.0	$ 164.8	$ 7.2
GAAP Diluted EPS	$ 0.98	$ 0.91	$ 0.07
Adjusted Diluted EPS (1)	$ 1.15	$ 1.07	$ 0.08

(1) A reconciliation of non-GAAP financial measures to GAAP financial measures is presented in the Non-GAAP Financial Information section at the end of this document.

- Adjusted net income for the quarter was $172 million, or $1.15 per share on a diluted basis. This represents a year-over-year increase in adjusted net income of 4.4% and an increase in adjusted EPS of 7.5%. Sequentially, adjusted net income increased 23.7% and adjusted EPS increased 27.8%.

- GAAP net income for the quarter was $147 million, or $0.98 per share on a diluted basis. Included in GAAP net income is a total of $25 million after tax and $0.17 per share on a diluted basis related to restructuring, integration and other charges.

Avnet, Inc. Returns

	Three Months Ended		
	December 31, 2011	January 1, 2011	Net Change
Return on Working Capital (ROWC) (1)	26.0%	27.7%	-171 bps
Return on Capital Employed (ROCE) (1)	14.3%	15.9%	-159 bps

(1) A reconciliation of GAAP to non-GAAP financial measures is presented in the Non-GAAP Financial Information section at the end of this document.

- Return on working capital (ROWC) for the quarter was 26.0%, a decrease of 171 basis points year over year and an increase of 387 basis points sequentially.
  - The year-over-year decline was primarily due to the impact related to the decline in revenue at EM as a result of the supply chain's inventory correcion.
  - ROWC increased both year over year and sequentially at TS driven by improvements at all three regions.
- Return on capital employed (ROCE) of 14.3% was down 159 basis points from the year ago quarter and increased 210 basis points sequentially.
  - ROCE rebounded from the September quarter and is now within our target range of 14%—16% after dropping below that range for only one quarter due primarily to market conditions.

Working Capital & Cash Flow

	Three Months Ended		
	December 31, 2011	January 1, 2011	Net Change
	($ in millions)		
Working Capital (1)	$ 3,701.8	$ 3,755.6	$ (53.8)
Working Capital Velocity (1)	6.6	7.3	-0.7

(1) A reconciliation of GAAP to non-GAAP financial measures is presented in the Non-GAAP Financial Information section at the end of this document.

- Working capital decreased $54 million, or 1% year over year and decreased $360 million or 9% sequentially.
- Working capital velocity increased 0.2 turns sequentially and declined 0.7 turns when compared with the year ago quarter.
- Cash flow from operations was $450 million for the quarter primarily due to the combination of strong profits and the reduction in working capital. On a rolling four quarter basis, cash flow generated from operations was $715 million.
- Cash and cash equivalents at the end of the quarter was $968.5 million; net debt (total debt less cash and cash equivalents) was $1.02 billion.
- During the quarter, 4.61 million shares were repurchased under the recently authorized $500 million share repurchase program for an aggregate cost of $135.1 million; cash of $139.0 million was used for repurchases that settled during the quarter.

Risk Factors

The discussion of Avnet's business and operations should be read together with the Company's filings with the Securities and Exchange Commission, including the risks and uncertainties discussed in the Company's reports on Form 10-K, Form 10-Q and Form 8-K. These risks and uncertainties have the potential to affect Avnet's business, financial condition, results of operations, cash flows, strategies or prospects in a material and adverse manner.

Forward-Looking Statements

This document contains certain "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. These statements are based on management's current expectations and are subject to uncertainty and changes in facts and circumstances. The forward-looking statements herein include statements addressing future financial and operating results of Avnet and may include words such as "will," "anticipate," "expect," believe," and "should," and other words and terms of similar meaning in connection with any discussions of future operating or financial performance, business prospects or market conditions. Actual results may vary materially from the expectations contained in the forward-looking statements.

The following factors, among others, could cause actual results to differ materially from those described in the forward-looking statements: the Company's ability to retain and grow market share and to generate additional cash flow, risks associated with any acquisition activities and the successful integration of acquired companies, declines in sales, changes in business conditions and the economy in general, changes in market demand and pricing pressures, any material changes in the allocation of product or product rebates by suppliers, allocations of products by suppliers, other competitive and/or regulatory factors affecting the businesses of Avnet generally.

