
**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549**

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended April 3, 2021

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission File #1-4224

AVNET, INC.

(Exact name of registrant as specified in its charter)

New York
(State or other jurisdiction
of incorporation or organization)

2211 South 47th Street, Phoenix, Arizona
(Address of principal executive offices)

11-1890605
(IRS Employer
Identification No.)

85034
(Zip Code)

(480) 643-2000

(Registrant's telephone number, including area code.)

N/A

(Former name, former address and former fiscal year, if changed since last report.)

Securities registered pursuant to Section 12(b) of the Act:

| <u>Title of Each Class</u> | <u>Trading Symbol</u> | <u>Name of Each Exchange on Which registered:</u> |
|--|-----------------------|---|
| Common stock, par value \$1.00 per share | AVT | Nasdaq Global Select Market |

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files).

Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer", "accelerated filer", "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large Accelerated Filer
Non-accelerated Filer
Emerging Growth Company

Accelerated Filer
Smaller Reporting Company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

As of April 21, 2021, the total number of shares outstanding of the registrant's Common Stock was 99,502,049 shares, net of treasury shares.

AVNET, INC. AND SUBSIDIARIES
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PART I
FINANCIAL INFORMATION
Item 1. Financial Statements
AVNET, INC. AND SUBSIDIARIES
CONSOLIDATED BALANCE SHEETS
(Unaudited)

| | April 3, 2021 | June 27, 2020 |
|---|--------------------------------------|---------------------|
| | (Thousands, except share amounts) | |
| ASSETS | | |
| Current assets: | | |
| Cash and cash equivalents | \$ 322,749 | \$ 477,038 |
| Receivables | 3,365,677 | 2,928,386 |
| Inventories | 2,760,156 | 2,731,988 |
| Prepaid and other current assets | 156,023 | 191,394 |
| Total current assets | 6,604,605 | 6,328,806 |
| Property, plant and equipment, net | 381,083 | 404,607 |
| Goodwill | 838,460 | 773,734 |
| Intangible assets, net | 33,770 | 65,437 |
| Operating lease assets | 275,662 | 275,917 |
| Other assets | 232,335 | 256,696 |
| Total assets | <u>\$ 8,365,915</u> | <u>\$ 8,105,197</u> |
| LIABILITIES AND SHAREHOLDERS' EQUITY | | |
| Current liabilities: | | |
| Short-term debt | \$ 300,043 | \$ 51 |
| Accounts payable | 2,001,743 | 1,754,078 |
| Accrued expenses and other | 526,974 | 472,924 |
| Short-term operating lease liabilities | 57,182 | 53,313 |
| Total current liabilities | 2,885,942 | 2,280,366 |
| Long-term debt | 895,913 | 1,424,791 |
| Long-term operating lease liabilities | 250,108 | 253,719 |
| Other liabilities | 396,065 | 419,923 |
| Total liabilities | 4,428,028 | 4,378,799 |
| Commitments and contingencies (Note 9) | | |
| Shareholders' equity: | | |
| Common stock \$1.00 par; authorized 300,000,000 shares; issued 99,489,060 shares and 98,792,542 shares, respectively | 99,489 | 98,793 |
| Additional paid-in capital | 1,611,114 | 1,594,140 |
| Retained earnings | 2,452,723 | 2,421,845 |
| Accumulated other comprehensive loss | (225,439) | (388,380) |
| Total shareholders' equity | 3,937,887 | 3,726,398 |
| Total liabilities and shareholders' equity | <u>\$ 8,365,915</u> | <u>\$ 8,105,197</u> |

See notes to consolidated financial statements.

AVNET, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF OPERATIONS
(Unaudited)

| | Third Quarters Ended | | Nine Months Ended | |
|--|--|---------------------------|--------------------------|---------------------------|
| | April 3, 2021 | March 28, 2020 | April 3, 2021 | March 28, 2020 |
| | (Thousands, except per share amounts) | | | |
| Sales | \$ 4,916,714 | \$ 4,309,818 | \$ 14,307,945 | \$ 13,474,632 |
| Cost of sales | 4,348,364 | 3,790,885 | 12,712,262 | 11,886,247 |
| Gross profit | 568,350 | 518,933 | 1,595,683 | 1,588,385 |
| Selling, general and administrative expenses | 463,092 | 469,646 | 1,376,333 | 1,391,024 |
| Goodwill and long-lived asset impairment expense | — | 145,836 | — | 145,836 |
| Restructuring, integration and other expenses | 17,574 | 19,211 | 55,943 | 58,073 |
| Operating income (loss) | 87,684 | (115,760) | 163,407 | (6,548) |
| Other income (expense), net | 4,779 | (12,608) | (16,052) | (9,640) |
| Interest and other financing expenses, net | (22,342) | (29,718) | (66,128) | (97,254) |
| Income (loss) before taxes | 70,121 | (158,086) | 81,227 | (113,442) |
| Income tax benefit | (37,363) | (29,425) | (26,532) | (30,200) |
| Net income (loss) | \$ 107,484 | \$ (128,661) | \$ 107,759 | \$ (83,242) |
| Earnings (loss) per share: | | | | |
| Basic | \$ 1.08 | \$ (1.29) | \$ 1.09 | \$ (0.82) |
| Diluted | \$ 1.07 | \$ (1.29) | \$ 1.08 | \$ (0.82) |
| Shares used to compute earnings per share: | | | | |
| Basic | 99,542 | 99,479 | 99,125 | 101,013 |
| Diluted | 100,247 | 99,479 | 100,013 | 101,013 |
| Cash dividends paid per common share | \$ 0.21 | \$ 0.21 | \$ 0.63 | \$ 0.63 |

See notes to consolidated financial statements.

AVNET, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME
(Unaudited)

| | <u>Third Quarters Ended</u> | | <u>Nine Months Ended</u> | |
|--|-----------------------------|---------------------------|--------------------------|---------------------------|
| | <u>April 3, 2021</u> | <u>March 28, 2020</u> | <u>April 3, 2021</u> | <u>March 28, 2020</u> |
| | (Thousands) | | | |
| Net income (loss) | \$ 107,484 | \$ (128,661) | \$ 107,759 | \$ (83,242) |
| Other comprehensive income (loss), net of tax: | | | | |
| Foreign currency translation and other | (65,021) | (96,351) | 145,352 | (105,311) |
| Pension adjustments, net | 3,983 | 3,167 | 17,589 | 10,148 |
| Total comprehensive income (loss) | <u>\$ 46,446</u> | <u>\$ (221,845)</u> | <u>\$ 270,700</u> | <u>\$ (178,405)</u> |

See notes to consolidated financial statements.

AVNET, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY
(Unaudited)

| | <u>Common Stock- Shares</u> | <u>Common Stock- Amount</u> | <u>Additional Paid-In Capital</u> | <u>Retained Earnings</u> (Thousands) | <u>Accumulated Other Comprehensive (Loss) Income</u> | <u>Total Shareholders' Equity</u> |
|---|-------------------------------------|-------------------------------------|---|---|--|---|
| Balance, June 27, 2020 | 98,793 | \$ 98,793 | \$ 1,594,140 | \$ 2,421,845 | \$ (388,380) | \$ 3,726,398 |
| Net loss | — | — | — | (18,889) | — | (18,889) |
| Translation adjustments and other | — | — | — | — | 90,373 | 90,373 |
| Pension liability adjustments, net | — | — | — | — | 9,623 | 9,623 |
| Cash dividends | — | — | — | (20,756) | — | (20,756) |
| Effects of new accounting principles, net | — | — | — | (14,480) | — | (14,480) |
| Stock-based compensation | 51 | 51 | 5,191 | — | — | 5,242 |
| Balance, October 3, 2020 | <u>98,844</u> | <u>\$ 98,844</u> | <u>\$ 1,599,331</u> | <u>\$ 2,367,720</u> | <u>\$ (288,384)</u> | <u>\$ 3,777,511</u> |
| Net income | — | — | — | 19,163 | — | 19,163 |
| Translation adjustments and other | — | — | — | — | 120,000 | 120,000 |
| Pension liability adjustments, net | — | — | — | — | 3,983 | 3,983 |
| Cash dividends | — | — | — | (20,756) | — | (20,756) |
| Stock-based compensation | 18 | 18 | 10,814 | — | — | 10,832 |
| Balance, January 2, 2021 | <u>98,862</u> | <u>\$ 98,862</u> | <u>\$ 1,610,145</u> | <u>\$ 2,366,127</u> | <u>\$ (164,401)</u> | <u>\$ 3,910,733</u> |
| Net income | — | — | — | 107,484 | — | 107,484 |
| Translation adjustments and other | — | — | — | — | (65,021) | (65,021) |
| Pension liability adjustments, net | — | — | — | — | 3,983 | 3,983 |
| Cash dividends | — | — | — | (20,888) | — | (20,888) |
| Stock-based compensation | 627 | 627 | 969 | — | — | 1,596 |
| Balance, April 3, 2021 | <u>99,489</u> | <u>\$ 99,489</u> | <u>\$ 1,611,114</u> | <u>\$ 2,452,723</u> | <u>\$ (225,439)</u> | <u>\$ 3,937,887</u> |

| | <u>Common Stock- Shares</u> | <u>Common Stock- Amount</u> | <u>Additional Paid-In Capital</u> | <u>Retained Earnings</u> (Thousands) | <u>Accumulated Other Comprehensive (Loss) Income</u> | <u>Total Shareholders' Equity</u> |
|------------------------------------|-------------------------------------|-------------------------------------|---|---|--|---|
| Balance, June 29, 2019 | 104,038 | \$ 104,038 | \$ 1,573,005 | \$ 2,767,469 | \$ (304,039) | \$ 4,140,473 |
| Net income | — | — | — | 41,752 | — | 41,752 |
| Translation adjustments and other | — | — | — | — | (102,146) | (102,146) |
| Pension liability adjustments, net | — | — | — | — | 3,813 | 3,813 |
| Cash dividends | — | — | — | (21,451) | — | (21,451) |
| Repurchases of common stock | (2,631) | (2,631) | — | (109,504) | — | (112,135) |
| Stock-based compensation | 64 | 64 | 7,701 | — | — | 7,765 |
| Balance, September 28, 2019 | <u>101,471</u> | <u>\$ 101,471</u> | <u>\$ 1,580,706</u> | <u>\$ 2,678,266</u> | <u>\$ (402,372)</u> | <u>\$ 3,958,071</u> |
| Net income | — | — | — | 3,668 | — | 3,668 |
| Translation adjustments and other | — | — | — | — | 93,186 | 93,186 |
| Pension liability adjustments, net | — | — | — | — | 3,168 | 3,168 |
| Cash dividends | — | — | — | (20,975) | — | (20,975) |
| Repurchases of common stock | (2,135) | (2,135) | — | (85,423) | — | (87,558) |
| Stock-based compensation | 13 | 13 | 7,760 | — | — | 7,773 |
| Balance, December 28, 2019 | <u>99,349</u> | <u>\$ 99,349</u> | <u>\$ 1,588,466</u> | <u>\$ 2,575,536</u> | <u>\$ (306,018)</u> | <u>\$ 3,957,333</u> |
| Net loss | — | — | — | (128,661) | — | (128,661) |
| Translation adjustments and other | — | — | — | — | (96,351) | (96,351) |
| Pension liability adjustments, net | — | — | — | — | 3,167 | 3,167 |
| Cash dividends | — | — | — | (20,810) | — | (20,810) |
| Repurchases of common stock | (1,104) | (1,104) | — | (35,640) | — | (36,744) |
| Stock-based compensation | 516 | 516 | (1,172) | — | — | (656) |
| Balance, March 28, 2020 | <u>98,761</u> | <u>\$ 98,761</u> | <u>\$ 1,587,294</u> | <u>\$ 2,390,425</u> | <u>\$ (399,202)</u> | <u>\$ 3,677,278</u> |

See notes to consolidated financial statements.

