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Avnet and Microsoft Form Alliance to Deliver ERP Solutions Based on Oracle JD Edwards EnterpriseOne and Microsoft Platform

TEMPE, Ariz. & REDMOND, Wash., -- Avnet Technology Solutions, an operating group of Avnet, Inc. (NYSE:AVT) and a distributor focused on enterprise computer products and embedded subsystems, and Microsoft Corp. (NASDAQ:MSFT), announced a strategic alliance to help certified value-added resellers (VARs) market, sell, service and support comprehensive and affordable Enterprise Resource Planning (ERP) solutions for mid-market and medium enterprises based on Oracle's JD Edwards EnterpriseOne and Microsoft platform technologies.

Working with Microsoft, Avnet will provide:

- | Comprehensive and affordable ERP solutions using Oracle JD Edwards EnterpriseOne and Microsoft Windows/SQL Server Platform
- | Extensive choice of server hardware from leading suppliers
- | Integration with a variety of Microsoft platform technologies, including SQL Server 2005 and 2000, Microsoft Office 2003, and Exchange 2003.
- | Partner support, including education, sales, marketing, financing, managed services and implementation services.

'Our alliance with Avnet combines the power of the Microsoft platform technologies with Avnet's innovative delivery model to provide an efficient and affordable ERP solution to our mutual customers,' said Rob Bernard, general manager of the Worldwide ISV Group at Microsoft. 'The technical work that we've done to support new and existing Oracle JD Edwards customers helps them get more value from their ERP investments.'

'By working with Microsoft, we can provide our partners with cost-effective, turnkey solutions that enhance productivity, better manage risk, and simplify operations and processes for end-user customers,' said Scott Abbott, vice president, Enterprise Applications, Avnet Technology Solutions, Americas. 'Our solutions-based strategy is designed to meet the needs of our partners by offering new services and technologies tailored to their customers' business challenges. Our partners and their customers have been vocal in their support of and validation for this solution.'

Avnet and Microsoft have worked together for over five years to deliver world-class solutions to their mutual customers. This new alliance deepens that relationship and provides both resellers and end users with more options and flexibility.

'From our perspective, the alliance is great news. In part, it's a response to demand from our JD Edwards customers for continued and enhanced integration with Microsoft,' said Judson Althoff, vice president, Global Channels, Oracle. 'This teaming approach to delivering our products will help customers leverage their existing investments with a flexible solution that can be built and scaled depending on the customer's needs.'

As part of the agreement, Microsoft, Avnet and Avnet's partners will work together using a joint go-to-market strategy that provides the tools needed to effectively market, sell, service and support these comprehensive ERP solutions.

'This is exactly the type of innovative, collaborative solution that we need for ERP,' said Christian Franklin, owner of TAM Group, an Avnet partner based in San Francisco, California. 'We appreciate the fact that they are working together to give us the choices we need to be more successful.'

About Avnet Technology Solutions

Avnet Technology Solutions is an operating group of Avnet, Inc. (NYSE:AVT) representing more than \$4 billion in annual revenue, with locations in more than 30 countries. As a global technology sales and marketing organization, Avnet Technology Solutions has sales divisions focused on specific customer segments and a select line card strategy enabling an exceptional level of attention to the needs of its customers and suppliers.

Avnet enables success from the center of the technology industry, providing cost-effective services and solutions vital to a broad base of more than 100,000 customers and 300 suppliers. The company markets, distributes and adds value to a wide variety of electronic components, enterprise computer products and embedded subsystems. Through its premier market position, Avnet brings a breadth and depth of capabilities that help its trading partners accelerate growth and realize cost efficiencies. For the fiscal year ended July 1, 2006, Avnet generated revenue of \$14.25 billion through sales in approximately 70 countries. Visit www.avnet.com.

About Microsoft

Founded in 1975, Microsoft (Nasdaq 'MSFT') is the worldwide leader in software, services and solutions that help people and businesses realize their full potential.