More detailed information about these and other factors is set forth in Avnet's filings with the Securities and Exchange Commission, including the Company's reports on Form 10-K, Form 10-Q and Form 8-K. Except as required by law, Avnet is under no obligation to update any forward-looking statements, whether as a result of new information, future events or otherwise.

Non-GAAP Financial Information

In addition to disclosing financial results that are determined in accordance with generally accepted accounting principles in the United States ("GAAP"), the Company also discloses in this press release certain non-GAAP financial information including adjusted operating income, adjusted net income and adjusted diluted earnings per share, as well as revenue adjusted for the impact of acquisitions and other items (as defined in the Pro forma (Organic) Revenue section of this release). Management believes pro forma revenue is a useful measure for evaluating current period performance as compared with prior periods and for understanding underlying trends.

Management believes that operating income adjusted for restructuring, integration and other items is a useful measure to help investors better assess and understand the Company's operating performance, especially when comparing results with previous periods or forecasting performance for future periods, primarily because management views the excluded items to be outside of Avnet's normal operating results. Management analyzes operating income without the impact of these items as an indicator of ongoing margin performance and underlying trends in the business. Management also uses these non-GAAP measures to establish operational goals and, in some cases, for measuring performance for compensation purposes.

Management believes net income and EPS adjusted for the impact of the items described above is useful to investors because it provides a measure of the Company's net profitability on a more comparable basis to historical periods and provides a more meaningful basis for forecasting future performance. Additionally, because of management's focus on generating shareholder value, of which net profitability is a primary driver, management believes net income and EPS excluding the impact of these items provides an important measure of the Company's net results of operations for the investing public.

Other metrics management monitors in its assessment of business performance include return on working capital (ROWC), return on capital employed (ROCE) and working capital velocity (WC velocity).

- ROWC is defined as annualized operating income, excluding restructuring, integration and other items, divided by the sum of the monthly average balances of receivables and inventory less accounts payable.

- ROCE is defined as annualized, tax effected operating income, excluding restructuring, integration and other items, divided by the monthly average balances of interest-bearing debt and equity (including the impact of restructuring, integration, impairment charges and other items) less cash and cash equivalents.

- WC velocity is defined as annualized sales divided by the sum of the monthly average balances of receivables plus inventory less accounts payable.

However, analysis of results and outlook on a non-GAAP basis should be used as a complement to, and in conjunction with, data presented in accordance with GAAP.

Second Quarter Fiscal 2012

	Second Quarter Ended Fiscal 2012			
	Op Income	Pre-tax	Net Income	Diluted EPS
	$ in thousands, except per share data			
GAAP results	**$ 230,889**	**$ 208,038**	**$ 147,023**	**$ 0.98**
Restructuring, integration and other charges	34,505	34,505	23,563	0.16
Other	—	1,399	854	0.01
Income tax adjustments	—	—	539	—
Total adjustments	34,505	35,904	24,956	0.17
Adjusted results	**$ 265,394**	**$ 243,942**	**$ 171,979**	**$ 1.15**

Items impacting the second quarter of fiscal 2012 consisted of the following:

- restructuring, integration and other charges of $34.5 million pre-tax related to cost reduction actions initiated during the second quarter and acquisition and integration charges associated with acquired businesses. The charges consisted of $19.8 million for severance, $7.4 million for facility exit costs, $3.4 million for integration costs, $3.1 million for transaction costs, $1.7 million for other restructuring charges, and a reversal of $0.9 million to adjust prior year restructuring reserves;

- $1.4 million pre-tax related to the write-down of a small investment and the write-off of deferred financing costs associated with the early retirement of a credit facility; and

- an income tax adjustment of $0.5 million primarily related to the combination of a favorable audit settlement and release of a valuation allowance on certain deferred tax assets which were determined to be realizable, mostly offset by changes to existing tax positions primarily for transfer pricing.