AVNET, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CASH FLOWS
(Unaudited)

| | Nine Months Ended | |
|---|--------------------------|---------------------------|
| | April 3, 2021 | March 28, 2020 |
| | (Thousands) | |
| Cash flows from operating activities: | | |
| Net income (loss) | \$ 107,759 | \$ (83,242) |
| Non-cash and other reconciling items: | | |
| Depreciation | 67,462 | 75,535 |
| Amortization | 35,730 | 62,240 |
| Amortization of operating lease assets | 42,054 | 46,560 |
| Deferred income taxes | 11,510 | (42,529) |
| Stock-based compensation | 22,293 | 20,757 |
| Goodwill, long-lived asset and other impairments | 15,166 | 145,836 |
| Other, net | 7,558 | 36,548 |
| Changes in (net of effects from businesses acquired and divested): | | |
| Receivables | (405,700) | 150,095 |
| Inventories | 63,017 | 227,996 |
| Accounts payable | 224,151 | (112,923) |
| Accrued expenses and other, net | 6,526 | (84,263) |
| Net cash flows provided by operating activities | <u>197,526</u> | <u>442,610</u> |
| Cash flows from financing activities: | | |
| Repayments under accounts receivable securitization, net | — | (127,400) |
| Repayments under senior unsecured credit facility, net | (232,347) | (1,194) |
| Repayments under bank credit facilities and other debt, net | (2,192) | (1,639) |
| Repurchases of common stock | — | (235,830) |
| Dividends paid on common stock | (62,400) | (63,235) |
| Other, net | (11,455) | (15,132) |
| Net cash flows used for financing activities | <u>(308,394)</u> | <u>(444,430)</u> |
| Cash flows from investing activities: | | |
| Purchases of property, plant and equipment | (39,001) | (61,156) |
| Acquisitions of assets | (18,371) | (51,509) |
| Other, net | 6,201 | (12,547) |
| Net cash flows used for investing activities | <u>(51,171)</u> | <u>(125,212)</u> |
| Effect of currency exchange rate changes on cash and cash equivalents | 7,750 | (16,418) |
| Cash and cash equivalents: | | |
| — decrease | (154,289) | (143,450) |
| — at beginning of period | 477,038 | 546,105 |
| — at end of period | <u>\$ 322,749</u> | <u>\$ 402,655</u> |

See notes to consolidated financial statements.

AVNET, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

1. Basis of presentation and new accounting pronouncements

In the opinion of management, the accompanying unaudited interim consolidated financial statements contain all adjustments necessary to present fairly Avnet, Inc. and its consolidated subsidiaries' (collectively, the "Company" or "Avnet") financial position, results of operations, comprehensive income and cash flows. All such adjustments are of a normal recurring nature.

The preparation of financial statements in accordance with generally accepted accounting principles in the United States ("GAAP") requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements. Actual results may differ from these estimates and assumptions.

Interim results of operations are not necessarily indicative of the results to be expected for the full fiscal year. The information included in this Form 10-Q should be read in conjunction with the consolidated financial statements and accompanying notes included in the Company's Annual Report on Form 10-K for the fiscal year ended June 27, 2020.

Certain reclassifications have been made in prior periods to conform to the current period presentation.

Fiscal year

The Company operates on a "52/53 week" fiscal year, and fiscal 2021 contains 53 weeks compared to fiscal 2020, which contained 52 weeks. As a result, the first nine months of fiscal 2021 ended April 3, 2021, contained 40 weeks compared to the first nine months of fiscal 2020 ended March 28, 2020, which contained 39 weeks.

Recently adopted accounting pronouncements

In August 2018, the FASB issued ASU No. 2018-15, *Intangibles—Goodwill and Other— Internal-Use Software (Subtopic 350-40): Customer's Accounting for Implementation Costs Incurred in a Cloud Computing Arrangement That Is a Service Contract (a consensus of the FASB Emerging Issues Task Force)* ("ASU No. 2018-15"). ASU No. 2018-15 aligns the requirements for capitalizing implementation costs incurred in a hosting arrangement that is a service contract with the requirements for capitalizing implementation costs incurred to develop internal-use software. The adoption of ASU No. 2018-15 in the first quarter of fiscal 2021 did not have a material impact on the Company's consolidated financial statements.

In June 2016, the FASB issued ASU No. 2016-13, *Financial Instruments - Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments* ("ASU No. 2016-13") and also issued subsequent amendments to the initial guidance: ASU No. 2018-19, ASU No. 2019-04, ASU No. 2019-05, and ASU No. 2019-11 (collectively, Topic 326). Topic 326 revises the methodology for measuring credit losses on financial instruments and the timing of when such losses are recorded. On June 28, 2020, the Company adopted Topic 326 using a modified retrospective approach with a cumulative effect adjustment to the opening balance of retained earnings, which increased the allowance for credit losses by \$17.2 million (\$14.5 million, net of tax of \$2.7 million). Increases in the allowance for credit losses relate to the required change from an incurred loss model to an expected loss model, and the related change in timing of loss recognition where an allowance for credit losses is now applied at the time the asset, or pool of assets, is recognized.

AVNET, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

Recently issued accounting pronouncements

In March 2020, the FASB issued ASU No. 2020-04, *Reference Rate Reform (Topic 848): Facilitation of the Effects of Reference Rate Reform on Financial Reporting* (“ASU No. 2020-04”), which provides optional guidance to ease the potential burden in accounting for reference rate reform on financial reporting. The new guidance provides optional expedients and exceptions for applying generally accepted accounting principles to transactions affected by reference rate reform if certain criteria are met. In January 2021, the FASB issued ASU No. 2021-01, *Reference Rate Reform (Topic 848): Scope* (“ASU No. 2021-01”), to clarify certain optional expedients and exceptions in Topic 848 for contract modifications and hedge accounting apply to derivatives that are affected by the discounting transition. Both ASU No. 2020-04 and ASU No. 2021-01 are effective upon issuance through December 31, 2022. The Company is currently evaluating the effects of adopting the provisions of ASU No. 2020-04, but does not currently expect a material impact on the Company’s consolidated financial statements.

In December 2019, the FASB issued ASU No. 2019-12, *Simplifying the Accounting for Income Taxes (Topic 740)* (“ASU No. 2019-12”), which removes certain exceptions to the general principles in Topic 740 and also clarifies and amends existing guidance to improve consistent application. ASU No. 2019-12 will be effective for the Company in the first quarter of fiscal 2022, and early adoption is permitted. Depending on the amendment, adoption may be applied on a retrospective, modified retrospective or prospective basis. The Company is currently evaluating the potential effects of adopting the provisions of ASU No. 2019-12.

In August 2018, the FASB issued ASU No. 2018-14, *Compensation-Retirement Benefits-Defined Benefit Plans-General (Subtopic 715-20): Disclosure Framework-Changes to the Disclosure Requirements for Defined Benefit Plans* (“ASU No. 2018-14”). The new guidance modifies the disclosure requirements for employers that sponsor defined benefit pension or other postretirement plans, including removing certain previous disclosure requirements, adding certain new disclosure requirements, and clarifying certain other disclosure requirements. ASU No. 2018-14 will be effective for the Company in the first quarter of fiscal 2022, and early adoption is permitted. The Company’s planned adoption of ASU No. 2018-14 is not expected to have a material impact on the Company’s consolidated financial statements.

2. Summary of significant accounting policies

Except for the changes below, no material changes have been made to the Company’s significant accounting policies as disclosed in Note 1, Summary of Significant Accounting Policies, in its Annual Report on Form 10-K for the fiscal year ended June 27, 2020.

Receivables – Receivables, predominately comprised of trade accounts and notes receivable, are reported at amortized cost, net of the allowance for credit losses in the consolidated balance sheets. The allowance for credit losses is a valuation account that is deducted from the receivables’ amortized cost basis to present the net amount expected to be collected. The Company estimates the allowance for credit losses using relevant available information about expected credit losses, including information about historical credit losses, past events, current conditions, and other factors which may affect the collectability of receivables. Adjustments to historical loss information are made for differences in current receivable specific risk characteristics such as changes in customer behavior, economic and industry changes, or other relevant factors. Expected credit losses are estimated on a pooled basis, when similar risk characteristics exist.

3. Acquisitions

In the first quarter of fiscal 2021, the Company completed an asset acquisition. The impact of this asset acquisition was not material to the Company’s consolidated balance sheets or statements of operations.

AVNET, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

4. Receivables

The Company's receivables and allowance for credit losses were as follows:

| | April 3, 2021 | June 27, 2020 |
|-----------------------------|--------------------------|--------------------------|
| | (Thousands) | |
| Receivables | \$ 3,451,466 | \$ 2,993,404 |
| Allowance for Credit Losses | (85,789) | (65,018) |

The Company had the following activity in the allowance for credit losses during the first nine months of fiscal 2021:

| | April 3, 2021 |
|--|--------------------------|
| | (Thousands) |
| Balance at June 27, 2020 | \$ 65,018 |
| Effect of adoption of new credit loss accounting standard (Note 1) | 17,205 |
| Credit Loss Provisions | 7,370 |
| Credit Loss Recoveries | (192) |
| Receivables Write offs | (5,666) |
| Foreign Currency Effect and Other | 2,054 |
| Balance at April 3, 2021 | \$ 85,789 |

5. Goodwill and intangible assets

Goodwill

The following table presents the change in goodwill by reportable segment for the nine months ended April 3, 2021.

| | Electronic Components | Farnell | Total |
|--|----------------------------------|----------------|--------------|
| | (Thousands) | | |
| Carrying value at June 27, 2020 ⁽¹⁾ | \$ 297,836 | \$ 475,898 | \$ 773,734 |
| Foreign currency translation | 12,142 | 52,584 | 64,726 |
| Carrying value at April 3, 2021 ⁽¹⁾ | \$ 309,978 | \$ 528,482 | \$ 838,460 |

⁽¹⁾ Includes accumulated impairment of \$1,045,110 from fiscal 2009, \$181,440 from fiscal 2018, \$137,396 from fiscal 2019 and \$118,731 from fiscal 2020.

The Company evaluates each quarter if facts and circumstances indicate that it is more likely than not that the fair value of its reporting units is less than their carrying value, which would require the Company to perform an interim goodwill impairment test. Indicators the Company evaluates to determine whether an interim goodwill impairment test is necessary include, but are not limited to, (i) a sustained decrease in share price or market capitalization as of any fiscal quarter end, (ii) changes in macroeconomic or industry environments, (iii) the results of and the amount of time passed since the last goodwill impairment test and (iv) the long-term expected financial performance of its reporting units. During the third quarter of fiscal 2021, the Company concluded that an interim goodwill impairment test was not required.

AVNET, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

Intangible Assets

The following table presents the Company's acquired intangible assets at April 3, 2021 and June 27, 2020, respectively.

| | <u>April 3, 2021</u> | | | <u>June 27, 2020</u> | | |
|----------------------|------------------------|---------------------------------|-----------------------|--------------------------------------|---------------------------------|-----------------------|
| | <u>Acquired Amount</u> | <u>Accumulated Amortization</u> | <u>Net Book Value</u> | <u>Acquired Amount⁽¹⁾</u> | <u>Accumulated Amortization</u> | <u>Net Book Value</u> |
| | (Thousands) | | | | | |
| Customer related | \$ 324,923 | \$ (312,189) | \$ 12,734 | \$ 300,937 | \$ (266,759) | \$ 34,178 |
| Trade name | 57,259 | (42,788) | 14,471 | 51,698 | (32,493) | 19,205 |
| Technology and other | 57,756 | (51,191) | 6,565 | 53,641 | (41,587) | 12,054 |
| | <u>\$ 439,938</u> | <u>\$ (406,168)</u> | <u>\$ 33,770</u> | <u>\$ 406,276</u> | <u>\$ (340,839)</u> | <u>\$ 65,437</u> |

⁽¹⁾ Acquired amount reduced by impairment of \$17,473 from fiscal 2020.

Intangible asset amortization expense was \$5.3 million and \$21.0 million for the third quarters of fiscal 2021 and 2020, respectively, and \$35.7 million and \$62.2 million for the first nine months of fiscal 2021 and 2020, respectively. Intangible assets have a weighted average remaining useful life of less than 3 years. The following table presents the estimated future amortization expense for the remainder of fiscal 2021 and the next five fiscal years (in thousands):

| Fiscal Year | |
|--------------------------|------------------|
| Remainder of fiscal 2021 | \$ 5,261 |
| 2022 | 15,431 |
| 2023 | 6,610 |
| 2024 | 3,156 |
| 2025 | 1,472 |
| 2026 | 1,472 |
| Thereafter | 368 |
| Total | <u>\$ 33,770</u> |

6. Debt

Short-term debt consists of the following (carrying balances in thousands):

| | <u>April 3, 2021</u> | <u>June 27, 2020</u> | <u>April 3, 2021</u> | <u>June 27, 2020</u> |
|--|----------------------|----------------------|-------------------------|----------------------|
| | <u>Interest Rate</u> | | <u>Carrying Balance</u> | |
| Bank credit facilities and other | 0.93 % | 5.69 % | \$ 43 | \$ 51 |
| Accounts receivable securitization program | — | — | — | — |
| Public notes due December 2021 | 3.75 % | — | 300,000 | — |
| Short-term debt | | | <u>\$ 300,043</u> | <u>\$ 51</u> |

Bank credit facilities and other consists primarily of various committed and uncommitted lines of credit and other forms of bank debt with financial institutions utilized primarily to support the working capital requirements of the Company including its foreign operations.

AVNET, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

In July 2020, the Company amended and extended for one year, its trade accounts receivable securitization program (the “Securitization Program”) in the United States with a group of financial institutions to allow the Company to transfer, on an ongoing revolving basis, an undivided interest in a designated pool of trade accounts receivable, to provide security or collateral for borrowings up to a maximum of \$450 million. The Securitization Program does not qualify for off balance sheet accounting treatment and any borrowings under the Securitization Program are recorded as debt in the consolidated balance sheets. Under the Securitization Program, the Company legally sells and isolates certain U.S. trade accounts receivable into a wholly owned and consolidated bankruptcy remote special purpose entity. Such receivables, which are recorded within “Receivables” in the consolidated balance sheets, totaled \$683.3 million and \$703.8 million at April 3, 2021 and June 27, 2020, respectively. The Securitization Program contains certain covenants relating to the quality of the receivables sold. Interest on borrowings is calculated using a one-month LIBOR rate plus a spread of 1.05%. The facility fee on the unused balance of the facility is up to 0.40%.

During the third quarter of fiscal 2021, the Company committed to an early redemption of all \$300 million of its outstanding 3.75% Public notes due December 2021. The loss on debt extinguishment, primarily related to a contractual make-whole premium, is expected to be approximately \$5 million and will be classified as a component of other income (expense), net upon redemption of the notes, which is expected to occur on April 30, 2021.

Long-term debt consists of the following (carrying balances in thousands):

| | <u>April 3, 2021</u> | <u>June 27, 2020</u> | <u>April 3, 2021</u> | <u>June 27, 2020</u> |
|--|--------------------------|--------------------------|--------------------------|--------------------------|
| | <u>Interest Rate</u> | | <u>Carrying Balance</u> | |
| Revolving credit facilities: | | | | |
| Credit Facility (due June 2023) | — | 1.28 % | \$ — | \$ 230,000 |
| Public notes due: | | | | |
| December 2021 | — | 3.75 % | — | 300,000 |
| December 2022 | 4.88 % | 4.88 % | 350,000 | 350,000 |
| April 2026 | 4.63 % | 4.63 % | 550,000 | 550,000 |
| Other long-term debt | 1.21 % | 1.19 % | 1,312 | 1,491 |
| Long-term debt before discount and debt issuance costs | | | 901,312 | 1,431,491 |
| Discount and debt issuance costs – unamortized | | | (5,399) | (6,700) |
| Long-term debt | | | <u>\$ 895,913</u> | <u>\$ 1,424,791</u> |

The Company has a five-year \$1.25 billion senior unsecured revolving credit facility (the “Credit Facility”) with a syndicate of banks, consisting of revolving credit facilities and the issuance of up to \$200.0 million of letters of credit and up to \$300.0 million of loans in certain approved currencies, which expires in June 2023. Subject to certain conditions, the Credit Facility may be increased up to \$1.50 billion. Under the Credit Facility, the Company may select from various interest rate options, currencies and maturities. The Credit Facility contains certain covenants including various limitations on debt incurrence, share repurchases, dividends, investments and capital expenditures. The Credit Facility also includes financial covenants, which were amended during the first quarter of fiscal 2021, requiring the Company to maintain minimum interest coverage and leverage ratios, which the Company was in compliance with as of April 3, 2021, and June 27, 2020.

As of April 3, 2021, and June 27, 2020, there were \$1.3 million and \$1.6 million, respectively, in letters of credit issued under the Credit Facility.

As of April 3, 2021, the carrying value and fair value of the Company’s total debt was \$1.20 billion and \$1.28 billion, respectively. At June 27, 2020, the carrying value and fair value of the Company’s total debt was \$1.42 billion and \$1.52 billion, respectively. Fair value for the public notes was estimated based upon quoted market prices and for

AVNET, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

other forms of debt fair value approximates carrying value due to the market based variable nature of the interest rates on those debt facilities.

7. Leases

Substantially all the Company's leases are classified as operating leases and are predominately related to real property for distribution centers, office space and integration facilities with a lease term of up to 17 years. The Company's equipment leases are primarily for automobiles and equipment and are not material to the consolidated financial statements.

The components of lease cost related to the Company's operating leases were as follows (in thousands):

| | Third Quarters Ended | | Nine Months Ended | |
|-------------------------|-----------------------------|---------------------------|--------------------------|---------------------------|
| | April 3, 2021 | March 28, 2020 | April 3, 2021 | March 28, 2020 |
| Operating lease cost | \$ 18,608 | \$ 19,257 | \$ 55,105 | \$ 57,633 |
| Variable lease cost | 5,584 | 5,496 | 17,296 | 15,594 |
| Total lease cost | \$ 24,192 | \$ 24,753 | \$ 72,401 | \$ 73,227 |

Future minimum operating lease payments as of April 3, 2021, are as follows (in thousands):

| Fiscal Year | |
|---|-------------------|
| Remainder of fiscal 2021 | \$ 18,649 |
| 2022 | 63,946 |
| 2023 | 54,508 |
| 2024 | 39,425 |
| 2025 | 32,493 |
| Thereafter | 162,426 |
| Total future operating lease payments | 371,447 |
| Total imputed interest on operating lease liabilities | (64,157) |
| Total operating lease liabilities | \$ 307,290 |

Other information pertaining to operating leases as of April 3, 2021, consists of the following:

| Operating Lease Term and Discount Rate | |
|--|-------|
| Weighted-average remaining lease term in years | 9.2 |
| Weighted-average discount rate | 3.8 % |

Supplemental cash flow information related to the Company's operating leases was as follows (in thousands):

| | Nine Months Ended | |
|--|--------------------------|---------------------------|
| | April 3, 2021 | March 28, 2020 |
| Supplemental Cash Flow Information: | | |
| Cash paid for operating lease liabilities | \$ 44,219 | \$ 46,418 |
| Operating lease assets obtained from new operating lease liabilities | 36,150 | 30,750 |

AVNET, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

8. Derivative financial instruments

Many of the Company's subsidiaries purchase and sell products in currencies other than their functional currencies. This subjects the Company to the risks associated with fluctuations in foreign currency exchange rates. The Company reduces this risk by utilizing natural hedging (e.g., offsetting receivables and payables in the same foreign currency), as well as by creating offsetting positions through the use of derivative financial instruments, primarily forward foreign exchange contracts typically with maturities of less than 60 days, but no longer than one year ("economic hedges"). The Company continues to have exposure to foreign currency risks to the extent they are not economically hedged. The Company adjusts any economic hedges to fair value through the consolidated statements of operations primarily within "Other income (expense), net." The fair value of forward foreign exchange contracts, which are based upon Level 2 criteria under the ASC 820 fair value hierarchy, are classified in the captions "Prepaid and other current assets" or "Accrued expenses and other," as applicable, in the accompanying consolidated balance sheets as of April 3, 2021, and June 27, 2020. The Company's master netting and other similar arrangements with various financial institutions related to derivative financial instruments allow for the right of offset. The Company's policy is to present derivative financial instruments with the same counterparty as either a net asset or liability when the right of offset exists.

The Company generally does not hedge its investments in its foreign operations. The Company does not enter derivative financial instruments for trading or speculative purposes and monitors the financial stability and credit standing of its counterparties.