Second Quarter Fiscal 2011

	Second Quarter Ended Fiscal 2011			
	Op Income	Pre-tax	Net Income	Diluted EPS
	$ in thousands, except per share data			
GAAP results	**$ 227,602**	**$ 202,994**	**$ 141,034**	**$ 0.91**
Restructuring, integration and other charges	29,112	29,112	20,827	0.14
Income tax adjustments	—	—	2,935	0.02
Total adjustments	29,112	29,112	23,762	0.16
Adjusted results	**$ 256,714**	**$ 232,106**	**$ 164,796**	**$ 1.07**

Items impacting the second quarter of fiscal 2011 consisted of the following:

- restructuring, integration and other charges of $29.1 million pre-tax which were incurred primarily in connection with the acquisition and integration of acquired businesses and consisted of $10.6 million for severance, $11.5 million for facility exit related costs, fixed asset write downs and other related charges, $8.8 million for integration-related costs, $1.3 million for transaction costs associated with acquisitions, $0.4 million for other charges, and a reversal of $3.5 million to adjust prior year restructuring reserves; and

- income tax adjustments of $2.9 million primarily related to uncertainty surrounding deferred tax assets and additional transfer pricing exposure.

Pro Forma (Organic) Revenue

Pro forma or Organic revenue is defined as reported revenue adjusted for (i) the impact of acquisitions by adjusting Avnet's prior periods to include the sales of businesses acquired as if the acquisitions had occurred at the beginning of fiscal 2011; (ii) the impact of a fiscal 2011 divestiture by adjusting Avnet's prior periods to exclude the sales of the business divested as if the divestiture had occurred at the beginning of fiscal 2011; and (iii) the impact of a transfer of the Latin America computing components business from TS Americas to EM Americas that occurred in the first quarter of fiscal 2012, which did not have an impact to Avnet on a consolidated basis but did impact the pro forma sales for the groups by $111 million in the second quarter of fiscal 2011. Sales taking into account the combination of these adjustments is referred to as "pro forma sales" or "organic sales".

	Revenue as Reported	Acquisition / Divested Revenue	Pro forma Revenue
		(in thousands)	
Q1 Fiscal 2012	$ 6,426,006	$ 21,224	$ 6,447,230
Q2 Fiscal 2012	6,693,573	620	6,694,193
Fiscal year 2012	$13,119,579	$ 21,844	$13,141,423
Q1 Fiscal 2011	$ 6,182,388	$ 39,832	$ 6,222,220
Q2 Fiscal 2011	6,767,495	(20,513)	6,746,982
Q3 Fiscal 2011	6,672,404	86,802	6,759,206
Q4 Fiscal 2011	6,912,126	91,296	7,003,422
Fiscal year 2011	$26,534,413	$ 197,417	$26,731,830

"Acquisition Revenue" as presented in the preceding table includes the acquisitions listed below. The preceding table also reflects the divestiture of New ProSys Corp. which occurred in January 2011.

Acquired Business	Operating Group	Acquisition Date
Unidux	EM	July 2010
Broadband	EM	October 2010
Eurotone	EM	October 2010
Center Cell	EM	November 2010
itX Group Ltd	TS	January 2011
Amosdec	TS	July 2011
Prospect Technology	EM	August 2011
JC Tally Trading & subsidiary	EM	August 2011
DE2	EM	November 2011

ROWC, ROCE and WC Velocity

		Q2 FY 12	Q2 FY 11
Sales		6,693,573	6,767,495
Sales, annualized	(a)	26,774,293	27,069,978
Adjusted operating income (1)		265,394	256,714
Adjusted operating income, annualized	(b)	1,061,576	1,026,857
Adjusted effective tax rate (2)		29.28%	27.97%
Adjusted operating income, net after tax	(c)	750,747	739,645
Average monthly working capital (3)			
Accounts receivable		4,565,435	4,485,056
Inventory		2,622,126	2,567,959
Accounts payable		(3,109,372)	(3,351,858)
Average working capital	(d)	4,078,189	3,701,157
Average monthly total capital (3)	(e)	5,246,036	4,650,768
ROWC = (b) / (d)		26.03%	27.74%
WC Velocity = (a) / (d)		6.57	7.31
ROCE = (c) / (e)		14.31%	15.90%

(1) See reconciliation to GAAP amounts in the preceding tables in this Non-GAAP Financial Information Section.

(2) Adjusted effective tax rate is based upon a year-to-date (full fiscal year rate for FY11) calculation excluding restructuring, integration and other charges and tax adjustments as described in the reconcilation to GAAP amounts in this Non-GAAP Financial Information Section.

(3) For averaging purposes, the working capital and total capital for Bell Micro was included as of the beginning of fiscal 2011.