The Company's foreign currency exposure relates primarily to international transactions where the currency collected from customers can be different from the currency used to purchase from suppliers. The Company's foreign operations transactions are denominated primarily in the following currencies: U.S. Dollar, Euro, British Pound, Japanese Yen, Chinese Yuan, Taiwan Dollar, Canadian Dollar and Mexican Peso. The Company also, to a lesser extent, has foreign operations transactions in other EMEA and Asian foreign currencies.

The fair values of forward foreign currency exchange contracts not receiving hedge accounting treatment recorded in the Company's consolidated balance sheets are as follows:

| | <u>April 3,</u> <u>2021</u> | <u>June 27,</u> <u>2020</u> |
|----------------------------------|--------------------------------|--------------------------------|
| | (Thousands) | |
| Prepaid and other current assets | \$ 14,781 | \$ 18,989 |
| Accrued expenses and other | 24,196 | 15,605 |

The amounts recorded to other income (expense), net, related to derivative financial instruments for economic hedges are as follows:

| | <u>Third Quarters Ended</u> | | <u>Nine Months Ended</u> | |
|---|--------------------------------|---------------------------------|--------------------------------|---------------------------------|
| | <u>April 3,</u> <u>2021</u> | <u>March 28,</u> <u>2020</u> | <u>April 3,</u> <u>2021</u> | <u>March 28,</u> <u>2020</u> |
| | (Thousands) | | | |
| Net derivative financial instrument (loss) gain | \$ (2,574) | \$ (3,247) | \$ (13,201) | \$ 7,856 |

Under the Company's economic hedging policies, gains and losses on the derivative financial instruments are classified within the same line item in the consolidated statements of operations as the remeasurement of the underlying assets or liabilities being economically hedged.

AVNET, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

9. Commitments and contingencies

From time to time, the Company may become a party to, or be otherwise involved in, various lawsuits, claims, investigations and other legal proceedings arising in the ordinary course of conducting its business. While litigation is subject to inherent uncertainties, management does not anticipate that any such matters will have a material adverse effect on the Company's financial condition, liquidity or results of operations.

The Company is also currently subject to various pending and potential legal matters and investigations relating to compliance with governmental laws and regulations. For certain of these matters, it is not possible to determine the ultimate outcome, and the Company cannot reasonably estimate the maximum potential exposure or the range of possible loss, particularly with regard to matters in early stages. The Company currently believes that the resolution of such matters will not have a material adverse effect on the Company's financial position or liquidity, but could possibly be material to its results of operations in any one reporting period.

As of April 3, 2021, and June 27, 2020, the Company had aggregate estimated liabilities of \$14.7 million and \$18.8 million, respectively, classified within accrued expenses and other for such compliance-related matters that were reasonably estimable as of such dates.

During the first nine months of fiscal 2021, the Company recorded a gain on legal settlement of \$8.2 million, which is classified as a component of Restructuring, integration and other expenses.

10. Income taxes

The Company's effective tax rate on its income before taxes was a benefit of 53.3% in the third quarter of fiscal 2021. During the third quarter of fiscal 2021, the Company's effective tax rate was favorably impacted primarily by (i) the tax benefit arising from the reduction in value of certain businesses for income tax purposes and (ii) decreases to valuation allowances, partially offset by (iii) increases to unrecognized tax benefit reserves.

During the third quarter of fiscal 2020, the Company's effective tax rate on its loss before taxes was a benefit of 18.6%. During the third quarter of fiscal 2020, the Company's effective tax rate was unfavorably impacted primarily by (i) the impairment of goodwill that is not deductible for tax purposes, partially offset by (ii) the release of unrecognized tax benefit reserves net of settlements.

For the first nine months of fiscal 2021, the Company's effective tax rate on its income before taxes was a benefit of 32.7%. The effective tax rate for the first nine months of fiscal 2021 was favorably impacted primarily by (i) the tax benefit arising from the reduction in value of certain businesses for income tax purposes, (ii) decreases to valuation allowances, and (iii) the mix of income in lower tax jurisdictions, partially offset by (iv) increases to unrecognized tax benefit reserves.

During the first nine months of fiscal 2020, the Company's effective tax rate on its loss before taxes was a benefit of 26.6%. The effective tax rate for the first nine months of fiscal 2020 was favorably impacted primarily by (i) the release of unrecognized tax benefit reserves net of settlements and (ii) the mix of income in lower tax jurisdictions, partially offset by (iii) goodwill impairment expense that is not deductible for tax purposes and (iv) a valuation allowance against deferred tax assets.

AVNET, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

11. Pension plan

The Company has a noncontributory defined benefit pension plan that covers substantially all current or former U.S. employees (the "Plan"). Components of net periodic pension cost for the Plan was as follows:

| | Third Quarters Ended | | Nine Months Ended | |
|---|-----------------------------|---------------------------|--------------------------|---------------------------|
| | April 3, 2021 | March 28, 2020 | April 3, 2021 | March 28, 2020 |
| | (Thousands) | | | |
| Service cost | \$ 3,938 | \$ 3,786 | \$ 11,813 | \$ 11,358 |
| Total net periodic pension cost within selling, general and administrative expenses | 3,938 | 3,786 | 11,813 | 11,358 |
| Interest cost | 3,976 | 5,638 | 11,928 | 16,914 |
| Expected return on plan assets | (12,421) | (12,668) | (37,261) | (38,003) |
| Amortization of prior service cost | 75 | 534 | 226 | 1,603 |
| Recognized net actuarial loss | 5,151 | 3,658 | 15,453 | 10,972 |
| Total net periodic pension benefit within other income (expense), net | (3,219) | (2,838) | (9,654) | (8,514) |
| Net periodic pension cost | <u>\$ 719</u> | <u>\$ 948</u> | <u>\$ 2,159</u> | <u>\$ 2,844</u> |

The Company made \$12.0 million of contributions during the first nine months of fiscal 2021 and expects to make additional contributions to the Plan of \$4.0 million in the remainder of fiscal 2021.

12. Shareholders' equity*Share repurchase program*

In August 2019, the Company's Board of Directors amended the Company's existing share repurchase program, increasing the cumulative total of authorized share repurchases to \$2.95 billion of common stock in the open market or through privately negotiated transactions. The timing and actual number of shares repurchased will depend on a variety of factors such as share price, expected liquidity, expected compliance with financial debt covenants, corporate and regulatory requirements, and prevailing market conditions. During the third quarter ended April 3, 2021, the Company did not repurchase any shares under this program. As of April 3, 2021, the Company had \$469.0 million remaining under its share repurchase authorization.

Common stock dividend

In February 2021, the Company's Board of Directors approved a dividend of \$0.21 per common share and dividend payments of \$20.9 million were made in March 2021.

AVNET, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

13. Earnings per share

| | Third Quarters Ended | | Nine Months Ended | |
|--|------------------------------------|---------------------------|--------------------------|---------------------------|
| | April 3, 2021 | March 28, 2020 | April 3, 2021 | March 28, 2020 |
| | (Thousands, except per share data) | | | |
| Numerator: | | | | |
| Net income (loss) | \$ 107,484 | \$ (128,661) | \$ 107,759 | \$ (83,242) |
| Denominator: | | | | |
| Weighted average common shares for basic earnings per share | 99,542 | 99,479 | 99,125 | 101,013 |
| Net effect of dilutive stock-based compensation awards | 705 | — | 888 | — |
| Weighted average common shares for diluted earnings per share | 100,247 | 99,479 | 100,013 | 101,013 |
| Basic earnings (loss) per share | \$ 1.08 | \$ (1.29) | \$ 1.09 | \$ (0.82) |
| Diluted earnings (loss) per share | \$ 1.07 | \$ (1.29) | \$ 1.08 | \$ (0.82) |
| Stock options excluded from earnings per share calculation due to anti-dilutive effect | 642 | 1,431 | 793 | 1,018 |

For the three and nine months ended March 28, 2020, the diluted net loss per share is the same as basic net loss per share as the effect of all potential common shares would be anti-dilutive.

14. Additional cash flow information

Non-cash investing and financing activities and supplemental cash flow information were as follows:

| | Nine Months Ended | |
|--|--------------------------|---------------------------|
| | April 3, 2021 | March 28, 2020 |
| | (Thousands) | |
| Non-cash Investing Activities: | | |
| Capital expenditures incurred but not paid | \$ 5,232 | \$ 5,366 |
| Supplemental Cash Flow Information: | | |
| Interest | \$ 61,127 | \$ 88,472 |
| Income tax net payments | 56,135 | 14,689 |

Included in cash and cash equivalents as of April 3, 2021 and June 27, 2020 was \$43.2 million and \$20.9 million, respectively, of cash equivalents, which was primarily comprised of investment grade money market funds and overnight time deposits.

AVNET, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

15. Segment information

Electronic Components (“EC”) and Farnell (“Farnell”) are the Company’s reportable segments (“operating groups”). EC markets and sells semiconductors and interconnect, passive and electromechanical devices and integrated components to a diverse customer base serving many end-markets. Farnell distributes electronic components and related products to the electronic system design community utilizing multi-channel sales and marketing resources.

| | Third Quarters Ended | | Nine Months Ended | |
|--|----------------------|-------------------|-------------------|-------------------|
| | April 3, 2021 | March 28, 2020 | April 3, 2021 | March 28, 2020 |
| | (Thousands) | | | |
| Sales: | | | | |
| Electronic Components | \$ 4,520,608 | \$ 3,974,669 | \$ 13,245,143 | \$ 12,472,484 |
| Farnell | 396,106 | 335,149 | 1,062,802 | 1,002,148 |
| | 4,916,714 | 4,309,818 | 14,307,945 | 13,474,632 |
| Operating income (loss): | | | | |
| Electronic Components | \$ 118,565 | \$ 84,841 | \$ 306,927 | \$ 290,271 |
| Farnell | 23,861 | 23,350 | 50,412 | 65,109 |
| | 142,426 | 108,191 | 357,339 | 355,380 |
| Corporate | (31,885) | (37,833) | (102,114) | (95,416) |
| Restructuring, integration and other expenses | (17,574) | (19,211) | (55,943) | (58,073) |
| Goodwill and long-lived asset impairment expense | — | (145,836) | — | (145,836) |
| Amortization of acquired intangible assets and other | (5,283) | (21,071) | (35,875) | (62,603) |
| Operating income (loss) | \$ 87,684 | \$ (115,760) | \$ 163,407 | \$ (6,548) |
| Sales, by geographic area: | | | | |
| Americas ⁽¹⁾ | \$ 1,160,973 | \$ 1,203,605 | \$ 3,468,118 | \$ 3,605,944 |
| EMEA ⁽²⁾ | 1,585,631 | 1,512,476 | 4,412,652 | 4,409,258 |
| Asia/Pacific ⁽³⁾ | 2,170,110 | 1,593,737 | 6,427,175 | 5,459,430 |
| Sales | \$ 4,916,714 | \$ 4,309,818 | \$ 14,307,945 | \$ 13,474,632 |

⁽¹⁾ Includes sales from the United States of \$1.08 billion and \$1.11 billion for the third quarters ended April 3, 2021, and March 28, 2020, respectively. Includes sales from the United States of \$3.24 billion and \$3.37 billion for the first nine months of fiscal 2021 and 2020, respectively.

⁽²⁾ Includes sales from Germany and Belgium of \$619.4 million and \$276.4 million, respectively, for the third quarter ended April 3, 2021; and \$1.71 billion and \$825.8 million, respectively, for the first nine months of fiscal 2021. Includes sales from Germany and Belgium of \$568.0 million and \$278.3 million, respectively, for the third quarter ended March 28, 2020; and \$1.69 billion and \$837.7 million, respectively, for the first nine months of fiscal 2020.

⁽³⁾ Includes sales from China (including Hong Kong), Taiwan and Singapore of \$717.7 million, \$956.8 million and \$249.5 million, respectively, for the third quarter ended April 3, 2021; and \$2.02 billion, \$2.95 billion and \$774.1 million, respectively, for the first nine months of fiscal 2021. Includes sales from China (including Hong Kong), Taiwan and Singapore of \$524.1 million, \$649.7 million and \$239.3 million, respectively, for the third quarter ended March 28, 2020; and \$1.76 billion, \$2.39 billion and \$722.7 million, respectively, for the first nine months of fiscal 2020.

AVNET, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

| | April 3, 2021 | June 27, 2020 |
|--|--------------------------|--------------------------|
| | (Thousands) | |
| Property, plant, and equipment, net, by geographic area: | | |
| Americas ⁽¹⁾ | \$ 155,834 | \$ 183,892 |
| EMEA ⁽²⁾ | 187,837 | 183,382 |
| Asia/Pacific | 37,412 | 37,333 |
| Property, plant, and equipment, net | \$ 381,083 | \$ 404,607 |

(1) Includes property, plant and equipment, net, of \$152.3 million and \$179.4 million as of April 3, 2021, and June 27, 2020, respectively, in the United States.

(2) Includes property, plant and equipment, net, of \$80.2 million, \$83.3 million and \$21.3 million in Germany, the United Kingdom and Belgium, respectively, as of April 3, 2021; and \$84.9 million, \$72.7 million and \$22.4 million in Germany, the United Kingdom and Belgium, respectively, as of June 27, 2020.

16. Restructuring expenses

Fiscal 2021

During fiscal 2021, the Company undertook restructuring actions to improve operating efficiencies and reduce operating expenses. Restructuring expenses are included as a component of restructuring, integration and other expenses in the consolidated statements of operations. The activity related to the restructuring liabilities associated with restructuring activities established during fiscal 2021 is presented in the following table:

| | Severance | Facility and Contract Exit Costs | Total |
|---|--------------------|---|--------------|
| | (Thousands) | | |
| Fiscal 2021 restructuring expenses | \$ 36,992 | \$ 2,894 | \$ 39,886 |
| Cash payments | (21,097) | (1,497) | (22,594) |
| Non-cash amounts | — | (56) | (56) |
| Other, principally foreign currency translation | 570 | 13 | 583 |
| Balance at April 3, 2021 | \$ 16,465 | \$ 1,354 | \$ 17,819 |

Severance expense recorded in the first nine months of fiscal 2021 related to the reduction, or planned reduction, of over 300 employees, primarily in executive management, operations, information technology, warehouse, sales and business support functions. Of the \$39.9 million in restructuring expenses recorded during the first nine months of fiscal 2021, \$22.5 million related to EC, \$9.4 million related to Farnell and \$8.0 million related to Corporate. The Company expects the majority of the remaining severance amounts to be paid by the end of fiscal 2021.

AVNET, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

Fiscal 2020 and prior

During fiscal 2020 and prior, the Company incurred restructuring expenses related to various restructuring actions intended to achieve planned synergies from acquired businesses and to reduce future operating expenses. The following table presents the activity during the first nine months of fiscal 2021 related to the remaining restructuring liabilities established during fiscal 2020 and prior:

| | <u>Severance</u> | <u>Facility and Contract Exit Costs</u> | <u>Total</u> |
|---|------------------|---|-----------------|
| | | (Thousands) | |
| Balance at June 27, 2020 | \$ 13,574 | \$ 3,368 | \$ 16,942 |
| Cash payments | (5,569) | (1,042) | (6,611) |
| Changes in estimates, net | (2,901) | 10 | (2,891) |
| Other, principally foreign currency translation | 579 | 216 | 795 |
| Balance at April 3, 2021 | <u>\$ 5,683</u> | <u>\$ 2,552</u> | <u>\$ 8,235</u> |

The Company expects the majority of the remaining amounts to be paid by the end of fiscal 2021.

This Quarterly Report contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended (“Securities Act”), and Section 21E of the Securities Exchange Act of 1934, as amended (the “Exchange Act”) with respect to the financial condition, results of operations and business of the Company. You can find many of these statements by looking for words like “believes,” “plans,” “expects,” “anticipates,” “should,” “will,” “may,” “estimates” or similar expressions in this Quarterly Report or in documents incorporated by reference in this Quarterly Report. These forward-looking statements are subject to numerous assumptions, risks and uncertainties. You should understand that the following important factors, in addition to those discussed elsewhere in this Quarterly Report, the Company’s Quarterly Reports on Form 10-Q for the fiscal quarters ended October 3, 2020, and January 3, 2021 and the Company’s Annual Report on Form 10-K for the fiscal year ended June 27, 2020, could affect the Company’s future results of operations, and could cause those results or other outcomes to differ materially from those expressed or implied in the forward-looking statements: the scope and duration of the COVID-19 pandemic and its impact on global economic systems, access to financial markets and the Company’s employees, operations, customers, and supply chain; competitive pressures among distributors of electronic components; an industry down-cycle in semiconductors; relationships with key suppliers and allocations of products by suppliers; risks relating to the Company’s international sales and operations, including risks relating to the ability to repatriate cash, foreign currency fluctuations, duties and taxes, and compliance with international and U.S. laws; risks relating to acquisitions, divestitures and investments; adverse effects on the Company’s supply chain, operations of its distribution centers, shipping costs, third-party service providers, customers and suppliers, including as a result of issues caused by natural and weather-related disasters, pandemics and health related crisis, social unrest or warehouse modernization and relocation efforts; risks related to cyber-attacks, other privacy and security incidents and information systems, including related to current or future implementations, integrations or upgrades; general economic and business conditions (domestic, foreign and global) affecting the Company’s operations and financial performance and, indirectly, the Company’s credit ratings, debt covenant compliance, and liquidity and access to financing; geopolitical events, including the uncertainty caused by the United Kingdom’s exit from, and agreement for a new partnership with, the European Union; and legislative or regulatory changes affecting the Company’s businesses.

Any forward-looking statement speaks only as of the date on which that statement is made. Except as required by law, the Company assumes no obligation to update any forward-looking statement to reflect events or circumstances that occur after the date on which the statement is made.

Item 2. *Management’s Discussion and Analysis of Financial Condition and Results of Operations*

For a description of the Company’s critical accounting policies and an understanding of the significant factors that influenced the Company’s performance during the quarter ended April 3, 2021, this *Management’s Discussion and Analysis of Financial Condition and Results of Operations* (“MD&A”) should be read in conjunction with the consolidated financial statements, including the related notes, appearing in Item 1 of this Quarterly Report on Form 10-Q, as well as the Company’s Quarterly Reports on Form 10-Q for the fiscal quarters ended October 3, 2020, and January 2, 2021 and Annual Report on Form 10-K for the fiscal year ended June 27, 2020. The Company operates on a “52/53 week” fiscal year and fiscal 2021 contains 53 weeks compared to 52 weeks in fiscal 2020. As a result, the first nine months of fiscal 2021 ended April 3, 2021, contained 40 weeks and the first nine months of fiscal 2020 ended March 28, 2020 contained 39 weeks. This extra week in the first nine months of fiscal 2021, which occurred in the first quarter of fiscal 2021, impacts the year-over-year analysis in this MD&A.

There are references to the impact of foreign currency translation in the discussion of the Company’s results of operations. When the U.S. Dollar strengthens and the stronger exchange rates of the current year are used to translate the results of operations of Avnet’s subsidiaries denominated in foreign currencies, the resulting impact is a decrease in U.S. Dollars of reported results. Conversely, when the U.S. Dollar weakens and the weaker exchange rates of the current year are used to translate the results of operations of Avnet’s subsidiaries denominated in foreign currencies, the resulting impact is an increase in U.S. Dollars of reported results. In the discussion that follows, results excluding this impact, primarily for subsidiaries in Europe, the Middle East and Africa (“EMEA”) and Asia/Pacific (“Asia”), are referred to as “constant currency.”

In addition to disclosing financial results that are determined in accordance with generally accepted accounting principles in the U.S. (“GAAP”), the Company also discloses certain non-GAAP financial information, including:

- Sales adjusted for certain items that impact the year-over-year analysis, which includes the impact of certain acquisitions by adjusting Avnet’s prior periods to include the sales of acquired businesses, as if the acquisitions had occurred at the beginning of the earliest period presented. In addition, fiscal 2021 sales are adjusted for the estimated impact of the extra week of sales in the first quarter of fiscal 2021 due to it being a 14-week quarter, as discussed above. Sales taking into account these adjustments are referred to as “organic sales.” Additionally, the Company has adjusted sales for the impact of the termination of the Texas Instruments (“TI”) distribution agreement between fiscal years.
- Operating income (loss) excluding (i) restructuring, integration and other expenses, (see *Restructuring, Integration and Other Expenses* in this MD&A), (ii) amortization of acquired intangible assets and (iii) goodwill and long-lived asset impairment expense. Operating income excluding such amounts is referred to as “adjusted operating income.”

The reconciliation of operating income (loss) to adjusted operating income is presented in the following table:

| | Third Quarters Ended | | Nine Months Ended | |
|--|-----------------------------|---------------------------|--------------------------|---------------------------|
| | April 3, 2021 | March 28, 2020 | April 3, 2021 | March 28, 2020 |
| | (Thousands) | | | |
| Operating income (loss) | \$ 87,684 | \$ (115,760) | \$ 163,407 | \$ (6,548) |
| Restructuring, integration and other expenses | 17,574 | 19,211 | 55,943 | 58,073 |
| Goodwill and long-lived asset impairment expense | — | 145,836 | — | 145,836 |
| Amortization of acquired intangible assets and other | 5,283 | 21,071 | 35,875 | 62,603 |
| Adjusted operating income | <u>\$ 110,541</u> | <u>\$ 70,358</u> | <u>\$ 255,225</u> | <u>\$ 259,964</u> |

Management believes that providing this additional information is useful to readers to better assess and understand operating performance, especially when comparing results with prior periods or forecasting performance for future periods, primarily because management typically monitors the business both including and excluding these adjustments to GAAP results. Management also uses these non-GAAP measures to establish operational goals and, in many cases, for measuring performance for compensation purposes. However, any analysis of results on a non-GAAP basis should be used as a complement to, and in conjunction with, results presented in accordance with GAAP.

OVERVIEW

Organization

Avnet, Inc. and its consolidated subsidiaries' (collectively, the "Company" or "Avnet"), is a global technology solutions company with extensive capabilities that can deliver design, product, marketing and supply chain expertise for customers at every stage of the product lifecycle. Avnet transforms ideas into intelligent solutions, reducing the time, cost and complexities of bringing products to market around the world. Founded in 1921, the Company works with over 1,400 technology suppliers to serve 2.1 million customers in more than 140 countries.

Avnet has two primary operating groups — Electronic Components ("EC") and Farnell ("Farnell"). Both operating groups have operations in each of the three major economic regions of the world: (i) the Americas, (ii) EMEA, and (iii) Asia. A summary of each operating group is provided in Note 15, "Segment information" to the Company's consolidated financial statements included in this Quarterly Report on Form 10-Q.

Results of Operations

Significant Risks and Uncertainties

The COVID-19 pandemic has negatively impacted the global economy, disrupted global supply chains, constrained work force participation, disrupted logistics and distribution systems, and created significant volatility and disruption of financial markets. As the scope and duration of the COVID-19 pandemic is unknown and its economic impact continues to evolve globally, there is significant uncertainty related to the ultimate impact it will have on the Company's business, its employees, results of operations and financial condition, and to what extent the Company's actions to mitigate such impacts will be successful and sufficient. Accordingly, current results and financial condition discussed herein may not be indicative of future operating results and trends. See the risk factors regarding the impacts of the COVID-19 pandemic included in the Company's Annual Report on Form 10-K for the fiscal year ended June 27, 2020 and Quarterly Reports on Form 10-Q for the fiscal quarters ended October 3, 2020 and January 2, 2021.

The Company did not experience any meaningful financial impact during the third quarter of fiscal 2021 associated with the COVID-19 pandemic.

Executive Summary

Sales of \$4.92 billion in the third quarter of fiscal 2021 were 14.1% higher than the prior year third quarter sales of \$4.31 billion. Excluding the impact of changes in foreign currency, sales increased 10.7% as compared to sales in the prior year third quarter.

Gross profit margin of 11.6% decreased 48 basis points compared to 12.0% in the third quarter of fiscal 2020. This decrease is primarily due to geographical market mix and, to a lesser extent, product and customer mix.

Operating income of \$87.7 million was \$203.4 million higher, as compared to the third quarter of fiscal 2020. This represents an increase of 175.7%. Operating income margin was 1.8% in the third quarter of fiscal 2021, as compared to a negative 2.7% operating loss margin in the prior year. The increase in operating income margin when compared to the prior year third quarter is the result of the goodwill and long-lived asset impairment expense in the prior year quarter. Adjusted operating income margin was 2.3% in the third quarter of fiscal 2021 as compared to 1.6% in the third quarter of fiscal 2020, an increase of 62 basis points. This increase in adjusted operating income margin is primarily due to the increase in sales and reductions in selling, general and administrative expenses resulting from the Company's cost savings initiatives, partially offset by the decrease in gross profit margin.

Sales

The following table presents the reconciliation of reported sales to organic sales for the third quarter and first nine months of fiscal 2021 by region and by operating group. Reported sales were the same as organic sales in the third quarter and first nine months of fiscal 2020.

| | Quarter Ended | | | Nine Months Ended | | | | |
|--------------------------|--|----------|--|----------------------------------|-------------------------------------|------------------------------|--|--|
| | Sales As Reported and Organic Q3-Fiscal 2021 | | Organic Sales Adj for TI Q3-Fiscal 2021 ⁽¹⁾ | Sales As Reported Q3-Fiscal 2021 | Estimated Extra Week ⁽²⁾ | Organic Sales Q3-Fiscal 2021 | TI Sales Q3-Fiscal 2021 ⁽¹⁾ | Organic Sales Adj for TI Q3-Fiscal 2021 ⁽¹⁾ |
| | (Thousands) | | | | | | | |
| Avnet | \$ 4,916,714 | \$ 1,659 | \$ 4,915,055 | \$ 14,307,945 | \$ 306,000 | \$ 14,001,945 | \$ 292,212 | \$ 13,709,733 |
| Avnet by region | | | | | | | | |
| Americas | \$ 1,160,973 | \$ 416 | \$ 1,160,557 | \$ 3,468,118 | \$ 77,000 | \$ 3,391,118 | \$ 82,885 | \$ 3,308,233 |
| EMEA | 1,585,631 | 483 | 1,585,148 | 4,412,652 | 97,000 | 4,315,652 | 124,232 | 4,191,420 |
| Asia | 2,170,110 | 760 | 2,169,350 | 6,427,175 | 132,000 | 6,295,175 | 85,095 | 6,210,080 |
| Avnet by operating group | | | | | | | | |
| EC | \$ 4,520,608 | \$ 1,659 | \$ 4,518,949 | \$ 13,245,143 | \$ 284,000 | \$ 12,961,143 | \$ 292,212 | \$ 12,668,931 |
| Farnell | 396,106 | — | 396,106 | 1,062,802 | 22,000 | 1,040,802 | — | 1,040,802 |

- (1) Sales adjusted for the impact of the termination of the TI distribution contract, which was completed in December 2020. Sales of TI products was \$401 million in the third quarter of fiscal 2020 and \$2 million in the third quarter of fiscal 2021. Sales of TI products was \$1.24 billion in the first nine months of fiscal 2020 and \$292 million in the first nine months of fiscal 2021.
- (2) The impact of the additional week of sales in the first quarter of fiscal 2021 is estimated.

The following table presents reported and organic sales growth rates for the third quarter and first nine months of fiscal 2021 as compared to fiscal 2020 by region and by operating group.

| | Quarter Ended | | | Nine Months Ended | | | | |
|--------------------------|--|---|---|--------------------------------------|---|----------------------------------|---|---|
| | Sales As Reported and Organic Year-Year % Change | Sales As Reported and Organic Change in Constant Currency | Organic Sales Adj for TI Year-Year % Change | Sales As Reported Year-Year % Change | Sales As Reported Change in Constant Currency | Organic Sales Year-Year % Change | Organic Sales Change in Constant Currency | Organic Sales Adj for TI Year-Year % Change |
| Avnet | 14.1 % | 10.7 % | 22.0 % | 6.2 % | 3.9 % | 3.9 % | 1.6 % | 9.5 % |
| Avnet by region | | | | | | | | |
| Americas | (3.5)% | (3.5)% | 4.9 % | (3.8)% | (3.8)% | (6.0)% | (6.0)% | (0.2)% |
| EMEA | 4.8 | (3.4) | 6.5 | 0.1 | (6.0) | (2.1) | (8.2) | (1.8) |
| Asia | 36.2 | 35.0 | 50.3 | 17.7 | 17.0 | 15.3 | 14.6 | 25.4 |
| Avnet by operating group | | | | | | | | |
| EC | 13.7 % | 10.5 % | 22.9 % | 6.2 % | 4.0 % | 3.9 % | 1.7 % | 10.4 % |
| Farnell | 18.2 | 12.3 | 12.3 | 6.1 | 2.4 | 3.9 | 0.2 | 0.2 |

- (1) Sales growth rates excluding the impact of the termination of the TI distribution agreement, which was completed in December 2020.

Sales of \$4.92 billion for the third quarter of fiscal 2021 were up \$606.9 million, or 14.1%, from the prior year third quarter sales of \$4.31 billion. Sales in constant currency in the third quarter of fiscal 2021 increased by 10.7% year-over-year. The increase in sales is primarily the result of increased sales in the Company's EC Asia region and sales growth at Farnell. The year-over-year sales increases were impacted by lower sales of TI products in the third quarter of fiscal 2021. Organic sales in constant currency excluding TI sales in the third quarter of fiscal 2021 were 22.0% higher than sales in the third quarter of fiscal 2020 reflecting improvements in both operating groups across all regions.

EC sales of \$4.52 billion in the third quarter of fiscal 2021 increased \$545.9 million or 13.7% from the prior year third quarter sales of \$3.97 billion. On an organic basis, EC sales excluding TI increased 22.9% year over year in constant currency, reflecting sales growth in all three regions. The increase in sales in the Company's EC operating group is primarily due to improvements in overall market demand and stronger demand in certain industry sectors, particularly the transportation and industrial sectors.

Farnell sales for the third quarter of fiscal 2021 were \$396.1 million, an increase of \$61.0 million or 18.2% from the prior year third quarter sales of \$335.1 million. Sales in constant currency increased 12.3% year-over-year. These increases were primarily a result of improved market demand in all three regions.

Sales for the first nine months of fiscal 2021 were \$14.31 billion, an increase of \$833.3 million as compared to sales of \$13.47 billion for the first nine months of fiscal 2020. The increase in sales was primarily due to growth in the Asia region and the global benefit of an extra week of sales in the first quarter of fiscal 2021, partially offset by the decline in TI sales. Organic sales in constant currency excluding TI sales increased 9.5% year-over-year in the first nine months of fiscal 2021.

Gross Profit

Gross profit for the third quarter of fiscal 2021 was \$568.4 million, an increase of \$49.4 million, or 9.5%, from the third quarter of fiscal 2020 gross profit of \$518.9 million. Gross profit margin decreased to 11.6% (or 48 basis points) from the third quarter of fiscal 2020 gross profit margin of 12.0%, driven by declines in gross profit margin in both operating groups. The declines in gross profit margin in both operating groups are primarily due to geographical market mix and, to a lesser extent, from unfavorable changes in product and customer mix. Sales in the higher gross profit margin western regions represented approximately 56% of sales in the third quarter of fiscal 2021, as compared to 63% during the third quarter of fiscal 2020.

Gross profit and gross profit margin were \$1.60 billion and 11.2%, respectively, for the first nine months of fiscal 2021, as compared with \$1.59 billion and 11.8%, respectively, for the first nine months of fiscal 2020. The decline in gross profit margin during the first nine months of fiscal 2021 compared to the first nine months of fiscal 2020 is primarily due to geographical market mix and, to a lesser extent, from unfavorable changes in product and customer mix. Sales in the higher gross profit margin western regions represented approximately 55% of sales in the first nine months of fiscal 2021 as compared to 59% during the first nine months of fiscal 2020.

Selling, General and Administrative Expenses

Selling, general and administrative expenses ("SG&A expenses") were \$463.1 million in the third quarter of fiscal 2021, a decrease of \$6.6 million, or 1.4%, from the third quarter of fiscal 2020. The year-over-year decrease in SG&A expenses was primarily due to the cost savings from restructuring activities and lower amortization expense, partially offset by the impact of foreign currency due to the weakening U.S. Dollar.

Metrics that management monitors with respect to its operating expenses are SG&A expenses as a percentage of sales and as a percentage of gross profit. In the third quarter of fiscal 2021, SG&A expenses as a percentage of sales were 9.4% and as a percentage of gross profit were 81.5%, as compared with 10.9% and 90.5%, respectively, in the third quarter of fiscal 2020. The decrease in SG&A expenses as a percentage of gross profit primarily results from operating leverage created from higher sales, cost savings from restructuring activities, and lower amortization expense, partially offset by foreign currency due to the weakening U.S. Dollar and from the decrease in gross profit margin.

SG&A expenses for the first nine months of fiscal 2021 were \$1.38 billion, or 9.6% of sales, as compared with \$1.39 billion, or 10.3% of sales, in the first nine months of fiscal 2020. The year-over-year decrease in SG&A expenses was primarily due to the cost savings from restructuring activities and lower amortization expense, partially offset by the impact of foreign currency due to the weakening U.S. Dollar and from the decrease in gross profit margin. SG&A expenses were 86.3% of gross profit in the first nine months of 2021 as compared with 87.6% in the first nine months of fiscal 2020.

Restructuring, Integration, and Other Expenses

As a result of management's focus on improving operating efficiencies and reducing operating costs, the Company has incurred certain restructuring, integration, and other costs. Restructuring costs primarily relate to the restructuring of the Company's information technology, distribution center footprint, and business operations. Integration costs primarily relate to the integration of certain regional and global businesses, as well as incremental costs incurred as part of the consolidation, relocation, sale and closure of distribution centers and office facilities. Other costs consist primarily of any other miscellaneous costs that relate to restructuring, integration and other expenses, including acquisition related costs and specific and incremental costs incurred associated with the impacts of the COVID-19 pandemic.

The Company recorded restructuring, integration and other expenses of \$17.6 million during the third quarter of fiscal 2021. The Company recorded \$5.4 million of restructuring costs in the third quarter of fiscal 2021, which are expected to provide over \$7.0 million in annual operating expense savings once such restructuring actions are completed. During the third quarter of fiscal 2021, the Company also incurred integration costs of \$12.0 million and other expenses of \$0.2 million. The after-tax impact of restructuring, integration and other expenses were \$13.5 million and \$0.13 per share on a diluted basis.

During the first nine months of fiscal 2021, the Company incurred restructuring costs of \$39.9 million, integration costs of \$26.5 million, which was offset by a gain on legal settlement of \$8.2 million, a reversal of \$2.1 million for changes in estimates for costs associated with prior year restructuring actions and a net reversal of other expenses of \$0.2 million. The after-tax impact of restructuring, integration and other expenses for the first nine months of fiscal 2021 was \$44.6 million and \$0.44 per share on a diluted basis.

See Note 16 "Restructuring expenses" to the Company's consolidated financial statements included in this Quarterly Report on Form 10-Q.

Operating Income (Loss)

Operating income for the third quarter of fiscal 2021 was \$87.7 million, an increase of \$203.4 million, or 175.7%, from the third quarter of fiscal 2020 operating loss of \$115.8 million, which included goodwill and long-lived asset impairment expense of \$145.8 million. Adjusted operating income for the third quarter of fiscal 2021 was \$110.5 million, an increase of \$40.2 million, or 57.1%, from the third quarter of fiscal 2020. The year-over-year increase in adjusted operating income was primarily driven by the increase in sales and by the reduction in SG&A expenses.

EC operating income margin increased 49 basis points year over year to 2.6% and Farnell operating income margin decreased 95 basis points year over year to 6.0%.

Operating income for the first nine months of fiscal 2021 was \$163.4 million, or 1.1% of consolidated sales, as compared with operating loss of \$6.5 million, or negative 0.1% of consolidated sales in the first nine months of fiscal 2020. Adjusted operating income for the first nine months of fiscal 2021 was \$255.2 million, a decrease of \$4.7 million, or 1.8%, from the first nine months of fiscal 2020. The year-over-year decrease in adjusted operating income was primarily driven by the decline in gross profit margin, partially offset by the increase in sales and the reduction in SG&A expenses.

Interest and Other Financing Expenses, Net and Other Income (Expense), Net

Interest and other financing expenses in the third quarter of fiscal 2021 was \$22.3 million, a decrease of \$7.4 million, or 24.8%, as compared with interest and other financing expenses of \$29.7 million in the third quarter of fiscal 2020. Interest and other financing expenses in the first nine months of fiscal 2021 was \$66.1 million, a decrease of \$31.1 million, or 32.0%, as compared with interest and other financing expenses of \$97.3 million in the first nine months of fiscal 2020. The decrease in interest and other financing expenses in the first nine months of fiscal 2021 compared to the first nine months of fiscal 2020 was primarily related to lower outstanding borrowings during fiscal 2021 as compared to fiscal 2020.

During the third quarter of fiscal 2021, the Company had \$4.8 million of other income as compared with \$12.6 million of other expense in the third quarter of fiscal 2020. During the first nine months of fiscal 2021, the Company had \$16.1 million of other expense as compared with \$9.6 million of other expense in the first nine months of fiscal 2020. The year-over-year differences in other income (expense) was primarily due to \$15.2 million of equity investment impairment expense included in other expense in the first nine months of fiscal 2021 and differences in foreign currency exchange rates between the first nine months of fiscal 2021 and fiscal 2020.

Income Tax Benefit

The Company's effective tax rate on its income before taxes was a benefit of 53.3% in the third quarter of fiscal 2021. During the third quarter of fiscal 2021, the Company's effective tax rate was favorably impacted primarily by (i) the tax benefit arising from the reduction in value of certain businesses for income tax purposes and (ii) decreases to valuation allowances, partially offset by (iii) increases to unrecognized tax benefit reserves.

For the first nine months of fiscal 2021, the Company's effective tax rate on its income before taxes was a benefit of 32.7%. The effective tax rate for the first nine months of fiscal 2021 was favorably impacted primarily by (i) the tax benefit arising from the reduction in value of certain businesses for income tax purposes, (ii) decreases to valuation allowances, and (iii) the mix of income in lower tax jurisdictions, partially offset by (iv) increases to unrecognized tax benefit reserves.

Net Income (Loss)

As a result of the factors described in the preceding sections of this MD&A, the Company's net income for the third quarter of fiscal 2021 was \$107.5 million, or \$1.07 per share on a diluted basis, as compared with net loss of \$128.7 million, or \$1.29 per share on a diluted basis, in the third quarter of fiscal 2020.

As a result of the factors described in the preceding sections of this MD&A, the Company's net income for the first nine months of fiscal 2021 was \$107.8 million, or \$1.08 per share on a diluted basis, as compared with net loss of \$83.2 million, or \$0.82 per share on a diluted basis, in the first nine months of fiscal 2020.

LIQUIDITY AND CAPITAL RESOURCES

Cash Flow

Cash Flow from Operating Activities

During the first nine months of fiscal 2021, the Company generated \$197.5 million of cash flow from operations compared to \$442.6 million of cash generated in the first nine months of fiscal 2020. These operating cash flows were comprised of: (i) cash flow generated from net income, adjusted for the impact of non-cash and other items, which includes depreciation and amortization expenses, deferred income taxes, stock-based compensation expense, amortization of operating lease assets and other non-cash items, and (ii) cash flows used for, or generated from, working capital and other, excluding cash and cash equivalents. Cash used for working capital and other was \$112.0 million during the first nine months of fiscal 2021, including an increase in accounts receivable of \$405.7 million, offset by a decrease in inventories of \$63.0 million, increases in accounts payable of \$224.2 million and accrued expenses and other

of \$6.5 million. Comparatively, cash generated from working capital and other was \$180.9 million during the first nine months of fiscal 2020, including decreases in accounts receivable of \$150.1 million and inventories of \$228.0 million, offset by decreases in accounts payable of \$112.9 million and accrued expenses and other of \$84.3 million.

Cash Flow from Financing Activities

During the first nine months of fiscal 2021, the Company made a net repayment of \$232.3 million under the Credit Facility and paid dividends on common stock of \$62.4 million.

During the first nine months of fiscal 2020, the Company made net repayments of \$127.4 million under the Securitization Program, paid dividends on common stock of \$63.2 million, and repurchased \$235.8 million of common stock.

Cash Flow from Investing Activities

During the first nine months of fiscal 2021, the Company used \$39.0 million for capital expenditures primarily related to warehouse and facilities, and information technology hardware and software costs, compared to \$61.2 million for capital expenditures in the first nine months of fiscal 2020. During the first nine months of fiscal 2021, the Company paid \$18.4 million for an asset acquisition. The Company used \$51.5 million of cash for acquisitions, which is net of the cash acquired, and paid \$12.5 million for other investing activities during the first nine months of fiscal 2020.

Contractual Obligations

For a detailed description of the Company's long-term debt and lease commitments for the next five years and thereafter, see *Long-Term Contractual Obligations* appearing in Item 7 of the Company's Annual Report on Form 10-K for the fiscal year ended June 27, 2020. There are no material changes to this information outside of normal borrowings and repayments of long-term debt and operating lease payments. The Company does not currently have any material non-cancellable commitments for capital expenditures or inventory purchases outside of the normal course of business.

Financing Transactions

See Note 6, "Debt" to the Company's consolidated financial statements included in this Quarterly Report on Form 10-Q for additional information on financing transactions including the Credit Facility, the Securitization Program, and other outstanding debt as of April 3, 2021. The Company was in compliance with all covenants under the Credit Facility and the Securitization Program as of April 3, 2021 and June 27, 2020.

The Company has various lines of credit, financing arrangements, and other forms of bank debt in the U.S. and various foreign locations to fund the short-term working capital, foreign exchange, overdraft, and letter of credit needs of its wholly owned subsidiaries. Outstanding borrowings under such forms of debt at the end of third quarter of fiscal 2021 was \$1.4 million.

As an alternative form of financing outside of the United States, the Company sells certain of its trade accounts receivable on a non-recourse basis to third-party financial institutions pursuant to factoring agreements. The Company accounts for these transactions as sales of receivables and presents cash proceeds as cash provided by operating activities in the consolidated statements of cash flows. Factoring fees for the sales of trade accounts receivable are recorded within "Interest and other financing expenses, net" and were not material.

Liquidity

The Company held cash and cash equivalents of \$322.7 million as of April 3, 2021, of which \$243.1 million was held outside the United States. As of June 27, 2020, the Company held cash and cash equivalents of \$477.0 million, of which \$411.2 million was held outside of the United States.

As of the end of the third quarter of fiscal 2021, the Company had a combined total borrowing capacity of \$1.70 billion under the Credit Facility and the Securitization Program. There were no borrowings outstanding and \$1.3 million in letters of credit issued under the Credit Facility and no borrowings outstanding under the Securitization Program, resulting in approximately \$1.61 billion of total availability as of April 3, 2021. Availability under the Securitization Program is subject to the Company having sufficient eligible trade accounts receivable in the United States to support desired borrowings.

Borrowings under the Credit Facility require the Company to maintain certain financial and other covenants and the Securitization has cross default provisions associated with the covenants in the Credit Facility. The Credit Facility requires the Company to maintain minimum interest coverage and leverage ratios. All other forms of debt and financing do not include financial or other covenants. The Company was in compliance with all covenants under the Credit Facility as of April 3, 2021.

During the third quarter of fiscal 2021, the Company committed to an early redemption of all \$300 million of its outstanding 3.75% Notes due December 2021. The Company expects to refinance such notes.

During the third quarter and first nine months of fiscal 2021, the Company had an average daily balance outstanding of approximately \$249.1 million and \$138.2 million, respectively, under the Credit Facility and approximately \$76.5 million and \$198.6 million, respectively, under the Securitization Program.

During periods of weakening demand in the electronic components industry, the Company typically generates cash from operating activities. Conversely, the Company is more likely to use operating cash flows for working capital requirements during periods of higher growth. The Company generated \$485.1 million in cash flows from operating activities over the trailing four fiscal quarters ended April 3, 2021.

Liquidity is subject to many factors, such as normal business operations as well as general economic, financial, competitive, legislative, and regulatory factors that are beyond the Company's control. This includes the potential impact on liquidity and related compliance with debt covenants as a result of the uncertain future impacts of the COVID-19 pandemic. To the extent the cash balances held in foreign locations cannot be remitted back to the U.S. in a tax efficient manner, those cash balances are generally used for ongoing working capital, capital expenditures and other foreign business needs. In addition, local government regulations may restrict the Company's ability to move funds among various locations under certain circumstances. Management does not believe such restrictions would limit the Company's ability to pursue its intended business strategy.

The Company continuously monitors and reviews its liquidity position and funding needs. Management believes that the Company's ability to generate operating cash flows in the future and available borrowing capacity, including capacity for the non-recourse sale of trade accounts receivable, will be sufficient to meet its future liquidity needs. The Company may also renew or replace expiring debt arrangements in the future and management believes the Company will have adequate access to the capital markets, if needed. The Company has historically generated operating cash flows and believes it will have the ability to do so in the future.

As a result of the evolving impacts of the COVID-19 pandemic and the related uncertain future business conditions, the Company is unlikely to make near-term strategic investments through material acquisitions. The Company also expects to use cash for restructuring, integration and other expenses.

As of April 3, 2021, the Company may repurchase up to an aggregate of \$469.0 million of shares of the Company's common stock through a \$2.95 billion share repurchase program approved by the Board of Directors. The Company may repurchase stock from time to time at the discretion of management, subject to strategic considerations, market conditions and other factors. The Company may terminate or limit the share repurchase program at any time without prior notice. As a result of the impacts of the COVID-19 pandemic and the corresponding need to manage liquidity and leverage, the Company has temporarily suspended share repurchases.

The Company has historically paid quarterly cash dividends on shares of its common stock, and future dividends are subject to approval by the Board of Directors. During the third quarter of fiscal 2021, the Board of Directors approved a dividend of \$0.21 per share, which resulted in \$20.9 million of dividend payments during the quarter.

Recently Issued Accounting Pronouncements

See Note 1, “Basis of presentation and new accounting pronouncements” to the Company’s consolidated financial statements included in this Quarterly Report on Form 10-Q for a description of recently issued accounting pronouncements.

Item 3. Quantitative and Qualitative Disclosures About Market Risk

The Company seeks to reduce earnings and cash flow volatility associated with changes in foreign currency exchange rates by entering into financial arrangements that are intended to provide an economic hedge against all or a portion of the risks associated with such volatility. The Company continues to have exposure to such risks to the extent they are not economically hedged.

See Item 7A, *Quantitative and Qualitative Disclosures About Market Risk*, in the Company’s Annual Report on Form 10-K for the fiscal year ended June 27, 2020, for further discussion of market risks associated with foreign currency exchange rates and interest rates. Avnet’s exposure to such risks has not changed materially since June 27, 2020, as the Company continues to economically hedge the majority of its foreign currency exchange exposures. Thus, any increase or decrease in fair value of the Company’s forward foreign currency exchange contracts is generally offset by an opposite effect on the related economically hedged position. For interest rate risk, the Company continues to maintain a combination of fixed and variable rate debt to mitigate the exposure to fluctuations in market interest rates.

See *Liquidity and Capital Resources — Financing Transactions* appearing in Item 2 of this Quarterly Report on Form 10-Q for further discussion of the Company’s financing transactions and capital structure. As of April 3, 2021, approximately 100% of the Company’s debt bears interest at a fixed rate and a very insignificant percentage of the Company’s debt bears interest at variable rates. Therefore, a hypothetical 1.0% (100 basis points) increase in interest rates would result in an insignificant decrease in income before income taxes in the Company’s consolidated statement of operations for the third quarter of fiscal 2021.

Item 4. Controls and Procedures

The Company’s management, including its Chief Executive Officer and Chief Financial Officer, have evaluated the effectiveness of the Company’s disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act) as of the end of the reporting period covered by this Quarterly Report on Form 10-Q. Based on such evaluation, the Chief Executive Officer and Chief Financial Officer have concluded that, as of the end of the period covered by this Quarterly Report on Form 10-Q, the Company’s disclosure controls and procedures are effective such that material information required to be disclosed by the Company in the reports that it files or submits under the Exchange Act is recorded, processed, summarized and reported, within the time periods specified by the Securities and Exchange Commission’s rules and forms and is accumulated and communicated to management, including the Company’s principal executive officer and principal financial officer, as appropriate, to allow timely decisions regarding required disclosure.

During the third quarter of fiscal 2021, there were no changes to the Company’s internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) of the Exchange Act) that have materially affected, or are reasonably likely to materially affect, the Company’s internal control over financial reporting.

PART II

OTHER INFORMATION

Item 1. *Legal Proceedings*

Pursuant to SEC regulations, including but not limited to Item 103 of Regulation S-K, the Company regularly assesses the status of and developments in pending environmental and other compliance related legal proceedings to determine whether any such proceedings should be identified specifically in this discussion of legal proceedings, and has concluded that no particular pending legal proceeding requires public disclosure. Based on the information known to date, management believes that the Company has appropriately accrued in its consolidated financial statements for its share of the estimable costs of environmental and other compliance related matters.

The Company is also currently subject to various pending and potential legal matters and investigations relating to compliance with governmental laws and regulations. The Company currently believes that the resolution of such matters will not have a material adverse effect on the Company's financial position or liquidity but could possibly be material to its results of operations in any one reporting period.

Item 1A. *Risk Factors*

The discussion of the Company's business and operations should be read together with the risk factors contained in Item 1A of its Annual Report on Form 10-K for the fiscal year ended June 27, 2020 and the revised risk factors contained in Item 1A of its Quarterly Report on Form 10-Q for the fiscal quarter ended October 3, 2020, which describe various risks and uncertainties to which the Company is or may become subject. These risks and uncertainties have the potential to affect the Company's business, financial condition, results of operations, cash flows, strategies or prospects in a material and adverse manner. As of April 3, 2021, there have been no material changes to the risk factors set forth in the Company's Annual Report on Form 10-K for the fiscal year ended June 27, 2020 other than as revised by those risk factors contained in the Company's Quarterly Reports on Form 10-Q for the fiscal quarters ended October 3, 2020 and January 2, 2021.

Item 2. *Unregistered Sales of Equity Securities and Use of Proceeds*

In August 2019, the Company's Board of Directors amended the Company's existing share repurchase program, increasing the cumulative total of authorized share repurchases to \$2.95 billion of the Company's common stock. During the third quarter of fiscal 2021, the Company did not repurchase any shares under the share repurchase program resulting in \$469.0 million of availability under the share repurchase program as of April 3, 2021.

Item 6. Exhibits

| Exhibit Number | Exhibit |
|---------------------------|---|
| 31.1* | Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. |
| 31.2* | Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. |
| 32.1** | Certification of Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. |
| 32.2** | Certification of Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. |
| 101.INS* | XBRL - the instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document. |
| 101.SCH* | XBRL Taxonomy Extension Schema Document. |
| 101.DEF* | XBRL Taxonomy Extension Definition Linkbase Document. |
| 101.CAL* | XBRL Taxonomy Extension Calculation Linkbase Document. |
| 101.LAB* | XBRL Taxonomy Extension Label Linkbase Document. |
| 101.PRE* | XBRL Taxonomy Extension Presentation Linkbase Document. |

* Filed herewith.

** Furnished herewith. The information in these exhibits shall not be deemed to be “filed” for purposes of Section 18 of the Exchange Act, or otherwise subject to liability under that section, and shall not be incorporated by reference into any filing under the Securities Act or the Exchange Act, except to the extent that the registrant specifically incorporates it by reference.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: April 30, 2021

AVNET, INC.

By: /s/ THOMAS LIGUORI

Thomas Liguori

Chief Financial Officer

CERTIFICATION OF CHIEF EXECUTIVE OFFICER

I, Philip R. Gallagher, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Avnet, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a. designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b. designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c. evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d. disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing equivalent functions):
 - a. all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b. any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: April 30, 2021

/s/ PHILIP R. GALLAGHER

Philip R. Gallagher

Chief Executive Officer

CERTIFICATION OF CHIEF FINANCIAL OFFICER

I, Thomas Liguori, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Avnet, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a. designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b. designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c. evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d. disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing equivalent functions):
 - a. all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b. any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: April 30, 2021

/s/ THOMAS LIGUORI

Thomas Liguori

Chief Financial Officer

**Certification of Chief Executive Officer Pursuant to 18 U.S.C. Section 1350
(as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002)**

In connection with the Quarterly Report on Form 10-Q for the period ended April 3, 2021 (the "Report"), I, Philip R. Gallagher, Chief Executive Officer of Avnet, Inc. (the "Company") hereby certify that:

1. The Report fully complies with the requirements of Section 13(a) or 15(d), as applicable, of the Securities Exchange Act of 1934; and
2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: April 30, 2021

/s/ PHILIP R. GALLAGHER

Philip R. Gallagher

Chief Executive Officer

**Certification of Chief Financial Officer Pursuant to 18 U.S.C. Section 1350
(as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002)**

In connection with the Quarterly Report on Form 10-Q for the period ended April 3, 2021 (the "Report"), I, Thomas Liguori, Chief Financial Officer of Avnet, Inc. (the "Company") hereby certify that:

1. The Report fully complies with the requirements of Section 13(a) or 15(d), as applicable, of the Securities Exchange Act of 1934; and
2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: April 30, 2021

/s/ THOMAS LIGUORI

Thomas Liguori

Chief Financial Officer
